

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **06/02/2002**

Catalogue Number **MP20**



Telephone Number 27-41-4844301

Fax number 27-41-4846792

Email [stats@capewools.co.za](mailto:stats@capewools.co.za)

Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL MARKET REMAINS STRONG**

Port Elizabeth - This week's sale saw wool prices strengthening further as traders continue to snatch up all available wool and Cape Wools market indicator gained 1,7% to close at R42,73/kg (clean). This is a fresh high for the season and 79% up on the opening sale.

Excellent prices were fetched for a number of fine wool lots. The highest price for the season, R104/kg (greasy) was obtained for a bale of 15,7 microns produced by Mr. B.T.Dewing from Cathcart. The second highest price, R103/kg (greasy), was fetched for a bale of 16,7 microns produced by Mr. Donald Young from Mount Currie. He also sold 5 bales of 16,7 microns for R93/kg (greasy) and 5 bales of 17,1 microns for R90/kg (greasy).

Mixed results were posted by the various microns categories - wools finer than 18 microns gained some ground but 19 microns were down. The broader end of the market fared well with 22 microns posting the biggest gain.

The total offer comprised 6 267 bales of which 98% was cleared to the trade.

Average price movements for good quality long (60 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 1,4% at R74,06/kg, 20 microns were down 1,1% at R59,35/kg, 21 microns gained 0,9% to R56,45/kg, 22 microns were 3,9% dearer at R56,37/kg, 23 microns rose 1,3% to R54,26/kg, 24 microns gained 2,7% to R54,00/kg, and 25 microns closed unchanged at R51,76/kg.

Approximately 7 000 bales will be offered at next week's sale.

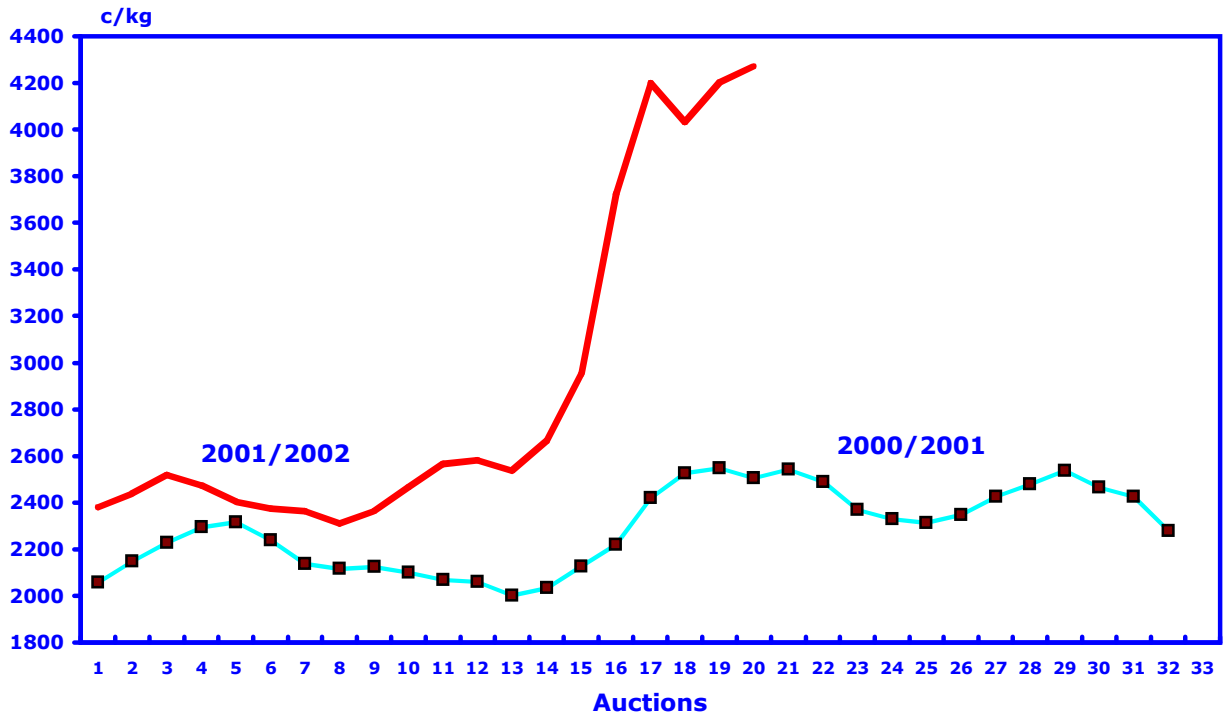
**Auction Analysis**

| <b>Composition of Fleece Offerings</b> |                    |                    |                    | <b>Analysis of Offerings</b>      |                          |                         |                      |                          |              |
|--|--------------------|--------------------|--------------------|-----------------------------------|--------------------------|-------------------------|----------------------|--------------------------|--------------|
| <b>Description</b>                     | <b>% This Week</b> | <b>% Prev Week</b> | <b>Description</b> | <b>This Week</b>                  |                          |                         | <b>Previous Week</b> |                          |              |
|  |                    |                    |                    | <b>%</b>                          | <b>Bales</b>             | <b>% Sold</b>           | <b>Bales</b>         | <b>% Sold</b>            |              |
| Long Wool                              | 48.6               | 44.0               | Merino Fleeces     | 37.6                              | 2 354                    | 99.5                    | 2 840                | 98.7                     |              |
| Medium Wool                            | 46.9               | 51.4               | Merino Bellies     | 6.4                               | 403                      | 98.3                    | 497                  | 98.0                     |              |
| Short Wool and Locks                   | 4.5                | 4.6                | Merino Lambs       | 9.0                               | 567                      | 97.4                    | 453                  | 91.6                     |              |
| Fine Wool (<20µ)                       | 15.5               | 14.2               | Merino Locks       | 10.2                              | 641                      | 98.1                    | 515                  | 100.0                    |              |
| Medium Wool (20 - 22µ)                 | 52.5               | 63.6               | Other              | 36.7                              | 2 302                    | 97.1                    | 2 483                | 98.2                     |              |
| Strong Wool (22 - 24µ)                 | 30.6               | 21.1               | <b>Total</b>       |                                   | <b>6 267</b>             | <b>98.2</b>             | <b>6 788</b>         | <b>98.1</b>              |              |
| Overstrong (24 - 27µ)                  | 1.3                | 1.1                |                    |                                   |                          |                         |                      |                          |              |
| <b>Other Indicators</b>                |                    |                    |                    | <b>Offerings per Port</b>         |                          |                         |                      |                          |              |
| <b>Indicators</b>                      | <b>This Week</b>   | <b>Prev Week</b>   | <b>% Change</b>    | <b>Ports</b>                      | <b>This Week (Bales)</b> |                         |                      | <b>Prev Week (Bales)</b> |              |
|  |                    |                    |                    |                                   | <b>Offered</b>           | <b>Sold</b>             | <b>% Sold</b>        | <b>Offered</b>           | <b>Sold</b>  |
| <b>SA Market Indicator</b>             | <b>4 273</b>       | <b>4 202</b>       | <b>1.7</b>         | Cape Town                         | 577                      | 569                     | 98.6                 | 230                      | 216          |
| AWEX EMI                               | 945                | 946                | -0.1               | Durban                            | 2 889                    | 2 841                   | 98.3                 | 3 084                    | 3 045        |
| R/US Dollar                            | 11.4700            | 11.3800            | -0.8               | Port Elizabeth                    | 2 801                    | 2 745                   | 98.0                 | 3 474                    | 3 397        |
| R/A Dollar                             | 5.8411             | 5.7937             | -0.8               | <b>Total</b>                      | <b>6 267</b>             | <b>6 155</b>            | <b>98.2</b>          | <b>6 788</b>             | <b>6 658</b> |
| R/Euro                                 | 9.9410             | 9.8505             | -0.9               |                                   |                          |                         |                      |                          |              |
| <b>Main Buyers</b>                     |                    |                    |                    | <b>Receipts 28 Februarie 2002</b> |                          |                         |                      |                          |              |
| <b>Buyers</b>                          | <b>This Week</b>   | <b>Prev Week</b>   | <b>% Change</b>    | <b>Season to Date (Kg)</b>        |                          | <b>Last Season (Kg)</b> |                      | <b>% Change</b>          |              |
|  |                    |                    |                    | <b>31 982 382</b>                 | <b>34 244 731</b>        | <b>-6.6</b>             |                      |                          |              |
| Chargeurs Wool                         | 1930               | 2007               | -3.8               | <b>Next Auction</b>               |                          |                         |                      |                          |              |
| Stucken                                | 863                | 1110               | -22.3              | <b>Name</b>                       |                          | <b>Date</b>             |                      | <b>Offerings (Bales)</b> |              |
| United Wool                            | 843                | 939                | -10.2              | S A Wool Exchange                 |                          | 13/02/2002              |                      | ± 7 000                  |              |
| G Modiano                              | 827                | 868                | -4.7               | Van Lill Wool Buyers              |                          | -                       |                      | -                        |              |
| STD Wool                               | 680                | 727                | -6.5               | Saunders et al.                   |                          | -                       |                      | -                        |              |
| Beier Fin                              | 583                | 593                | -1.7               |                                   |                          |                         |                      |                          |              |
| Fibres Int                             | 334                | 166                | 101.2              |                                   |                          |                         |                      |                          |              |
| ADF                                    | 95                 | 248                | -61.7              |                                   |                          |                         |                      |                          |              |
| CPC                                    | 0                  | 0                  | 0.0                |                                   |                          |                         |                      |                          |              |

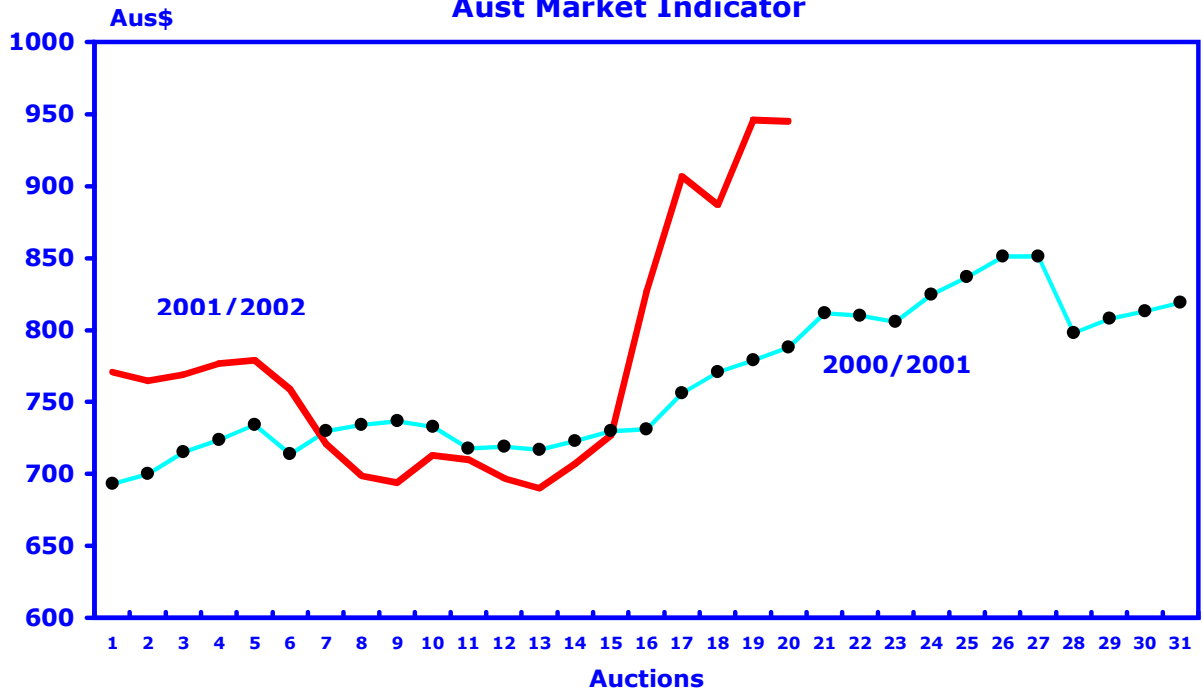
| <b>Price Analysis</b>                        |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
|--|-----------------------|------------------|------------------|------------------|-----------------------|--------------------------------------|-----------------------|------------------|------------------|------------------|-----------------------|
| <b>Long Merino Fleece Wool (60 - 90mm)</b>   |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 9 994                 | 9 916            | 14               | 21               | 0.8                   | <18.7µ                               | 0                     | 7 377            | 0                | 4                | 0.0                   |
| 18.8-19.2µ                                   | 7 406                 | 7 510            | 11               | 8                | -1.4                  | 18.8-19.2µ                           | 6 710                 | 7 062            | 2                | 5                | -5.0                  |
| 19.3-19.7µ                                   | 6 333                 | 6 072            | 10               | 11               | 4.3                   | 19.3-19.7µ                           | 5 924                 | 5 862            | 3                | 7                | 1.0                   |
| 19.8-20.2µ                                   | 5 935                 | 5 998            | 13               | 10               | -1.1                  | 19.8-20.2µ                           | 5 855                 | 5 467            | 3                | 6                | 7.1                   |
| 20.3-20.7µ                                   | 5 757                 | 5 698            | 13               | 13               | 1.0                   | 20.3-20.7µ                           | 5 483                 | 5 521            | 9                | 16               | -0.7                  |
| 20.8-21.2µ                                   | 5 645                 | 5 592            | 19               | 31               | 0.9                   | 20.8-21.2µ                           | 5 538                 | 5 288            | 8                | 25               | 4.7                   |
| 21.3-21.7µ                                   | 5 587                 | 5 526            | 30               | 31               | 1.1                   | 21.3-21.7µ                           | 5 292                 | 5 304            | 22               | 31               | -0.2                  |
| 21.8-22.2µ                                   | 5 637                 | 5 423            | 24               | 17               | 3.9                   | 21.8-22.2µ                           | 5 315                 | 5 271            | 12               | 14               | 0.8                   |
| 22.3-22.7µ                                   | 5 522                 | 5 485            | 34               | 25               | 0.7                   | 22.3-22.7µ                           | 5 226                 | 5 034            | 15               | 12               | 3.8                   |
| 22.8-23.2µ                                   | 5 426                 | 5 359            | 21               | 20               | 1.3                   | 22.8-23.2µ                           | 5 230                 | 5 146            | 8                | 10               | 1.6                   |
| 23.3-23.7µ                                   | 5 421                 | 5 409            | 13               | 8                | 0.2                   | 23.3-23.7µ                           | 5 176                 | 5 256            | 4                | 3                | -1.5                  |
| 23.8-24.2µ                                   | 5 400                 | 5 257            | 5                | 5                | 2.7                   | 23.8-24.2µ                           | 5 277                 | 5 184            | 1                | 2                | 1.8                   |
| 24.3-24.7µ                                   | 5 270                 | 0                | 2                | 0                | 0.0                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 5 176                 | 0                | 1                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 5 183            | 0                | 1                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 5 013            | 0                | 1                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |
| <b>Medium Merino Fleece Wool (40 - 55mm)</b> |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 7 347                 | 6 244            | 8                | 8                | 17.7                  | <18.7µ                               | 6 809                 | 6 867            | 1                | 4                | -0.8                  |
| 18.8-19.2µ                                   | 6 313                 | 5 704            | 1                | 4                | 10.7                  | 18.8-19.2µ                           | 5 936                 | 6 883            | 4                | 3                | -13.8                 |
| 19.3-19.7µ                                   | 5 529                 | 5 246            | 1                | 6                | 5.4                   | 19.3-19.7µ                           | 5 237                 | 5 998            | 8                | 2                | -12.7                 |
| 19.8-20.2µ                                   | 5 322                 | 5 136            | 10               | 7                | 3.6                   | 19.8-20.2µ                           | 5 225                 | 4 933            | 4                | 6                | 5.9                   |
| 20.3-20.7µ                                   | 5 262                 | 5 131            | 6                | 4                | 2.5                   | 20.3-20.7µ                           | 5 027                 | 4 933            | 8                | 10               | 1.9                   |
| 20.8-21.2µ                                   | 5 181                 | 5 038            | 9                | 16               | 2.8                   | 20.8-21.2µ                           | 5 058                 | 4 979            | 10               | 12               | 1.6                   |
| 21.3-21.7µ                                   | 5 080                 | 4 959            | 10               | 13               | 2.4                   | 21.3-21.7µ                           | 5 001                 | 4 856            | 12               | 21               | 3.0                   |
| 21.8-22.2µ                                   | 5 094                 | 5 097            | 4                | 10               | -0.1                  | 21.8-22.2µ                           | 5 039                 | 4 939            | 15               | 11               | 2.0                   |
| 22.3-22.7µ                                   | 5 112                 | 5 010            | 13               | 9                | 2.0                   | 22.3-22.7µ                           | 5 005                 | 4 812            | 6                | 8                | 4.0                   |
| 22.8-23.2µ                                   | 5 027                 | 4 918            | 5                | 4                | 2.2                   | 22.8-23.2µ                           | 5 087                 | 4 946            | 4                | 3                | 2.8                   |
| 23.3-23.7µ                                   | 5 027                 | 4 907            | 4                | 3                | 2.4                   | 23.3-23.7µ                           | 0                     | 4 919            | 0                | 1                | 0.0                   |
| 23.8-24.2µ                                   | 5 092                 | 4 383            | 4                | 3                | 16.2                  | 23.8-24.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.3-24.7µ                                   | 5 016                 | 4 725            | 1                | 1                | 6.2                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |
| <b>Short Merino Fleece Wool (20 - 35mm)</b>  |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | <18.7µ                               | 0                     | 6 206            | 0                | 3                | 0.0                   |
| 18.8-19.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 18.8-19.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 19.3-19.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 19.3-19.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 19.8-20.2µ                                   | 4 868                 | 5 143            | 1                | 1                | -5.3                  | 19.8-20.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 20.3-20.7µ                                   | 5 095                 | 5 037            | 1                | 4                | 1.2                   | 20.3-20.7µ                           | 0                     | 4 756            | 0                | 1                | 0.0                   |
| 20.8-21.2µ                                   | 4 945                 | 0                | 2                | 0                | 0.0                   | 20.8-21.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 21.3-21.7µ                                   | 4 820                 | 4 052            | 1                | 1                | 19.0                  | 21.3-21.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 21.8-22.2µ                                   | 0                     | 4 946            | 0                | 1                | 0.0                   | 21.8-22.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 22.3-22.7µ                                   | 4 626                 | 0                | 1                | 0                | 0.0                   | 22.3-22.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 22.8-23.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 22.8-23.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 23.3-23.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 23.3-23.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 23.8-24.2µ                                   | 4 285                 | 0                | 1                | 0                | 0.0                   | 23.8-24.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.3-24.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |

| <b>Other Types</b>                       |                      |                  |                  |                  |                       |
|--|----------------------|------------------|------------------|------------------|-----------------------|
| <b>Spinners, Best and Good Topmakers</b> |                      |                  |                  |                  |                       |
| <b>Micron</b>                            | <b>Price ( c/kg)</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>     | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| Long Lambs (19μ)                         | 0                    | 7 429            | 0                | 2                | 0.0                   |
| Long Lambs (20μ)                         | 0                    | 6 059            | 0                | 1                | 0.0                   |
| Medium Lambs (19μ)                       | 5 598                | 5 628            | 5                | 5                | -0.5                  |
| Medium Lambs (20μ)                       | 5 073                | 5 070            | 2                | 1                | 0.1                   |
| Long Bellies (20μ)                       | 0                    | 0                | 0                | 0                | 0.0                   |
| Long Bellies (21μ)                       | 5 152                | 4 763            | 1                | 1                | 8.2                   |
| Medium Bellies (20μ)                     | 4 982                | 5 055            | 2                | 2                | -1.4                  |
| Medium Bellies (21μ)                     | 4 927                | 4 720            | 5                | 5                | 4.4                   |
| Long Locks (Good Color)                  | 3 739                | 3 798            | 6                | 6                | -1.6                  |
| <b>Other Types</b>                       |                      |                  |                  |                  |                       |
| <b>Average to Inferior Topmakers</b>     |                      |                  |                  |                  |                       |
| <b>Micron</b>                            | <b>Price ( c/kg)</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>     | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| Long Lambs (19μ)                         | 6 521                | 0                | 1                | 0                | 0.0                   |
| Long Lambs (20μ)                         | 5 485                | 0                | 2                | 0                | 0.0                   |
| Medium Lambs (19μ)                       | 5 757                | 6 022            | 3                | 2                | -4.4                  |
| Medium Lambs (20μ)                       | 5 148                | 5 140            | 4                | 2                | 0.1                   |
| Long Bellies (20μ)                       | 4 998                | 5 054            | 2                | 1                | -1.1                  |
| Long Bellies (21μ)                       | 5 114                | 5 007            | 4                | 4                | 2.1                   |
| Medium Bellies (20μ)                     | 4 961                | 4 778            | 7                | 8                | 3.8                   |
| Medium Bellies (21μ)                     | 4 944                | 4 831            | 11               | 6                | 2.3                   |
| Long Locks (Good Color)                  | 3 123                | 3 247            | 3                | 3                | -3.8                  |

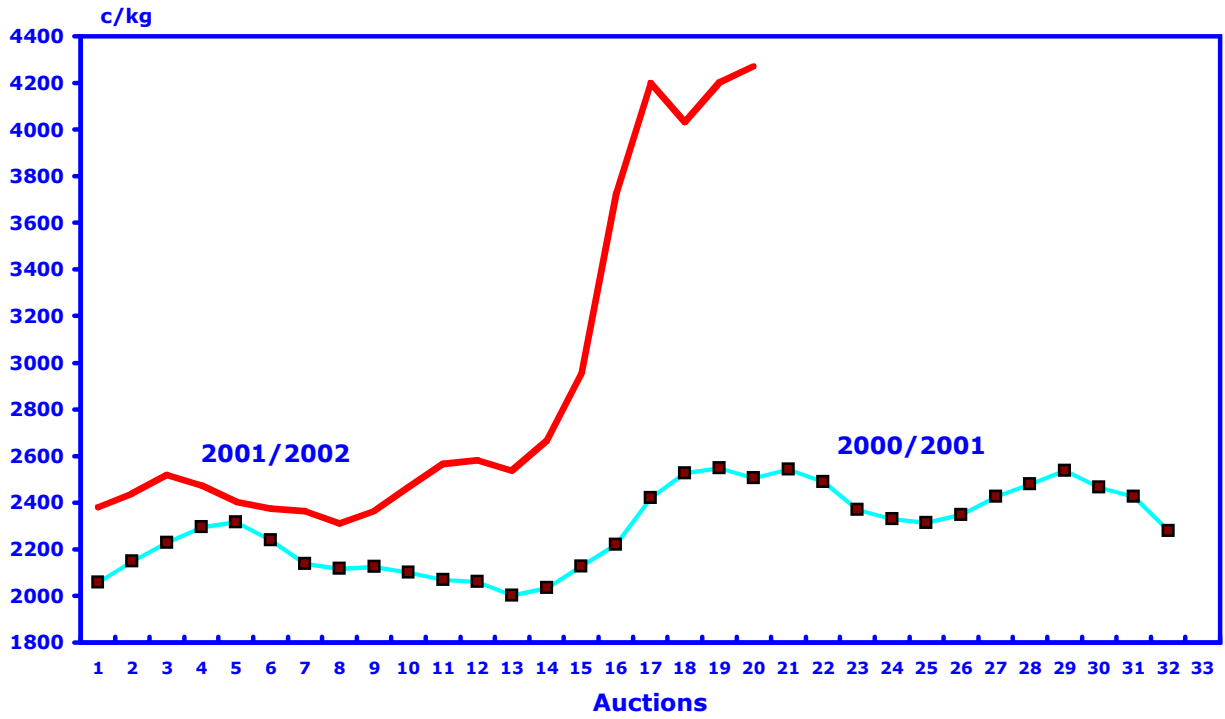
### S.A. Market Indicator



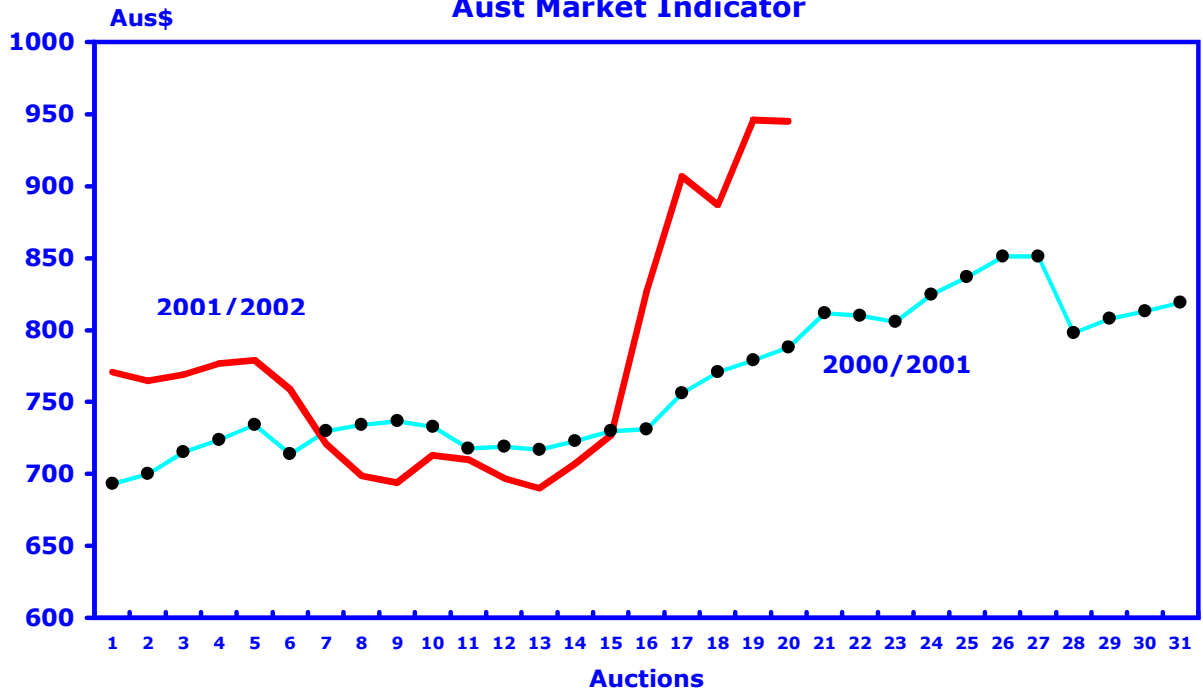
### Aust Market Indicator



### S.A. Market Indicator



### Aust Market Indicator



| <b>Other Types</b>                       |                      |                  |                  |                  |                       |
|--|----------------------|------------------|------------------|------------------|-----------------------|
| <b>Spinners, Best and Good Topmakers</b> |                      |                  |                  |                  |                       |
| <b>Micron</b>                            | <b>Price ( c/kg)</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>     | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| Long Lambs (19μ)                         | 0                    | 7 429            | 0                | 2                | 0.0                   |
| Long Lambs (20μ)                         | 0                    | 6 059            | 0                | 1                | 0.0                   |
| Medium Lambs (19μ)                       | 5 598                | 5 628            | 5                | 5                | -0.5                  |
| Medium Lambs (20μ)                       | 5 073                | 5 070            | 2                | 1                | 0.1                   |
| Long Bellies (20μ)                       | 0                    | 0                | 0                | 0                | 0.0                   |
| Long Bellies (21μ)                       | 5 152                | 4 763            | 1                | 1                | 8.2                   |
| Medium Bellies (20μ)                     | 4 982                | 5 055            | 2                | 2                | -1.4                  |
| Medium Bellies (21μ)                     | 4 927                | 4 720            | 5                | 5                | 4.4                   |
| Long Locks (Good Color)                  | 3 739                | 3 798            | 6                | 6                | -1.6                  |
| <b>Other Types</b>                       |                      |                  |                  |                  |                       |
| <b>Average to Inferior Topmakers</b>     |                      |                  |                  |                  |                       |
| <b>Micron</b>                            | <b>Price ( c/kg)</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>     | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| Long Lambs (19μ)                         | 6 521                | 0                | 1                | 0                | 0.0                   |
| Long Lambs (20μ)                         | 5 485                | 0                | 2                | 0                | 0.0                   |
| Medium Lambs (19μ)                       | 5 757                | 6 022            | 3                | 2                | -4.4                  |
| Medium Lambs (20μ)                       | 5 148                | 5 140            | 4                | 2                | 0.1                   |
| Long Bellies (20μ)                       | 4 998                | 5 054            | 2                | 1                | -1.1                  |
| Long Bellies (21μ)                       | 5 114                | 5 007            | 4                | 4                | 2.1                   |
| Medium Bellies (20μ)                     | 4 961                | 4 778            | 7                | 8                | 3.8                   |
| Medium Bellies (21μ)                     | 4 944                | 4 831            | 11               | 6                | 2.3                   |
| Long Locks (Good Color)                  | 3 123                | 3 247            | 3                | 3                | -3.8                  |

| <b>Price Analysis</b>                        |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
|--|-----------------------|------------------|------------------|------------------|-----------------------|--------------------------------------|-----------------------|------------------|------------------|------------------|-----------------------|
| <b>Long Merino Fleece Wool (60 - 90mm)</b>   |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 9 994                 | 9 916            | 14               | 21               | 0.8                   | <18.7µ                               | 0                     | 7 377            | 0                | 4                | 0.0                   |
| 18.8-19.2µ                                   | 7 406                 | 7 510            | 11               | 8                | -1.4                  | 18.8-19.2µ                           | 6 710                 | 7 062            | 2                | 5                | -5.0                  |
| 19.3-19.7µ                                   | 6 333                 | 6 072            | 10               | 11               | 4.3                   | 19.3-19.7µ                           | 5 924                 | 5 862            | 3                | 7                | 1.0                   |
| 19.8-20.2µ                                   | 5 935                 | 5 998            | 13               | 10               | -1.1                  | 19.8-20.2µ                           | 5 855                 | 5 467            | 3                | 6                | 7.1                   |
| 20.3-20.7µ                                   | 5 757                 | 5 698            | 13               | 13               | 1.0                   | 20.3-20.7µ                           | 5 483                 | 5 521            | 9                | 16               | -0.7                  |
| 20.8-21.2µ                                   | 5 645                 | 5 592            | 19               | 31               | 0.9                   | 20.8-21.2µ                           | 5 538                 | 5 288            | 8                | 25               | 4.7                   |
| 21.3-21.7µ                                   | 5 587                 | 5 526            | 30               | 31               | 1.1                   | 21.3-21.7µ                           | 5 292                 | 5 304            | 22               | 31               | -0.2                  |
| 21.8-22.2µ                                   | 5 637                 | 5 423            | 24               | 17               | 3.9                   | 21.8-22.2µ                           | 5 315                 | 5 271            | 12               | 14               | 0.8                   |
| 22.3-22.7µ                                   | 5 522                 | 5 485            | 34               | 25               | 0.7                   | 22.3-22.7µ                           | 5 226                 | 5 034            | 15               | 12               | 3.8                   |
| 22.8-23.2µ                                   | 5 426                 | 5 359            | 21               | 20               | 1.3                   | 22.8-23.2µ                           | 5 230                 | 5 146            | 8                | 10               | 1.6                   |
| 23.3-23.7µ                                   | 5 421                 | 5 409            | 13               | 8                | 0.2                   | 23.3-23.7µ                           | 5 176                 | 5 256            | 4                | 3                | -1.5                  |
| 23.8-24.2µ                                   | 5 400                 | 5 257            | 5                | 5                | 2.7                   | 23.8-24.2µ                           | 5 277                 | 5 184            | 1                | 2                | 1.8                   |
| 24.3-24.7µ                                   | 5 270                 | 0                | 2                | 0                | 0.0                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 5 176                 | 0                | 1                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 5 183            | 0                | 1                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 5 013            | 0                | 1                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |
| <b>Medium Merino Fleece Wool (40 - 55mm)</b> |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 7 347                 | 6 244            | 8                | 8                | 17.7                  | <18.7µ                               | 6 809                 | 6 867            | 1                | 4                | -0.8                  |
| 18.8-19.2µ                                   | 6 313                 | 5 704            | 1                | 4                | 10.7                  | 18.8-19.2µ                           | 5 936                 | 6 883            | 4                | 3                | -13.8                 |
| 19.3-19.7µ                                   | 5 529                 | 5 246            | 1                | 6                | 5.4                   | 19.3-19.7µ                           | 5 237                 | 5 998            | 8                | 2                | -12.7                 |
| 19.8-20.2µ                                   | 5 322                 | 5 136            | 10               | 7                | 3.6                   | 19.8-20.2µ                           | 5 225                 | 4 933            | 4                | 6                | 5.9                   |
| 20.3-20.7µ                                   | 5 262                 | 5 131            | 6                | 4                | 2.5                   | 20.3-20.7µ                           | 5 027                 | 4 933            | 8                | 10               | 1.9                   |
| 20.8-21.2µ                                   | 5 181                 | 5 038            | 9                | 16               | 2.8                   | 20.8-21.2µ                           | 5 058                 | 4 979            | 10               | 12               | 1.6                   |
| 21.3-21.7µ                                   | 5 080                 | 4 959            | 10               | 13               | 2.4                   | 21.3-21.7µ                           | 5 001                 | 4 856            | 12               | 21               | 3.0                   |
| 21.8-22.2µ                                   | 5 094                 | 5 097            | 4                | 10               | -0.1                  | 21.8-22.2µ                           | 5 039                 | 4 939            | 15               | 11               | 2.0                   |
| 22.3-22.7µ                                   | 5 112                 | 5 010            | 13               | 9                | 2.0                   | 22.3-22.7µ                           | 5 005                 | 4 812            | 6                | 8                | 4.0                   |
| 22.8-23.2µ                                   | 5 027                 | 4 918            | 5                | 4                | 2.2                   | 22.8-23.2µ                           | 5 087                 | 4 946            | 4                | 3                | 2.8                   |
| 23.3-23.7µ                                   | 5 027                 | 4 907            | 4                | 3                | 2.4                   | 23.3-23.7µ                           | 0                     | 4 919            | 0                | 1                | 0.0                   |
| 23.8-24.2µ                                   | 5 092                 | 4 383            | 4                | 3                | 16.2                  | 23.8-24.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.3-24.7µ                                   | 5 016                 | 4 725            | 1                | 1                | 6.2                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |
| <b>Short Merino Fleece Wool (20 - 35mm)</b>  |                       |                  |                  |                  |                       |                                      |                       |                  |                  |                  |                       |
| <b>Spinners, Best and Good Topmakers</b>     |                       |                  |                  |                  |                       | <b>Average to Inferior Topmakers</b> |                       |                  |                  |                  |                       |
| <b>Micron</b>                                | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> | <b>Micron</b>                        | <b>Price ( c/kg )</b> |                  | <b>Lots Sold</b> |                  | <b>% Price Change</b> |
|  | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |                                      | <b>This Week</b>      | <b>Prev Week</b> | <b>This Week</b> | <b>Prev Week</b> |                       |
| <18.7µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | <18.7µ                               | 0                     | 6 206            | 0                | 3                | 0.0                   |
| 18.8-19.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 18.8-19.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 19.3-19.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 19.3-19.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 19.8-20.2µ                                   | 4 868                 | 5 143            | 1                | 1                | -5.3                  | 19.8-20.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 20.3-20.7µ                                   | 5 095                 | 5 037            | 1                | 4                | 1.2                   | 20.3-20.7µ                           | 0                     | 4 756            | 0                | 1                | 0.0                   |
| 20.8-21.2µ                                   | 4 945                 | 0                | 2                | 0                | 0.0                   | 20.8-21.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 21.3-21.7µ                                   | 4 820                 | 4 052            | 1                | 1                | 19.0                  | 21.3-21.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 21.8-22.2µ                                   | 0                     | 4 946            | 0                | 1                | 0.0                   | 21.8-22.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 22.3-22.7µ                                   | 4 626                 | 0                | 1                | 0                | 0.0                   | 22.3-22.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 22.8-23.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 22.8-23.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 23.3-23.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 23.3-23.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 23.8-24.2µ                                   | 4 285                 | 0                | 1                | 0                | 0.0                   | 23.8-24.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.3-24.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.3-24.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 24.8-25.2µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 24.8-25.2µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| 25.3-25.7µ                                   | 0                     | 0                | 0                | 0                | 0.0                   | 25.3-25.7µ                           | 0                     | 0                | 0                | 0                | 0.0                   |
| >25.8µ                                       | 0                     | 0                | 0                | 0                | 0.0                   | >25.8µ                               | 0                     | 0                | 0                | 0                | 0.0                   |

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **06/02/2002**

Catalogue Number **MP20**



Telephone Number 27-41-4844301

Fax number 27-41-4846792

Email [stats@capewools.co.za](mailto:stats@capewools.co.za)

Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL MARKET REMAINS STRONG**

Port Elizabeth - This week's sale saw wool prices strengthening further as traders continue to snatch up all available wool and Cape Wools market indicator gained 1,7% to close at R42,73/kg (clean). This is a fresh high for the season and 79% up on the opening sale.

Excellent prices were fetched for a number of fine wool lots. The highest price for the season, R104/kg (greasy) was obtained for a bale of 15,7 microns produced by Mr. B.T.Dewing from Cathcart. The second highest price, R103/kg (greasy), was fetched for a bale of 16,7 microns produced by Mr. Donald Young from Mount Currie. He also sold 5 bales of 16,7 microns for R93/kg (greasy) and 5 bales of 17,1 microns for R90/kg (greasy).

Mixed results were posted by the various microns categories - wools finer than 18 microns gained some ground but 19 microns were down. The broader end of the market fared well with 22 microns posting the biggest gain.

The total offer comprised 6 267 bales of which 98% was cleared to the trade.

Average price movements for good quality long (60 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 1,4% at R74,06/kg, 20 microns were down 1,1% at R59,35/kg, 21 microns gained 0,9% to R56,45/kg, 22 microns were 3,9% dearer at R56,37/kg, 23 microns rose 1,3% to R54,26/kg, 24 microns gained 2,7% to R54,00/kg, and 25 microns closed unchanged at R51,76/kg.

Approximately 7 000 bales will be offered at next week's sale.

**Auction Analysis**

| <b>Composition of Fleece Offerings</b> |                    |                    |                    | <b>Analysis of Offerings</b>      |                          |                         |                      |                          |              |
|--|--------------------|--------------------|--------------------|-----------------------------------|--------------------------|-------------------------|----------------------|--------------------------|--------------|
| <b>Description</b>                     | <b>% This Week</b> | <b>% Prev Week</b> | <b>Description</b> | <b>This Week</b>                  |                          |                         | <b>Previous Week</b> |                          |              |
|  |                    |                    |                    | <b>%</b>                          | <b>Bales</b>             | <b>% Sold</b>           | <b>Bales</b>         | <b>% Sold</b>            |              |
| Long Wool                              | 48.6               | 44.0               | Merino Fleeces     | 37.6                              | 2 354                    | 99.5                    | 2 840                | 98.7                     |              |
| Medium Wool                            | 46.9               | 51.4               | Merino Bellies     | 6.4                               | 403                      | 98.3                    | 497                  | 98.0                     |              |
| Short Wool and Locks                   | 4.5                | 4.6                | Merino Lambs       | 9.0                               | 567                      | 97.4                    | 453                  | 91.6                     |              |
| Fine Wool (<20µ)                       | 15.5               | 14.2               | Merino Locks       | 10.2                              | 641                      | 98.1                    | 515                  | 100.0                    |              |
| Medium Wool (20 - 22µ)                 | 52.5               | 63.6               | Other              | 36.7                              | 2 302                    | 97.1                    | 2 483                | 98.2                     |              |
| Strong Wool (22 - 24µ)                 | 30.6               | 21.1               | <b>Total</b>       |                                   | <b>6 267</b>             | <b>98.2</b>             | <b>6 788</b>         | <b>98.1</b>              |              |
| Overstrong (24 - 27µ)                  | 1.3                | 1.1                |                    |                                   |                          |                         |                      |                          |              |
| <b>Other Indicators</b>                |                    |                    |                    | <b>Offerings per Port</b>         |                          |                         |                      |                          |              |
| <b>Indicators</b>                      | <b>This Week</b>   | <b>Prev Week</b>   | <b>% Change</b>    | <b>Ports</b>                      | <b>This Week (Bales)</b> |                         |                      | <b>Prev Week (Bales)</b> |              |
|  |                    |                    |                    |                                   | <b>Offered</b>           | <b>Sold</b>             | <b>% Sold</b>        | <b>Offered</b>           | <b>Sold</b>  |
| <b>SA Market Indicator</b>             | <b>4 273</b>       | <b>4 202</b>       | <b>1.7</b>         | Cape Town                         | 577                      | 569                     | 98.6                 | 230                      | 216          |
| AWEX EMI                               | 945                | 946                | -0.1               | Durban                            | 2 889                    | 2 841                   | 98.3                 | 3 084                    | 3 045        |
| R/US Dollar                            | 11.4700            | 11.3800            | -0.8               | Port Elizabeth                    | 2 801                    | 2 745                   | 98.0                 | 3 474                    | 3 397        |
| R/A Dollar                             | 5.8411             | 5.7937             | -0.8               | <b>Total</b>                      | <b>6 267</b>             | <b>6 155</b>            | <b>98.2</b>          | <b>6 788</b>             | <b>6 658</b> |
| R/Euro                                 | 9.9410             | 9.8505             | -0.9               |                                   |                          |                         |                      |                          |              |
| <b>Main Buyers</b>                     |                    |                    |                    | <b>Receipts 28 Februarie 2002</b> |                          |                         |                      |                          |              |
| <b>Buyers</b>                          | <b>This Week</b>   | <b>Prev Week</b>   | <b>% Change</b>    | <b>Season to Date (Kg)</b>        |                          | <b>Last Season (Kg)</b> |                      | <b>% Change</b>          |              |
|  |                    |                    |                    | <b>31 982 382</b>                 | <b>34 244 731</b>        | <b>-6.6</b>             |                      |                          |              |
| Chargeurs Wool                         | 1930               | 2007               | -3.8               | <b>Next Auction</b>               |                          |                         |                      |                          |              |
| Stucken                                | 863                | 1110               | -22.3              | <b>Name</b>                       |                          | <b>Date</b>             |                      | <b>Offerings (Bales)</b> |              |
| United Wool                            | 843                | 939                | -10.2              | S A Wool Exchange                 |                          | 13/02/2002              |                      | ± 7 000                  |              |
| G Modiano                              | 827                | 868                | -4.7               | Van Lill Wool Buyers              |                          | -                       |                      | -                        |              |
| STD Wool                               | 680                | 727                | -6.5               | Saunders et al.                   |                          | -                       |                      | -                        |              |
| Beier Fin                              | 583                | 593                | -1.7               |                                   |                          |                         |                      |                          |              |
| Fibres Int                             | 334                | 166                | 101.2              |                                   |                          |                         |                      |                          |              |
| ADF                                    | 95                 | 248                | -61.7              |                                   |                          |                         |                      |                          |              |
| CPC                                    | 0                  | 0                  | 0.0                |                                   |                          |                         |                      |                          |              |