

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **6-Mar-2002**

Catalogue Number **MP23**



Telephone Number 27-41-4844301

Fax number 27-41-4846792

Email [stats@capewools.co.za](mailto:stats@capewools.co.za)

Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL MARKET UNCHANGED**

Port Elizabeth - Wool prices ended unchanged at this week's sale despite the stronger rand and Cape Wools' market indicator closed at R42,24/kg (clean). This is up 43% since the last sale in December 2001.

Buyers say the market continues to be driven by the supply squeeze and uncertainty about availability later in the season. Wool flow patterns have become erratic and fairly unpredictable in the recent past following a change in shearing patterns with an increasing number of producers switching to an eight-month shearing pattern.

Results were mixed with medium wools in strong demand, posting the biggest gains while the finer end of the market saw prices declining slightly.

A total of 10 718 bales was offered of which 95% was cleared to the trade.

Average price movements for good quality long (60 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns were down 5,8% at R61,63/kg, 20 microns were down 0,4% at R60,96/kg, 21 microns shed 1,3% to R57,77/kg, 22 microns were 1,3% dearer at R58,10/kg, 23 microns gained 2,5% to R57,90/kg, 24 microns were up 3,5% at R56,99/kg, and 25 microns closed a marginal 0,2% dearer at R56,51.

Approximately 8 000 bales will be on offer at next week's sale.

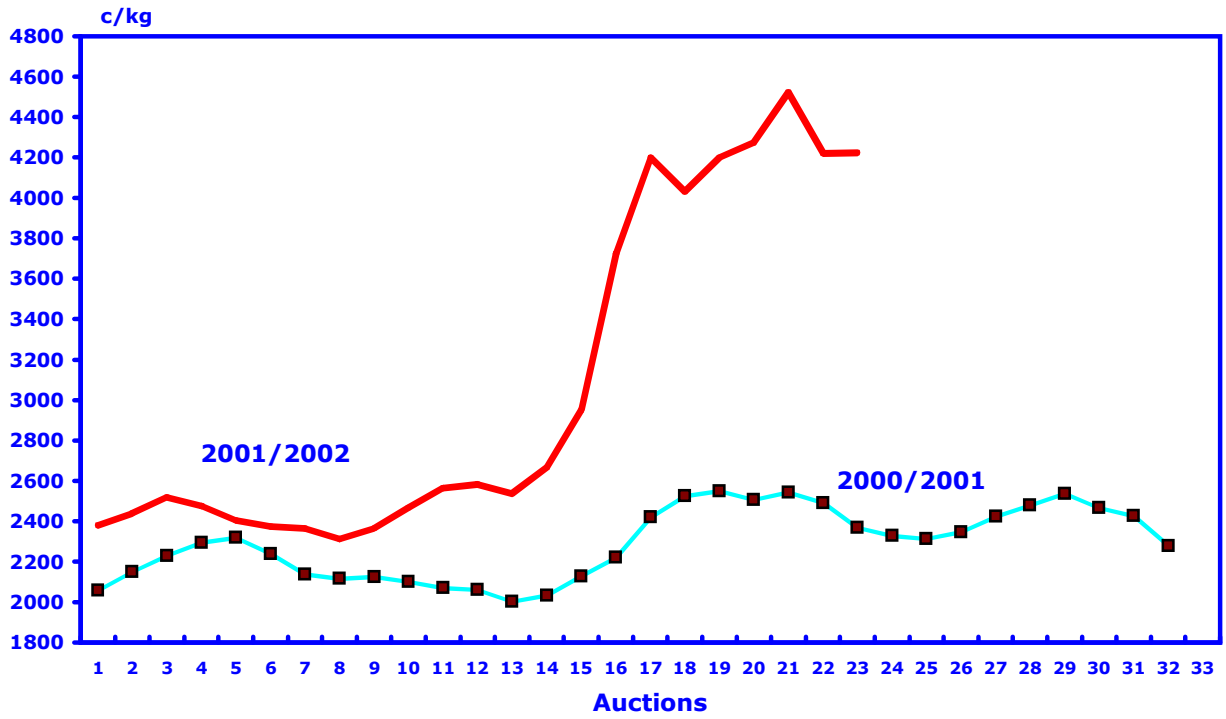
**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>		
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>	
Long Wool	40.9	33.5	Merino Fleeces	47.3	5 070	95.4	4 564	86.7	
Medium Wool	51.5	59.8	Merino Bellies	6.9	739	97.8	651	96.8	
Short Wool and Locks	7.6	6.7	Merino Lambs	9.1	971	85.5	988	71.1	
Fine Wool (<20µ)	11.2	7.8	Merino Locks	8.3	886	97.9	808	99.1	
Medium Wool (20 - 22µ)	46.7	48.3	Other	28.5	3 052	94.2	4 024	90.2	
Strong Wool (22 - 24µ)	38.2	37.3	<b>Total</b>		<b>10 718</b>	<b>94.5</b>	<b>11 035</b>	<b>88.1</b>	
Overstrong (24 - 27µ)	3.8	6.5							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>4 224</b>	<b>4 222</b>	<b>0.0</b>	Cape Town	1 562	1 506	96.4	1 055	926
AWEX EMI	978	946	3.4	Durban	4 050	3 798	93.8	3 024	2 652
R/US Dollar	10.9700	11.3700	3.5	Port Elizabeth	5 106	4 827	94.5	6 956	6 142
R/A Dollar	5.6980	5.8377	2.4	<b>Total</b>	<b>10 718</b>	<b>10 131</b>	<b>94.5</b>	<b>11 035</b>	<b>9 720</b>
R/Euro	9.5472	9.8294	2.9						
<b>Main Buyers</b>				<b>Receipts 01/03/2002</b>					
<b>Buyers</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>	
				<b>37 923 770</b>	<b>38 967 484</b>	<b>37 923 770</b>	<b>38 967 484</b>		
Chargeurs Wool	2441	1453	68.0						
United Wool	1780	1940	-8.2						
G Modiano	1503	745	101.7						
Stucken	1411	2183	-35.4						
Beier Fin	984	889	10.7						
STD Wool	810	1488	-45.6						
ADF	646	413	56.4						
Fibres Int	556	609	-8.7						
CPC	0	0	0.0						
				<b>Next Auction</b>					
				<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>			
				S A Wool Exchange	13/03/2002	± 8 000			
				Van Lill Wool Buyers	-	-			
				Saunders et al.	-	-			

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (60 - 90mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	7 610	7 497	7	4	1.5	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	6 163	6 543	12	4	-5.8	18.8-19.2µ	6 550	0	5	0	0.0
19.3-19.7µ	6 198	6 287	15	11	-1.4	19.3-19.7µ	5 678	6 095	3	6	-6.8
19.8-20.2µ	6 096	6 122	24	18	-0.4	19.8-20.2µ	5 905	5 362	7	3	10.1
20.3-20.7µ	5 930	5 835	33	17	1.6	20.3-20.7µ	5 721	5 323	9	7	7.5
20.8-21.2µ	5 777	5 851	48	31	-1.3	20.8-21.2µ	5 614	5 426	18	28	3.5
21.3-21.7µ	5 659	5 740	51	37	-1.4	21.3-21.7µ	5 391	5 343	35	25	0.9
21.8-22.2µ	5 810	5 736	52	43	1.3	21.8-22.2µ	5 425	5 541	23	20	-2.1
22.3-22.7µ	5 801	5 661	58	59	2.5	22.3-22.7µ	5 496	5 500	22	24	-0.1
22.8-23.2µ	5 790	5 647	36	31	2.5	22.8-23.2µ	5 193	5 489	23	16	-5.4
23.3-23.7µ	5 678	5 616	23	23	1.1	23.3-23.7µ	5 458	5 444	7	9	0.2
23.8-24.2µ	5 699	5 507	23	16	3.5	23.8-24.2µ	5 515	5 138	5	1	7.3
24.3-24.7µ	5 473	5 559	9	9	-1.6	24.3-24.7µ	5 161	5 698	3	1	-9.4
24.8-25.2µ	5 651	5 639	3	8	0.2	24.8-25.2µ	0	5 272	0	2	0.0
25.3-25.7µ	5 589	5 633	4	7	-0.8	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	5 296	5 349	1	4	-1.0	>25.8µ	3 824	0	2	0	0.0
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	6 266	6 123	6	2	2.3	<18.7µ	6 670	5 905	5	3	13.0
18.8-19.2µ	5 491	5 600	7	6	-1.9	18.8-19.2µ	5 380	5 547	9	2	-3.0
19.3-19.7µ	5 351	5 362	7	3	-0.2	19.3-19.7µ	5 209	5 353	10	6	-2.7
19.8-20.2µ	5 189	5 117	10	6	1.4	19.8-20.2µ	5 330	5 023	8	9	6.1
20.3-20.7µ	5 126	5 063	19	21	1.2	20.3-20.7µ	5 087	5 107	28	11	-0.4
20.8-21.2µ	5 051	5 013	16	28	0.8	20.8-21.2µ	4 940	4 939	24	21	0.0
21.3-21.7µ	5 061	5 045	18	25	0.3	21.3-21.7µ	5 023	5 125	28	20	-2.0
21.8-22.2µ	5 252	5 072	19	25	3.5	21.8-22.2µ	4 939	5 050	22	19	-2.2
22.3-22.7µ	5 026	5 103	28	27	-1.5	22.3-22.7µ	5 115	4 931	20	12	3.7
22.8-23.2µ	5 150	5 089	17	15	1.2	22.8-23.2µ	4 940	5 139	17	13	-3.9
23.3-23.7µ	4 968	4 988	11	18	-0.4	23.3-23.7µ	4 809	5 145	4	3	-6.5
23.8-24.2µ	4 904	4 898	12	12	0.1	23.8-24.2µ	0	4 358	0	2	0.0
24.3-24.7µ	5 117	4 700	6	7	8.9	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	4 631	0	5	0.0	24.8-25.2µ	0	4 700	0	2	0.0
25.3-25.7µ	0	5 051	0	1	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	4 600	3 921	1	2	17.3	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	4 911	5 501	1	1	-10.7	<18.7µ	0	4 638	0	1	0.0
18.8-19.2µ	0	0	0	0	0.0	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	0	0	0	0	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	0	4 966	0	1	0.0	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	0	4 843	0	2	0.0	20.3-20.7µ	4 538	4 699	1	1	-3.4
20.8-21.2µ	4 098	4 236	1	2	-3.2	20.8-21.2µ	4 366	4 477	1	1	-2.5
21.3-21.7µ	4 784	4 493	2	3	6.5	21.3-21.7µ	4 933	0	1	0	0.0
21.8-22.2µ	4 590	4 818	3	3	-4.7	21.8-22.2µ	4 481	0	2	0	0.0
22.3-22.7µ	4 617	4 545	2	3	1.6	22.3-22.7µ	4 379	0	4	0	0.0
22.8-23.2µ	4 839	4 452	1	1	8.7	22.8-23.2µ	4 351	4 432	1	1	-1.8
23.3-23.7µ	4 468	4 489	4	1	-0.5	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	4 491	4 276	1	1	5.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	6 564	6 962	3	4	-5.7
Long Lambs (20μ)	6 236	6 057	5	8	3.0
Medium Lambs (19μ)	5 462	5 725	7	10	-4.6
Medium Lambs (20μ)	5 007	5 177	8	5	-3.3
Long Bellies (20μ)	5 059	0	2	2	0.0
Long Bellies (21μ)	5 099	5 120	2	3	-0.4
Medium Bellies (20μ)	5 036	4 981	3	3	1.1
Medium Bellies (21μ)	4 754	5 092	1	3	-6.6
Long Locks (Good Color)	3 634	3 610	18	18	0.7
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	6 583	0	1	0	0.0
Long Lambs (20μ)	5 443	0	2	0	0.0
Medium Lambs (19μ)	5 980	5 501	4	4	8.7
Medium Lambs (20μ)	4 992	4 854	5	4	2.8
Long Bellies (20μ)	4 863	5 141	1	1	-5.4
Long Bellies (21μ)	5 139	5 350	2	2	-3.9
Medium Bellies (20μ)	5 075	5 030	9	15	0.9
Medium Bellies (21μ)	4 927	4 942	22	14	-0.3
Long Locks (Good Color)	3 096	3 594	5	5	-13.9

### S.A. Market Indicator



### Aust Market Indicator

