

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **15-Jun-2005**  
Catalogue Number **MV31**



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**Market Commentary**

**WOOL SEASON CLOSES ON A FIRMER NOTE**

**PORT ELIZABETH:** The wool selling season, one of the most difficult seasons in years, closed on a firmer note when Cape Wools market indicator gained 1,7 % at the final sale of the season to close at R26,38/kg (clean).

The average indicator for the season came to R25,68/kg compared with last season's average of R30,85/kg. The market was, for most part, hampered by currency strength and weak demand from key markets, particularly for processed wool. All micron categories were up at this week's sale but the best performers were 19 and 21 microns, up 3%, and 22 microns, which gained 3,8%. Grease wool exporters dominated sales throughout the season with Modiano emerging as the top buyer taking up 94 677 bales to date. At this sale, the company bought 3 334 of the 13 871 bales on offer. Other major buyers were Stucken (2 557 bales), Chargeurs Wool (2 209 bales), Beier Finances (1 651 bales) and SA Wool Exporters (1 583 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns rose 3% to close at R45,16/kg, 20 microns gained 1,4% at R40,83/kg, 21 microns were 3% dearer at R37,26/kg, 22 microns were up 3,8% to R36,03/kg, 23 microns were 1,9% dearer at R34,85/kg, but there were no quotes for 24 and 25 microns due to the limited volumes.

The first sale of the new season has been scheduled for 24 August.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>	
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>
Long Wool	30.1	30.0	Merino Fleeces	41.3	5 723	95.6	4 804	95.2
Medium Wool	58.0	58.4	Merino Bellies	8.6	1 186	96.8	682	94.4
Short Wool and Locks	11.9	11.6	Merino Lambs	12.6	1 747	95.3	1 135	97.8
Fine Wool (<20µ)	12.7	13.9	Merino Locks	7.3	1 007	98.7	713	97.8
Medium Wool (20 - 22µ)	59.2	63.5	Other	30.3	4 208	91.8	3 094	73.8
Strong Wool (22 - 24µ)	25.4	21.8	<b>Total</b>	<b>100.0</b>	<b>13 871</b>	<b>94.7</b>	<b>10 428</b>	<b>89.3</b>
Overstrong (24 - 27µ)	2.8	0.9						

**Other Indicators**

**Offerings per Port**

<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 638</b>	<b>2 594</b>	<b>1.7</b>	Cape Town	2 146	2 075	96.7	925	782
AWEX EMI	709	723	-1.9	Durban	1 644	1 453	88.4	1 626	1 061
R/US Dollar	6.8473	6.8379	-0.1	Port Elizabeth	10 081	9 611	95.3	7 877	7 464
R/A Dollar	5.2346	5.1361	-1.9	<b>Total</b>	<b>13 871</b>	<b>13 139</b>	<b>94.7</b>	<b>10 428</b>	<b>9 307</b>
R/Euro	8.2494	8.3895	1.7						

**Receipts 03/06/2005**

<b>Main Buyers</b>				<b>Season to Date (Kg)</b>	<b>Last Season (Kg)</b>	<b>% Change</b>
<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>46 104 065</b>	<b>45 822 902</b>	<b>0.6</b>
G Modiano	3 334	25.4	<b>94 677</b>			

**Next Auction**

<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>
				Stucken	2 557	19.5
Chargeurs Wool	2 209	16.8	<b>38 347</b>	Van Lill Wool Buyers	-	-
Beier Fin	1 651	12.6	<b>25 470</b>	Saunders et al.	-	-
SA Wool Exporters	1 583	12.0	<b>19 719</b>	Lanata	-	-
United Wool	1 151	8.8	<b>28 155</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MV31</b>
Lempriere Aus (PTY)	526	4.0	<b>5 364</b>	<b>Ave SA Market Indicator - Season to Date</b>		<b>2 638</b>
ADF	128	1.0	<b>31 431</b>	<b>Ave SA Market Indicator - Previous Season</b>		<b>3 085</b>
CPC	0	0.0	<b>0</b>			

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 516	4 383	3	4	3.0	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	4 287	4 213	5	5	1.8	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	4 083	4 026	13	8	1.4	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	3 867	3 797	17	12	1.8	20.3-20.7µ	3 852	0	1	0	0.0
20.8-21.2µ	3 726	3 617	18	18	3.0	20.8-21.2µ	3 712	3 637	2	1	2.0
21.3-21.7µ	3 655	3 554	14	18	2.8	21.3-21.7µ	3 674	3 217	3	2	**
21.8-22.2µ	3 603	3 471	7	11	3.8	21.8-22.2µ	3 583	0	2	0	0.0
22.3-22.7µ	3 544	3 485	14	9	1.7	22.3-22.7µ	3 500	0	5	0	0.0
22.8-23.2µ	3 485	3 421	5	3	1.9	22.8-23.2µ	3 287	0	1	0	0.0
23.3-23.7µ	3 396	3 382	7	2	0.4	23.3-23.7µ	3 354	3 256	2	1	3.0
23.8-24.2µ	3 279	0	3	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	3 160	3 300	2	1	**	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 962	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 956	3 092	1	1	**	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 338	4 234	17	8	2.5	18.8-19.2µ	4 158	3 854	6	2	7.9
19.3-19.7µ	4 163	4 078	20	19	2.1	19.3-19.7µ	3 941	4 142	5	3	-4.8
19.8-20.2µ	4 038	3 928	49	36	2.8	19.8-20.2µ	3 941	3 424	7	7	15.1
20.3-20.7µ	3 807	3 703	54	56	2.8	20.3-20.7µ	3 652	3 398	6	13	7.5
20.8-21.2µ	3 645	3 530	70	77	3.2	20.8-21.2µ	3 381	3 441	13	22	-1.7
21.3-21.7µ	3 575	3 474	77	68	2.9	21.3-21.7µ	3 432	3 233	30	12	6.2
21.8-22.2µ	3 520	3 433	66	51	2.6	21.8-22.2µ	3 357	3 136	23	4	7.0
22.3-22.7µ	3 478	3 425	69	55	1.5	22.3-22.7µ	3 442	3 233	15	7	6.5
22.8-23.2µ	3 393	3 359	44	20	1.0	22.8-23.2µ	3 181	2 862	4	4	11.1
23.3-23.7µ	3 325	3 303	34	15	0.6	23.3-23.7µ	3 170	3 256	7	1	-2.6
23.8-24.2µ	3 218	3 195	11	11	0.7	23.8-24.2µ	2 761	0	1	0	0.0
24.3-24.7µ	3 106	3 213	10	3	**	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 955	2 939	7	2	0.6	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 921	3 089	4	2	**	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	2 650	0	1	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request \*\* Insufficient quantities to quote reliable price movements

<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 800	3 840	11	16	-1.0	18.8-19.2µ	3 663	3 743	6	3	-2.1
19.3-19.7µ	3 710	3 799	17	15	-2.3	19.3-19.7µ	3 367	3 300	16	10	2.0
19.8-20.2µ	3 425	3 624	16	30	-5.5	19.8-20.2µ	3 424	3 437	6	13	-0.4
20.3-20.7µ	3 376	3 431	33	35	-1.6	20.3-20.7µ	3 086	3 145	15	15	-1.9
20.8-21.2µ	3 287	3 302	69	46	-0.4	20.8-21.2µ	3 102	3 001	19	18	3.4
21.3-21.7µ	3 241	3 209	70	30	1.0	21.3-21.7µ	3 101	3 095	16	13	0.2
21.8-22.2µ	3 196	3 173	57	31	0.7	21.8-22.2µ	3 088	2 947	15	7	4.8
22.3-22.7µ	3 243	3 234	31	15	0.3	22.3-22.7µ	2 978	2 969	8	5	0.3
22.8-23.2µ	3 133	2 997	16	24	4.5	22.8-23.2µ	2 656	2 769	3	5	-4.1
23.3-23.7µ	3 041	2 927	18	3	3.9	23.3-23.7µ	2 552	2 964	1	2	**
23.8-24.2µ	3 019	3 024	11	4	-0.2	23.8-24.2µ	3 089	2 834	1	1	9.0
24.3-24.7µ	3 006	3 267	5	1	-8.0	24.3-24.7µ	2 794	0	1	0	0.0
24.8-25.2µ	2 912	2 963	3	1	-1.7	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 862	0	4	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 962	2 858	1	1	3.6	>25.8µ	0	0	0	0	0.0

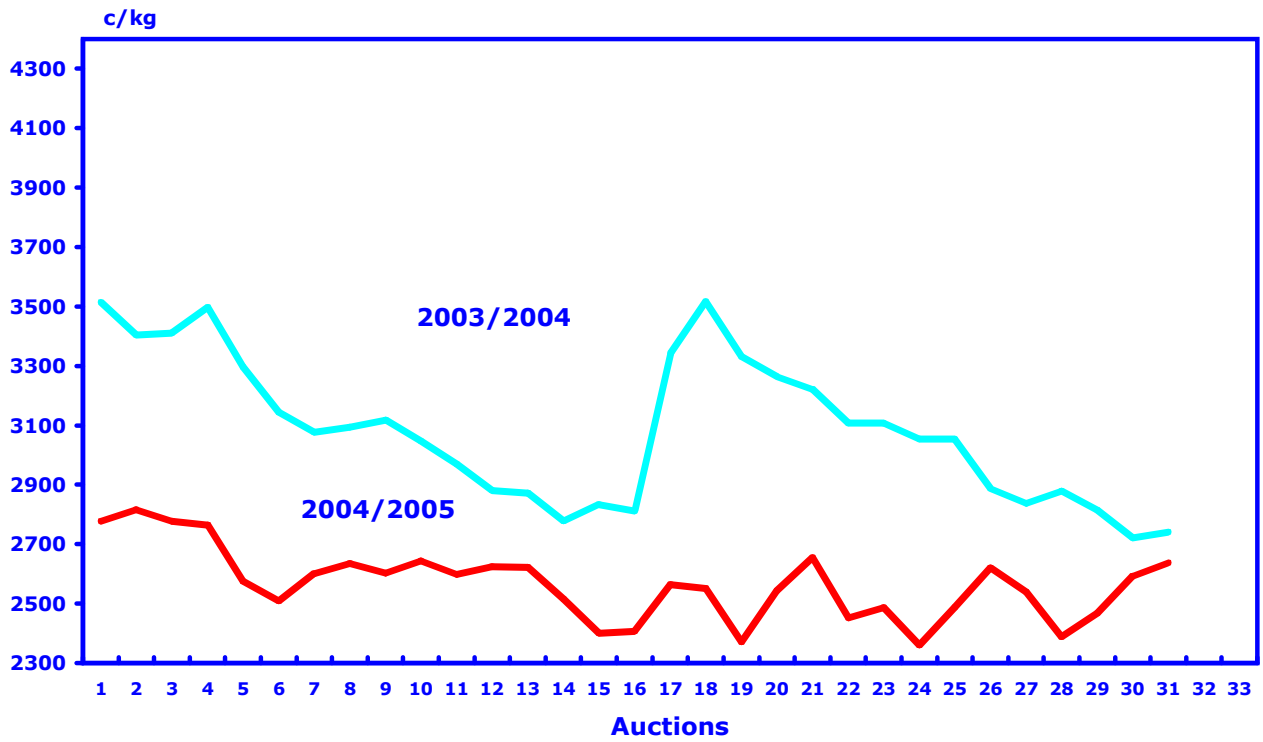
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	2 905	2 929	1	1	-0.8	18.8-19.2µ	1 979	0	1	0	0.0
19.3-19.7µ	0	2 358	0	2	0.0	19.3-19.7µ	0	2 121	0	2	0.0
19.8-20.2µ	3 073	2 812	1	2	9.3	19.8-20.2µ	3 089	3 230	1	1	-4.4
20.3-20.7µ	0	3 078	0	3	0.0	20.3-20.7µ	2 645	0	2	0	0.0
20.8-21.2µ	2 989	2 629	5	2	**	20.8-21.2µ	3 026	2 836	2	4	6.7
21.3-21.7µ	2 712	2 692	1	3	0.7	21.3-21.7µ	3 134	2 921	1	1	7.3
21.8-22.2µ	0	0	0	0	0.0	21.8-22.2µ	0	3 107	0	1	0.0
22.3-22.7µ	1 859	0	1	0	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	2 625	0	1	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	3 054	2 852	1	1	7.1	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	3 170	0	1	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19µ)	4 441	4 385	5	13	1.3
Long Lambs (20µ)	4 049	4 085	3	6	-0.9
Medium Lambs (19µ)	3 846	3 811	33	16	0.9
Medium Lambs (20µ)	3 478	3 560	15	8	-2.3
Long Bellies (20µ)	0	0	0	0	0.0
Long Bellies (21µ)	0	3 193	0	3	0.0
Medium Bellies (20µ)	3 379	3 324	4	4	1.7
Medium Bellies (21µ)	3 109	0	4	0	0.0
Long Locks (Good Color)	2 012	2 019	16	14	-0.4
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19µ)	4 328	4 236	1	3	2.2
Long Lambs (20µ)	4 156	3 625	2	1	14.7
Medium Lambs (19µ)	3 837	3 690	7	6	4.0
Medium Lambs (20µ)	3 392	3 418	14	2	-0.8
Long Bellies (20µ)	3 276	3 331	5	4	-1.7
Long Bellies (21µ)	3 182	0	5	0	0.0
Medium Bellies (20µ)	3 331	3 087	15	10	7.9
Medium Bellies (21µ)	3 009	3 155	11	6	-4.6
Long Locks (Stain)	1 590	1 635	14	12	-2.7

\*\* Insufficient quantities to quote reliable price movements

### S.A. Market Indicator



### Aust Market Indicator

