

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **05/09/2001**

Catalogue Number **MP02**



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**Market Commentary**

**BROAD WOOL  
PRICES INCREASE**

**Port Elizabeth - While the fine end of the market remained under pressure, prices for medium to stronger wool improved and Cape Wools overall indicator closed 2,5% up at R24,40/kg (clean).**

**The fine wool market currently is going through a rough patch as demand from key customers such as Europe and Korea remains weak. Analysts, however, are confident that fine wool prices will recover once confidence returns to the market. Good demand for medium to stronger wool, assisted by the weakening of the rand against the Australian dollar, resulted in improved prices for these types. The 24 micron category posted the biggest price increase of 4,3% on average while 23 microns rose by an average 2%.**

**The total offering comprised 7 236 bales of which 97% traded hands. Traders, however, are concerned about the slow rate of wool inflow. Receipts into brokers stores currently is down 26% on last season. This can be attributed to the change in shearing patterns, with a large percentage growers now shearing every six to eight months. Heavy rains in the Western Cape have also delayed shearing.**

**Approximately 6 000 bales will be offered at next week's sale.**

**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>		
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>	
Long Wool	57.8	42.6	Merino Fleeces	52.1	3 768	98.0	6 060	96.6	
Medium Wool	37.3	50.9	Merino Bellies	8.9	643	98.6	738	96.9	
Short Wool and Locks	4.9	6.5	Merino Lambs	11.3	816	85.8	1 105	80.7	
Fine Wool (<20µ)	7.4	9.2	Merino Locks	9.8	706	100.0	689	100.0	
Medium Wool (20 - 22µ)	51.2	49.9	Other	18.0	1 303	97.9	1 337	93.6	
Strong Wool (22 - 24µ)	35.9	35.8	<b>Total</b>		<b>7 236</b>	<b>96.9</b>	<b>9 929</b>	<b>94.7</b>	
Overstrong (24 - 27µ)	5.4	5.2							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 440</b>	<b>2 381</b>	<b>2.5</b>	Cape Town	816	797	97.7	2 522	2 442
AWEX EMI	765	771	-0.8	Durban	519	497	95.8	803	714
R/US Dollar	8.4808	8.3800	-1.2	Port Elizabeth	5 901	5 715	96.8	6 604	6 247
R/A Dollar	4.4014	4.4944	2.1	<b>Total</b>	<b>7 236</b>	<b>7 009</b>	<b>96.9</b>	<b>9 929</b>	<b>9 403</b>
R/Euro	7.5293	7.6652	1.8						
<b>Main Buyers</b>				<b>Receipts</b>					
<b>Buyers</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>	
				<b>4 102 114</b>	<b>5 567 640</b>	<b>-26.3</b>			
Chargeurs Wool	1665	1061	56.9	<b>Next Auction</b>					
United Wool	1442	2399	-39.9	<b>Name</b>		<b>Date</b>		<b>Offerings (Bales)</b>	
Stucken	1408	2402	-41.4	S A Wool Exchange		12/09/2001		± 6 000	
STD Wool	761	830	-8.3	Van Lill Wool Buyers		-		-	
ADF	697	755	-7.7	Saunders et al.		11/09/2001		841	
Beier Fin	580	596	-2.7						
G Modiano	319	1186	-73.1						
Fibres Int	137	174	-21.3						
CPC	0	0	0.0						

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (60 - 90mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	6 436	6 056	6	8	6.3	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 176	4 457	12	7	-6.3	18.8-19.2µ	3 549	5 088	1	1	-30.2
19.3-19.7µ	3 635	3 819	10	12	-4.8	19.3-19.7µ	3 836	3 682	1	3	4.2
19.8-20.2µ	3 192	3 185	19	20	0.2	19.8-20.2µ	3 194	3 024	2	8	5.6
20.3-20.7µ	3 096	3 089	24	35	0.2	20.3-20.7µ	3 106	3 005	2	3	3.3
20.8-21.2µ	3 108	3 078	59	86	1.0	20.8-21.2µ	3 007	2 942	9	12	2.2
21.3-217µ	3 065	3 008	72	64	1.9	21.3-217µ	2 948	2 839	15	13	3.8
21.8-22.2µ	3 059	3 011	57	104	1.6	21.8-22.2µ	2 804	2 939	10	17	-4.6
22.3-22.7µ	3 044	2 966	59	79	2.6	22.3-22.7µ	2 903	2 865	5	7	1.3
22.8-23.2µ	3 042	2 982	45	75	2.0	22.8-23.2µ	2 961	2 999	8	5	-1.3
23.3-23.7µ	3 027	2 976	31	37	1.7	23.3-23.7µ	2 776	2 756	3	3	0.7
23.8-24.2µ	3 008	2 884	23	29	4.3	23.8-24.2µ	2 878	2 794	4	3	3.0
24.3-24.7µ	2 973	2 979	8	15	-0.2	24.3-24.7µ	2 930	2 817	2	1	4.0
24.8-25.2µ	2 954	2 960	7	12	-0.2	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	2 931	0	4	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 961	2 816	1	3	5.2	>25.8µ	2 785	0	1	0	0.0
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	4 675	4 866	9	12	-3.9	<18.7µ	4 173	4 825	1	1	-13.5
18.8-19.2µ	3 604	3 679	3	5	-2.0	18.8-19.2µ	3 138	3 617	1	5	-13.2
19.3-19.7µ	3 317	3 307	3	11	0.3	19.3-19.7µ	3 197	3 312	1	1	-3.5
19.8-20.2µ	2 838	2 836	9	20	0.1	19.8-20.2µ	2 787	2 725	1	6	2.3
20.3-20.7µ	2 817	2 734	14	20	3.1	20.3-20.7µ	2 803	2 605	6	8	7.6
20.8-21.2µ	2 822	2 739	19	48	3.0	20.8-21.2µ	2 645	2 651	6	15	-0.2
21.3-217µ	2 843	2 724	14	39	4.4	21.3-217µ	2 709	2 693	10	10	0.6
21.8-22.2µ	2 791	2 694	18	39	3.6	21.8-22.2µ	2 688	2 645	6	5	1.6
22.3-22.7µ	2 804	2 679	20	32	4.6	22.3-22.7µ	2 780	2 637	3	10	5.4
22.8-23.2µ	2 760	2 691	11	17	2.6	22.8-23.2µ	2 632	2 548	1	10	3.3
23.3-23.7µ	2 837	2 640	7	18	7.5	23.3-23.7µ	2 483	2 490	1	3	-0.3
23.8-24.2µ	2 811	2 538	2	12	10.7	23.8-24.2µ	2 629	2 387	1	1	10.2
24.3-24.7µ	2 701	2 780	2	3	-2.8	24.3-24.7µ	0	2 333	0	1	0.0
24.8-25.2µ	0	2 314	0	1	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	3 628	0	2	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 084	2 217	2	1	39.1	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	2 826	2 840	1	4	-0.5	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	0	2 541	0	6	0.0	19.8-20.2µ	2 624	2 500	1	3	5.0
20.3-20.7µ	2 776	2 509	2	5	10.7	20.3-20.7µ	0	0	0	0	0.0
20.8-21.2µ	0	2 546	0	1	0.0	20.8-21.2µ	0	2 570	0	1	0.0
21.3-217µ	2 523	2 580	1	1	-2.2	21.3-217µ	2 438	2 431	1	5	0.3
21.8-22.2µ	0	2 531	0	1	0.0	21.8-22.2µ	2 524	2 539	1	1	-0.6
22.3-22.7µ	0	2 450	0	2	0.0	22.3-22.7µ	2 316	0	1	0	0.0
22.8-23.2µ	0	2 523	0	1	0.0	22.8-23.2µ	0	0	0	0	0.0

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 229	4 449	10	7	-5.0
Long Lambs (20μ)	3 186	3 157	8	11	0.9
Medium Lambs (19μ)	3 838	3 716	7	10	3.3
Medium Lambs (20μ)	2 898	2 941	2	9	-1.5
Long Bellies (20μ)	2 837	2 837	1	1	0.0
Long Bellies (21μ)	2 805	0	4	0	0.0
Medium Bellies (20μ)	2 796	2 796	3	3	0.0
Medium Bellies (21μ)	2 695	2 581	4	11	4.4
Long Locks (Good Color)	1 982	1 982	12	12	0.0

<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	3 838	0	1	0	0.0
Long Lambs (20μ)	3 009	0	2	0	0.0
Medium Lambs (19μ)	3 686	3 625	3	5	1.7
Medium Lambs (20μ)	2 699	2 849	3	8	-5.3
Long Bellies (20μ)	2 679	0	1	0	0.0
Long Bellies (21μ)	2 725	2 614	3	1	4.3
Medium Bellies (20μ)	2 676	2 681	7	11	-0.2
Medium Bellies (21μ)	2 608	2 543	17	13	2.5
Long Locks (Good Color)	1 705	0	2	0	0.0