National Weekly Wool Market Report

Season: 2018/2019

Sale Date: 15 & 16 January 2018

CAPE WOOLS SA

Tel: 27-41-4844301 Fax: 27-41-4846792

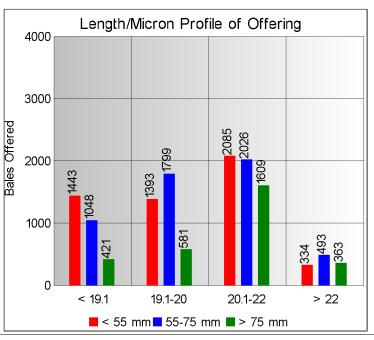
E-mail: stats@capewools.co.za Website: www.capewools.co.za

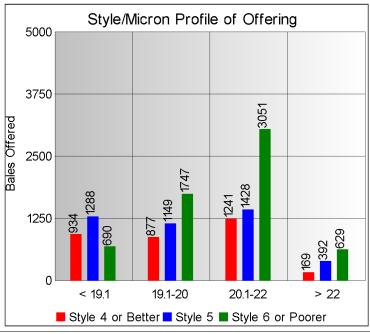
| | SA Merin | o Indicator | |
|----------------------|-------------|---------------|----------|
| Indicator Unit | Current Sal | e Last Sale | Change |
| # SA c/kg | 21524 | 21648 | -0.6% |
| Ave. to date (18/ | 19) 22235 | 22279 | -0.2% |
| Ave. to date (17/ | 18) 18450 | | |
| US c/kg | 1572 | 1552 | 1.3% |
| Euro c/kg | 1378 | 1355 | 1.7% |
| AWEX EMI | 1924 | 1912 | 0.6% |
| | Exchanc | e Rates | |
| Currency Unit | This Week | Previous Week | % Change |
| R/USD | 13.6956 | 13.9480 | 1.8% |
| R/Euro | 15.6161 | 15.9794 | 2.3% |
| R/AUD | 9.8486 | 9.9880 | 1.4% |
| USD/AUD | 0.7194 | 0.7162 | -0.4% |

| | Buyers | 3 | |
|---------------------|---------------------------------|-------------------|---|
| Company | Bales Purchased This Week | % of Purchases | Total Bales Purchased This Season |
| | | | |
| G Modiano SA | 4801 | 35.3% | 54121 |
| Standard Wool SA | 3192 | 23.5% | 42861 |
| Lempriere SA | 2325 | 17.1% | 21277 |
| Tianyu SA | 1403 | 10.3% | 25234 |
| Stucken & Co | 802 | 5.9% | 13662 |
| Segard Masurel SA | 399 | 2.9% | 5433 |
| New England Wool SA | 133 | 1.0% | 1685 |
| H Dawson Sons & Co | | | |

| | Analysis of Offerings by Broker This Week (Bales) | | | | | | | | |
|--------|---|-------------------|-----------------|-----------------|-----------------|---------|-------|--------|--|
| Broker | Merino Fleeces | Merino Bellies | Merino Lambs | Merino Backs | Merino Locks | * Other | Total | % Sold | |
| BKB | 3833 | 589 | 493 | 0 | 337 | 1516 | 6768 | 97.4% | |
| CMW | 1557 | 338 | 271 | 296 | 241 | 703 | 3406 | 97.9% | |
| JLW | 112 | 31 | 21 | 0 | 5 | 73 | 242 | 100.0% | |
| MAS | 524 | 106 | 35 | 0 | 75 | 286 | 1026 | 86.4% | |
| QWB | 669 | 93 | 111 | 0 | 64 | 294 | 1231 | 88.1% | |
| SBL | 157 | 20 | 21 | 0 | 23 | 34 | 255 | 97.7% | |
| VLW | 433 | 63 | 58 | 0 | 45 | 68 | 667 | 99.3% | |
| Total | 7285 | 1240 | 1010 | 296 | 790 | 2974 | 13595 | 96.0% | |

[#] SA Merino Indicator includes Merino types comparible to international indicators. ## Cape Wools All Wool Indicator, includes all white wool sold at auction.





*Seasonal Receivals Declared

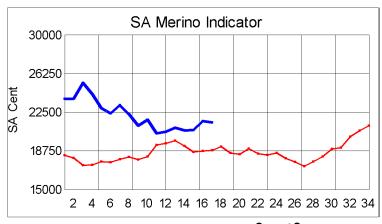
2018/19 Declared Receipts: 23 December 2018 2018/19 Declared Receipts: 13 January 2019

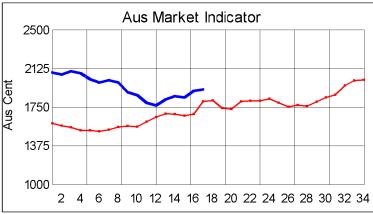
29,130,765.4 29,650,374.6

Percentage Change (Year-on-Year):

-9.53

^{*} crossbred, coarse and coloured, inferior





Current Season =

Previous Season

Average Fleece Wool Prices (c/kg. clean) Spinners and Good Topmaking Styles (AWEX Types MF4 and MF5)

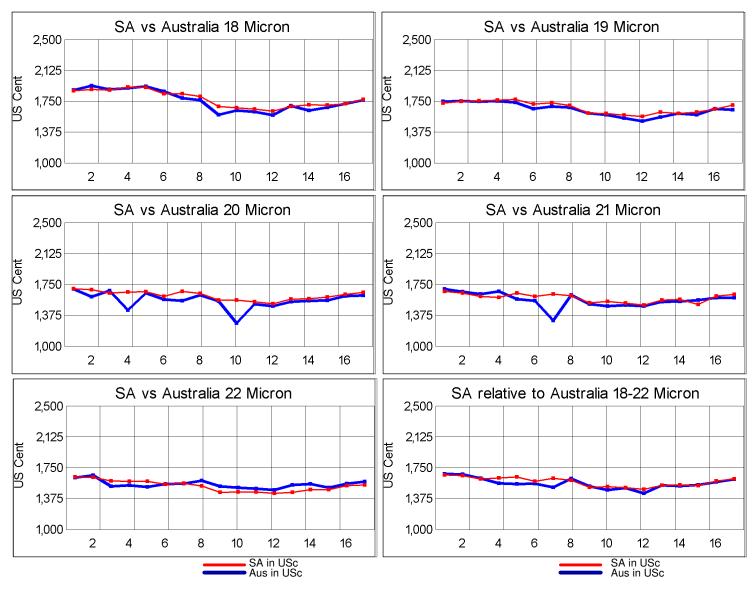
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|--|--------|------|-------|-------|-------|-------|-------|------|------|------|
| Micron | 100+mm | 90mm | 80mm | 70mm | 60mm | 50mm | 40mm | 30mm | 20mm | 10mm |
| 18.0 | | | 24883 | 24361 | 22614 | 22293 | 20004 | | | |
| 18.5 | | | 23909 | 23861 | 22950 | 21340 | 20402 | | | |
| 19.0 | | | 23368 | 23089 | 22465 | 20773 | 19553 | | | |
| 19.5 | | | 22939 | 22776 | 22134 | 21401 | 18208 | | | |
| 20.0 | | | 22291 | 22017 | 21736 | 21042 | 17301 | | | |
| 20.5 | | | 22037 | 21933 | 21561 | 20302 | 15576 | | | |
| 21.0 | | | 21953 | 21856 | 21148 | 19539 | 17517 | | | |
| 21.5 | | | 21841 | 21497 | 21198 | | | | | |
| 22.0 | | | 21668 | 21645 | | | | | | |
| 22.5 | | | 21300 | | | | | | | |
| 23.0 | | | 21056 | | | | | | | |
| 23.5 | | | | | | | | | | |
| 24.0 | | | | | | | | | | |

* Based on a minimum of 3 lots sold per category

| | | | A | verage Topn | naking Style | s (AWEX MF | ·6) | | | |
|--------|--------|------|-------|-------------|--------------|------------|-------|------|------|------|
| Micron | 100+mm | 90mm | 80mm | 70mm | 60mm | 50mm | 40mm | 30mm | 20mm | 10mm |
| 18.0 | | | | | | | | | | |
| 18.5 | | | | | | | | | | |
| 19.0 | | | | 22383 | | | | | | |
| 19.5 | | | | 21706 | | 19338 | 18132 | | | |
| 20.0 | | | 21890 | | | | | | | |
| 20.5 | | | 21808 | 21384 | 20615 | | | | | |
| 21.0 | | | 20912 | 21255 | | | | | | |
| 21.5 | | | 21198 | 21083 | | | | | | |
| 22.0 | | | | | | | | | | |
| 22.5 | | | | | | | | | | |
| 23.0 | | | | | | | | | | |
| 23.5 | | | | | | | | | | |
| 24.0 | | | | | | | | | | |

* Based on a minimum of 3 lots sold per category

| | | Oth | er Selected Typ | es/Qualities | | |
|------------------|-------|-------|-----------------|--------------|--------|-------|
| | | Long | | | Medium | |
| Good Quality | 19µ | 20μ | 21µ | 19µ | 20µ | 21µ |
| Lambswool | 22433 | 21428 | 21341 | 18280 | 18787 | |
| Bellies | 21587 | 20682 | 19730 | 18401 | 17396 | 16446 |
| Locks | | | | 15478 | 11745 | 10661 |
| Average Quality | | | | | | |
| Lambswool | 22074 | 20598 | | 18698 | 18987 | |
| Bellies | 20184 | 19658 | | 17301 | 16110 | 14971 |
| Locks | | | | 12664 | 12118 | 10165 |
| Inferior Quality | | | | | | |
| Fleecewool | 21545 | 19600 | 18415 | 20140 | 17545 | 16050 |
| Lambswool | | | | 15779 | | |
| Bellies | 21106 | 18477 | 16339 | 16375 | 15689 | 14767 |
| Locks | | 14487 | | 10606 | 10200 | 5953 |



Market Commentary

WOOL MARKET -0,6% LOWER

Port Elizabeth - The wool market remained almost unchanged at this weeks' auction and the Cape Wools Merino Indicator decreased by 0,6% and by 124 points to close at a value of R215,24 (Clean). The Australian EMI gained 0,6% this week. The Cape Wools All Wool Indicator lost by -0,2%.

The market maintained it's levels when compared to last week despite a large offering of approximately 13 000 bales. The inferior wools were slightly easier whereas the longer, well grown wools were keenly sought after and were dearer on the day. There were a few RWS(Responsible Wool Standard) certified clips on offer and they attracted premiums over similarly styled wools.

This week saw the Rand at R13,70 to the US Dollar and R15,62 to the Euro. The Rand was 1,8% stronger against the US Dollar and 2,3% stronger against the Euro compared with the average rate at the previous sale. The offering comprised 13 595 bales of which 96,0% was sold. Major traders were G Modiano SA (4 801), Standard Wool SA (3 192), Lempriere SA (2 325) and Tianyu SA (1 403).

The average clean prices for the selection within the different micron categories for good top-making (MF5), long fleeces were as follows: 18,0 microns increased 1,1% to close at R242,92/kg; 18,5 microns moved 1,3% up to close at R242,19/kg; 19 microns gained 1,2% to close at R233,85/kg; 19,5 microns strengthened by 1,6% to close at R233,84/kg; 20 microns was 0,3% weaker to close at R227,00/kg; 20,5 microns lost 0,6% to close at R224,84/kg; 21,0 microns lost 0,3% to close at R223,76/kg; 21,5 microns tumbled by 0,6% to close at R215,73/kg; 22 microns fell 1,3% to close at 211,03/kg and 22,5 microns declined by 2,2% to close at R210,01/kg.

The next sale is scheduled for 23 January 2019 where approximately \pm 8 931 bales will be on sale.

*The detailed Seasonal Receivals Declared Report can be viewed at www.capewools.co.za