

CAPE WOOLS SA
Final Wool Sales Report and Price Summary

Auction Date **19-Jun-2002**

Catalogue Number **MP32**



Telephone Number 27-41-4844301

Fax number 27-41-4846792

Email stats@capewools.co.za

Website www.capewools.co.za

Market Commentary

WOOL SEASON ENDS ON POSITIVE NOTE

Port Elizabeth - The final sale of the season ended on a positive note when prices for most categories posted substantial increases and Cape Wools market indicator finished 4,3% up at R38,39/kg (clean) and 61% up on the opening sale.

This increase was in line with the Australian market which saw prices moving upward after a seven week slide. Concerns that deteriorating seasonal conditions could result in the clip falling to below the 500 million kg level seems to have been one of the driving forces behind the market's turnaround.

South African Wool And Mohair Buyers Association chairman Antoine Houzé said he was happy that the season closed with a price increase. ³It always is a good sign if the market ends on a positive note.² He said the supply squeeze was expected to continue to support the market to some degree next season. He assured producers that well-prepared long wool clips would always be in keen demand and obtain good prices.

The offering comprised 5 800 bales of which 80% changed hands. Receipts into brokers' store to date stand at 47,1 million kg, which is 3,1% down compared with the corresponding period last season.

Average price movements for good quality long (60 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: there were no quotes for 19 microns, 20 microns rose 1,3% to R54,92/kg, 21 microns were up 8,8% at R54,70/kg, 22 microns gained 6,9% at R54,59/kg, 23 microns rose 7,9% to R54,65/kg, 24 microns were up 3,9% at R53,83/kg, and 25 microns gained 9,8% R54,43/kg. The first sale of new season has been scheduled for 21 August.

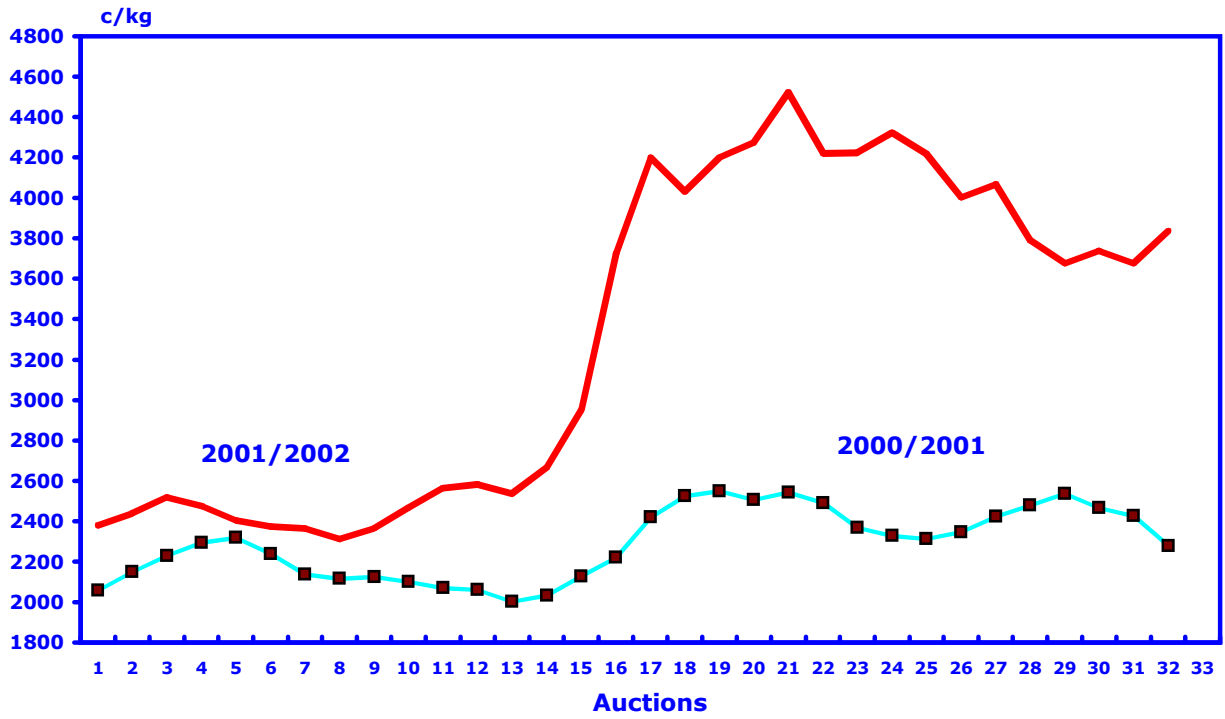
Auction Analysis

Composition of Fleece Offerings				Analysis of Offerings					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	26.7	26.2	Merino Fleeces	35.2	2 043	93.0	2 785	94.5	
Medium Wool	59.6	61.5	Merino Bellies	6.7	387	87.3	372	68.3	
Short Wool and Locks	13.7	12.2	Merino Lambs	9.9	572	86.9	703	78.7	
Fine Wool (<20µ)	5.2	9.2	Merino Locks	14.1	816	68.3	373	84.7	
Medium Wool (20 - 22µ)	50.2	46.8	Other	34.2	1 982	66.8	1 091	89.8	
Strong Wool (22 - 24µ)	39.1	40.2	Total		5 800	79.6	5 324	88.9	
Overstrong (24 - 27µ)	5.5	3.7							
Other Indicators				Offerings per Port					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
SA Market Indicator	3 839	3 679	4.3	Cape Town	1 688	1 380	81.8	233	216
AWEX EMI	919	891	3.1	Durban	513	428	83.4	765	612
R/US Dollar	10.2100	9.6800	-5.5	Port Elizabeth	3 599	2 809	78.0	4 326	3 907
R/A Dollar	5.7670	5.5432	-4.0	Total	5 800	4 617	79.6	5 324	4 735
R/Euro	9.7312	9.1040	-6.9						
Main Buyers				Receipts 07/06/2002					
Buyers	This Week	Prev Week	% Change	Season to Date (Kg)		Last Season (Kg)		% Change	
Stucken	873	879	-0.7	47 154 434		48 648 780		-3.1	
Chargeurs Wool	819	1379	-40.6	Next Auction					
STD Wool	782	467	67.5	Name		Date		Offerings (Bales)	
ADF	565	545	3.7	S A Wool Exchange		21/09/2002		-	
G Modiano	529	340	55.6	Van Lill Wool Buyers		-		-	
Fibres Int	462	222	108.1	Saunders et al.		-		-	
United Wool	319	517	-38.3						
Beier Fin	268	386	-30.6						
CPC	0	0	0.0						

Price Analysis											
Long Merino Fleece Wool (60 - 90mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ	0	6 935	0	5	0.0	<18.7µ	0	5 450	0	2	0.0
18.8-19.2µ	7 000	5 871	1	8	0.0	18.8-19.2µ	0	6 019	0	2	0.0
19.3-19.7µ	5 511	5 364	7	9	2.8	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	5 492	5 422	11	6	1.3	19.8-20.2µ	0	4 801	0	4	0.0
20.3-20.7µ	5 538	5 232	6	18	5.8	20.3-20.7µ	4 967	4 977	3	2	-0.2
20.8-21.2µ	5 470	5 026	21	17	8.8	20.8-21.2µ	5 168	4 984	3	12	3.7
21.3-21.7µ	5 437	5 144	26	28	5.7	21.3-21.7µ	5 140	4 967	6	7	3.5
21.8-22.2µ	5 459	5 106	22	33	6.9	21.8-22.2µ	5 379	4 719	4	3	0.0
22.3-22.7µ	5 441	5 078	30	26	7.2	22.3-22.7µ	5 302	5 008	7	6	5.9
22.8-23.2µ	5 465	5 067	14	23	7.9	22.8-23.2µ	5 298	4 833	7	5	9.6
23.3-23.7µ	5 466	5 181	17	18	5.5	23.3-23.7µ	5 115	5 302	2	1	-3.5
23.8-24.2µ	5 383	5 179	7	7	3.9	23.8-24.2µ	4 573	5 051	1	1	0.0
24.3-24.7µ	5 323	5 048	6	8	5.5	24.3-24.7µ	5 138	5 086	1	1	1.0
24.8-25.2µ	5 443	4 959	2	6	9.8	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	5 092	0	3	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	5 329	4 743	1	1	0.0	>25.8µ	3 895	4 749	1	1	0.0
Medium Merino Fleece Wool (40 - 55mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ	5 530	5 168	3	9	7.0	<18.7µ	7 993	0	1	0	0.0
18.8-19.2µ	4 978	4 671	3	7	6.6	18.8-19.2µ	4 855	4 559	3	2	6.5
19.3-19.7µ	5 035	4 714	10	8	6.8	19.3-19.7µ	5 121	4 737	1	1	8.1
19.8-20.2µ	4 904	4 640	10	12	5.7	19.8-20.2µ	4 706	4 384	3	8	7.3
20.3-20.7µ	5 250	4 483	10	18	0.0	20.3-20.7µ	4 585	4 363	1	7	5.1
20.8-21.2µ	4 982	4 526	24	34	0.0	20.8-21.2µ	4 567	4 410	15	7	3.6
21.3-21.7µ	4 929	4 608	37	37	7.0	21.3-21.7µ	4 505	4 357	17	11	3.4
21.8-22.2µ	4 870	4 551	22	21	7.0	21.8-22.2µ	4 801	4 409	9	10	8.9
22.3-22.7µ	4 943	4 637	15	24	6.6	22.3-22.7µ	4 220	4 415	3	11	-4.4
22.8-23.2µ	4 948	4 533	13	22	9.1	22.8-23.2µ	4 104	4 404	6	11	-6.8
23.3-23.7µ	4 975	4 622	12	9	7.6	23.3-23.7µ	4 311	4 588	2	2	-6.0
23.8-24.2µ	4 999	4 552	7	7	9.8	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	4 840	4 571	8	6	5.9	24.3-24.7µ	4 322	4 215	2	1	2.5
24.8-25.2µ	5 226	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
Short Merino Fleece Wool (20 - 35mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ	3 630	0	1	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	0	0	0	0.0	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	0	0	0	0	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	4 323	0	2	0	0.0	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	0	4 299	0	1	0.0	20.3-20.7µ	0	3 838	0	2	0.0
20.8-21.2µ	0	4 407	0	2	0.0	20.8-21.2µ	3 589	0	3	0	0.0
21.3-21.7µ	2 924	4 156	1	1	0.0	21.3-21.7µ	2 883	3 625	3	2	0.0
21.8-22.2µ	0	0	0	0	0.0	21.8-22.2µ	3 181	3 386	2	2	-6.1
22.3-22.7µ	3 097	3 490	1	3	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	3 396	0	1	0	0.0
23.3-23.7µ	0	4 158	0	1	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	4 082	0	1	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

Other Types					
Spinners, Best and Good Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week	
Long Lambs (19μ)	5 962	6 090	8	4	-2.1
Long Lambs (20μ)	5 617	5 409	3	4	3.8
Medium Lambs (19μ)	4 951	4 726	7	10	4.8
Medium Lambs (20μ)	4 909	4 379	7	5	12.1
Long Bellies (20μ)	0	0	0	0	0.0
Long Bellies (21μ)	4 876	4 457	2	1	9.4
Medium Bellies (20μ)	4 854	4 273	1	1	13.6
Medium Bellies (21μ)	4 762	4 261	3	4	11.8
Long Locks (Good Color)	1 675	1 908	1	1	0.0
Other Types					
Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week	
Long Lambs (19μ)	5 281	0	2	0	0.0
Long Lambs (20μ)	5 558	5 518	1	1	0.7
Medium Lambs (19μ)	5 278	4 504	1	6	0.0
Medium Lambs (20μ)	4 844	4 493	1	10	7.8
Long Bellies (20μ)	0	0	0	0	0.0
Long Bellies (21μ)	4 918	4 633	1	1	6.2
Medium Bellies (20μ)	4 444	4 304	5	1	3.2
Medium Bellies (21μ)	4 822	4 260	4	4	0.0
Long Locks (Stain)	1 954	1 930	2	1	1.3

S.A. Market Indicator



Aust Market Indicator

