

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **13-Nov-2002**

Catalogue Number **MR 12**



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**Market Commentary**

**WOOL MARKET SOFTENS**

Port Elizabeth - This week saw the market decline in line with a slight strengthening of the rand, reversing last week's gains, and Cape Wools' indicator dropped 2,7% to close at R47,98/kg (clean).

Prices were lower across the board, easing 2% to 4% on average. The biggest drops were posted by 19 microns and finer, 21 and 22 microns despite keen competition from all sectors of the trade.

The overall quality of the wool offered thus far has been very good as a result of excellent climatic conditions experienced in most parts of the country. Clean yields have also been much higher compared to the previous season.

This week's offering was relatively large, 12 414 bales, of which 96% was sold.

Average clean price movements for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 4% at R73,75/kg, 20 microns were down 3,3% at R68,84/kg, 21 microns dropped 4,8% at R67,14/kg, 22 microns eased 3,6% at R66,64/kg, 23 microns were 3,2% cheaper at R65,70/kg, 24 microns were down 3,5% at R65,21/kg, and 25 microns eased 2,8% at R64,02/kg.

Approximately 10 500 bales will be on offer at next week's sale.

**Auction Analysis**

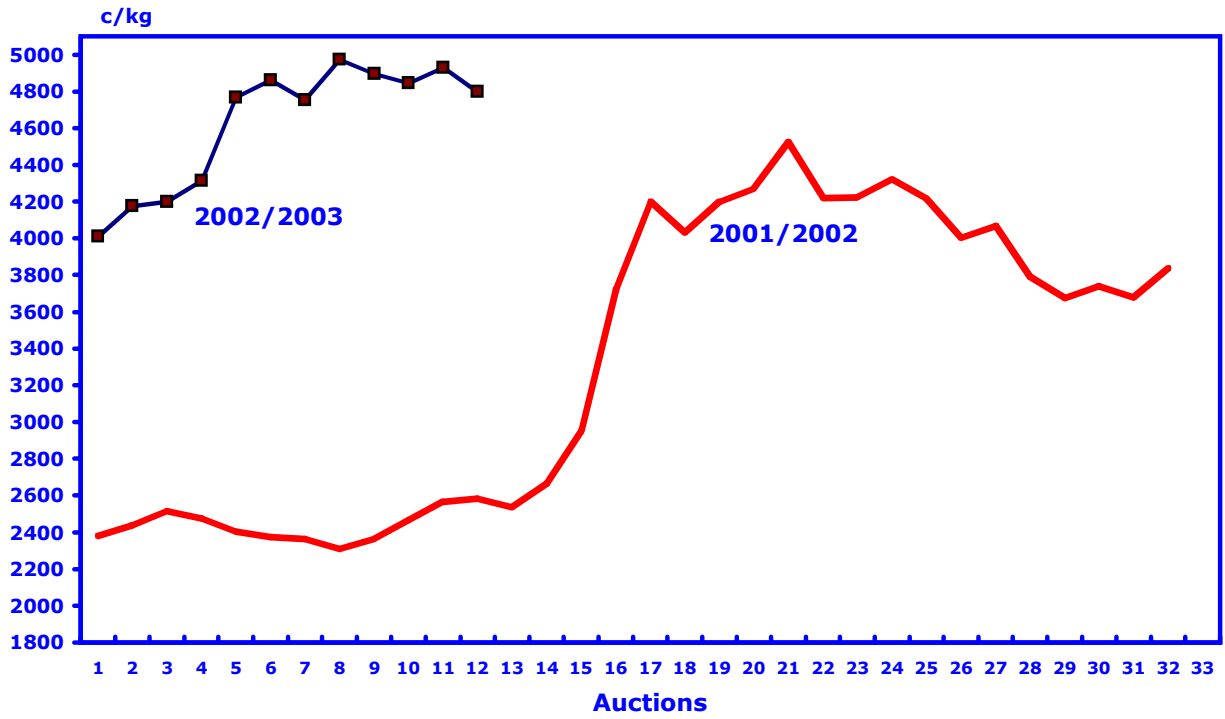
<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	56.2	54.3	Merino Fleeces	48.7	6 043	86.0	4 903	97.6	
Medium Wool	36.1	38.7	Merino Bellies	6.8	843	96.4	653	99.5	
Short Wool and Locks	7.6	7.0	Merino Lambs	8.7	1 078	81.5	832	92.8	
Fine Wool (<20µ)	16.7	18.3	Merino Locks	7.0	874	98.5	693	97.8	
Medium Wool (20 - 22µ)	56.3	56.0	Other	28.8	3 576	92.3	3 636	94.3	
Strong Wool (22 - 24µ)	25.8	24.6	<b>Total</b>	<b>100.0</b>	<b>12 414</b>	<b>89.0</b>	<b>10 717</b>	<b>96.2</b>	
Overstrong (24 - 27µ)	1.3	1.2							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>4 798</b>	<b>4 932</b>	<b>-2.7</b>	Cape Town	1 435	1 178	82.1	2 259	2 121
AWEX EMI	1143	1177	-2.9	Durban	2 269	2 117	93.3	2 120	2 008
R/US Dollar	9.8170	9.9000	0.8	Port Elizabeth	8 710	7 759	89.1	6 338	6 183
R/A Dollar	5.5096	5.5494	0.7	<b>Total</b>	<b>12 414</b>	<b>11 054</b>	<b>89.0</b>	<b>10 717</b>	<b>10 312</b>
R/Euro	9.9191	9.8733	-0.5						
<b>Main Buyers</b>				<b>Receipts 08/11/2002</b>					
Buyers	This Week	Prev Week	% Change	Season to Date (Kg)		Last Season (Kg)		% Change	
Chargeurs Wool	2266	2164	4.7	18 959 306		19 703 623		-3.8	
ADF	1922	1928	-0.3	<b>Next Auction</b>					
G Modiano	1910	1784	7.1	<b>Name</b>		<b>Date</b>		<b>Offerings (Bales)</b>	
United Wool	1897	1174	61.6	S A Wool Exchange		20/11/2002		± 10 500	
Stucken	1080	1481	-27.1	Van Lill Wool Buyers		-		-	
Beier Fin	742	834	-11.0	Saunders et al.		-		-	
STD Wool	668	424	57.5	Lanata		-		-	
Fibres Int	449	504	-10.9						
CPC	120	19	531.6						

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	7 840	8 196	4	15	-4.4	<18.7µ	0	8 412	0	1	0.0
18.8-19.2µ	7 375	7 685	7	7	-4.0	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	7 139	7 392	18	15	-3.4	19.3-19.7µ	0	7 319	0	1	0.0
19.8-20.2µ	6 884	7 121	25	26	-3.3	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	6 767	7 095	22	20	-4.6	20.3-20.7µ	6 625	0	4	0	0.0
20.8-21.2µ	6 714	7 053	34	38	-4.8	20.8-21.2µ	6 455	6 969	3	5	-7.4
21.3-21.7µ	6 720	6 950	39	43	-3.3	21.3-21.7µ	6 660	6 952	6	3	-4.2
21.8-22.2µ	6 664	6 913	42	29	-3.6	21.8-22.2µ	6 461	6 764	5	4	-4.5
22.3-22.7µ	6 593	6 861	29	27	-3.9	22.3-22.7µ	6 241	6 808	6	4	-8.3
22.8-23.2µ	6 570	6 786	32	8	-3.2	22.8-23.2µ	6 495	6 731	2	2	-3.5
23.3-23.7µ	6 650	6 790	18	7	-2.1	23.3-23.7µ	6 367	6 497	2	1	-2.0
23.8-24.2µ	6 521	6 760	9	8	-3.5	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	6 549	6 696	4	5	-2.2	24.3-24.7µ	6 099	0	3	0	0.0
24.8-25.2µ	6 402	6 586	4	1	-2.8	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	5 781	6 538	1	1	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	6 406	0	1	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	9 002	8 254	17	23	9.1	<18.7µ	8 114	7 560	8	2	7.3
18.8-19.2µ	7 317	7 601	15	10	-3.7	18.8-19.2µ	7 341	7 369	6	4	-0.4
19.3-19.7µ	7 084	7 280	20	13	-2.7	19.3-19.7µ	6 908	7 127	7	7	-3.1
19.8-20.2µ	6 765	6 992	22	32	-3.2	19.8-20.2µ	6 648	6 878	7	13	-3.3
20.3-20.7µ	6 685	6 937	39	33	-3.6	20.3-20.7µ	6 482	6 821	9	11	-5.0
20.8-21.2µ	6 649	6 906	26	24	-3.7	20.8-21.2µ	6 458	6 882	20	20	-6.2
21.3-21.7µ	6 554	6 860	32	40	-4.5	21.3-21.7µ	6 498	6 762	37	21	-3.9
21.8-22.2µ	6 563	6 765	21	20	-3.0	21.8-22.2µ	6 385	6 627	21	30	-3.7
22.3-22.7µ	6 482	6 809	15	18	-4.8	22.3-22.7µ	6 213	6 522	19	20	-4.7
22.8-23.2µ	6 523	6 414	24	11	1.7	22.8-23.2µ	6 388	6 734	10	6	-5.1
23.3-23.7µ	6 454	6 757	11	11	-4.5	23.3-23.7µ	6 087	6 516	3	3	-6.6
23.8-24.2µ	6 444	6 730	5	5	-4.2	23.8-24.2µ	6 488	6 114	2	1	6.1
24.3-24.7µ	6 450	6 632	3	2	-2.7	24.3-24.7µ	6 340	6 487	2	1	-2.3
24.8-25.2µ	6 478	0	3	0	0.0	24.8-25.2µ	5 033	0	1	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	7 270	6 344	14	20	14.6	<18.7µ	6 533	6 561	6	5	-0.4
18.8-19.2µ	6 750	6 617	4	9	2.0	18.8-19.2µ	6 381	7 384	4	6	0.0
19.3-19.7µ	6 389	6 350	13	13	0.6	19.3-19.7µ	5 780	6 012	6	7	-3.9
19.8-20.2µ	6 223	6 266	18	20	-0.7	19.8-20.2µ	6 324	6 213	7	4	1.8
20.3-20.7µ	6 079	6 061	25	17	0.3	20.3-20.7µ	5 939	6 123	17	19	-3.0
20.8-21.2µ	5 830	5 955	17	23	-2.1	20.8-21.2µ	6 046	5 995	10	16	0.9
21.3-21.7µ	5 981	6 130	34	29	-2.4	21.3-21.7µ	5 957	5 899	25	27	1.0
21.8-22.2µ	5 870	6 249	18	26	-6.1	21.8-22.2µ	5 869	5 912	25	9	-0.7
22.3-22.7µ	5 966	6 189	21	23	-3.6	22.3-22.7µ	5 792	5 903	10	11	-1.9
22.8-23.2µ	5 875	6 356	9	7	-7.6	22.8-23.2µ	5 228	6 075	6	4	0.0
23.3-23.7µ	5 952	6 289	6	7	-5.3	23.3-23.7µ	5 872	5 937	4	1	-1.1
23.8-24.2µ	6 073	5 482	5	1	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	5 782	6 567	1	1	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	5 219	5 576	3	2	-6.4	<18.7µ	0	4 389	0	2	0.0
18.8-19.2µ	0	0	0	0	0.0	18.8-19.2µ	0	5 023	0	1	0.0
19.3-19.7µ	5 029	5 149	2	3	-2.3	19.3-19.7µ	4 770	4 390	1	1	8.6
19.8-20.2µ	0	0	0	0	0.0	19.8-20.2µ	5 674	0	1	0	0.0
20.3-20.7µ	5 512	4 582	4	2	0.0	20.3-20.7µ	5 379	0	1	0	0.0
20.8-21.2µ	5 564	5 653	2	3	-1.6	20.8-21.2µ	0	4 644	0	1	0.0
21.3-21.7µ	5 005	0	1	0	0.0	21.3-21.7µ	0	4 587	0	1	0.0
21.8-22.2µ	0	0	0	0	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	5 499	5 021	1	1	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	5 346	0	2	0	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	6 850	7 693	7	6	-10.9
Long Lambs (20μ)	6 912	7 203	3	2	-4.0
Medium Lambs (19μ)	6 396	6 367	8	7	0.5
Medium Lambs (20μ)	5 550	6 368	2	2	-12.8
Long Bellies (20μ)	6 230	6 318	7	7	-1.4
Long Bellies (21μ)	6 284	6 366	6	1	-1.3
Medium Bellies (20μ)	6 000	6 083	8	8	-1.4
Medium Bellies (21μ)	5 846	6 005	5	4	-2.7
Long Locks (Good Color)	4 116	4 431	20	20	-7.1
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	7 207	7 448	5	2	-3.2
Long Lambs (20μ)	6 725	7 009	2	1	-4.1
Medium Lambs (19μ)	6 319	7 401	2	2	-14.6
Medium Lambs (20μ)	6 558	6 310	1	7	3.9
Long Bellies (20μ)	6 304	6 226	5	5	1.2
Long Bellies (21μ)	6 165	6 100	4	3	1.1
Medium Bellies (20μ)	5 935	6 110	14	6	-2.9
Medium Bellies (21μ)	5 962	6 093	10	11	-2.1
Long Locks (Stain)	3 401	3 783	10	6	-10.1

### S.A. Market Indicator



### Aust Market Indicator

