

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **20-Apr-2005**  
Catalogue Number **MV27**



Telephone Number 27-41-4844301  
Fax number 27-41-4846792  
Email [stats@capewools.co.za](mailto:stats@capewools.co.za)  
Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL MARKET WEAKENS**

**PORT ELIZABETH:** Sluggish demand and a fairly strong currency contributed to a weaker market which saw Cape Wools' indicator dropping 3,1% to close the day at R25,39/kg (clean). Although the rand traded 4c weaker against the US dollar compared to the previous sale two weeks ago, it wasn't sufficient to prevent prices from falling back in the current weak demand conditions.

Prices dropped across the board but the stronger types, notably 23, 24 and 25 microns, posted the biggest falls. The 25-micron category weakened by just over 9%. The market was dominated by grease wool exporter Modiano who bought 27% (2339 bales) of the total of 10 374 bales on offer. Other major buyers were Stucken (1 666 bales), SA Wool Exporters (1 362 bales), Beier Finance (850 bales) and Chargeurs Wool 838 bales). The sales percentage was 95,5%.

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 1,5% to close at R41,83/kg, 20 microns were down 2,8% at R37,58/kg, 21 microns were 3,8% cheaper at R34,69/kg, 22 microns weakened 3,6% to R33,90/kg, 23 microns fell 4% to R32,29/kg, 24 microns were 4,1% cheaper at R31,39/kg and 25 microns were down 9,5% at R27,74/kg.

No sale has been scheduled for next week due to the public holiday on Wednesday. Sales will resume on 4 May when approximately 9 000 bales will be on offer.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week	
				%	Bales	% Sold	Bales	% Sold
Long Wool	35.2	35.1	Merino Fleeces	39.7	4 122	80.3	7 456	97.5
Medium Wool	53.9	51.1	Merino Bellies	5.7	592	93.9	994	96.6
Short Wool and Locks	10.9	13.8	Merino Lambs	8.6	888	74.7	1 573	91.9
Fine Wool (<20μ)	14.6	14.9	Merino Locks	5.6	580	97.6	911	96.9
Medium Wool (20 - 22μ)	61.6	53.5	Other	40.4	4 192	84.4	4 785	92.0
Strong Wool (22 - 24μ)	21.0	27.2	<b>Total</b>	<b>100.0</b>	<b>10 374</b>	<b>83.2</b>	<b>15 719</b>	<b>95.2</b>
Overstrong (24 - 27μ)	2.9	4.4						

**Other Indicators**

Indicators	This Week	Prev Week	% Change	Ports	<b>Offerings per Port</b>				
					This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>2 539</b>	<b>2 621</b>	<b>-3.1</b>	Cape Town	1 621	1 355	83.6	2 257	2 067
AWEX EMI	730	736	<b>-0.8</b>	Durban	2 477	2 149	86.8	3 203	3 072
R/US Dollar	6.1389	6.0998	<b>-0.6</b>	Port Elizabeth	6 276	5 127	81.7	10 259	9 823
R/A Dollar	4.7418	4.6772	<b>-1.4</b>	<b>Total</b>	<b>10 374</b>	<b>8 631</b>	<b>83.2</b>	<b>15 719</b>	<b>14 962</b>
R/Euro	8.0109	7.8631	<b>-1.9</b>						

**Receipts 15/04/2005**

**Main Buyers**

Buyers	This Week	% of Sale	To Date	Season to Date (Kg)	Last Season (Kg)	% Change
				41 343 039	42 072 093	-1.7
G Modiano	2 339	27.1	<b>80 514</b>	<b>Next Auction</b>		
Stucken	1 666	19.3	<b>38 658</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>
SA Wool Exporters	1 362	15.8	<b>14 681</b>	S A Wool Exchange	04/05/2005	± 8000
Beier Fin	850	9.8	<b>20 771</b>	Van Lill Wool Buyers	03/05/2005	± 400
Chargeurs Wool	838	9.7	<b>32 845</b>	Saunders et al.	03/05/2005	± 600
United Wool	626	7.3	<b>25 318</b>	Lanata	03/05/2005	± 500
ADF	499	5.8	<b>29 236</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MV27</b>
Lempriere Aus (Pty)	451	5.2	<b>3 864</b>	<b>Ave SA Market Indicator - Season to Date</b>		<b>2 575</b>
CPC	0	0.0	<b>0</b>	<b>Ave SA Market Indicator - Previous Season</b>		<b>3 085</b>

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 183	4 247	3	8	-1.5	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	3 953	4 038	5	15	-2.1	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 758	3 864	7	13	-2.8	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	3 578	3 692	13	16	-3.1	20.3-20.7µ	3 534	0	1	0	0.0
20.8-21.2µ	3 469	3 607	6	16	-3.8	20.8-21.2µ	3 472	3 570	3	1	-2.7
21.3-21.7µ	3 311	3 538	6	25	-6.4	21.3-21.7µ	3 083	0	1	0	0.0
21.8-22.2µ	3 390	3 516	9	20	-3.6	21.8-22.2µ	3 382	3 502	2	2	-3.4
22.3-22.7µ	3 285	3 427	4	21	-4.1	22.3-22.7µ	3 301	3 295	1	1	0.2
22.8-23.2µ	3 229	3 363	5	14	-4.0	22.8-23.2µ	3 203	3 287	1	1	-2.5
23.3-23.7µ	3 196	3 333	7	7	-4.1	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	3 139	3 273	2	7	-4.1	23.8-24.2µ	3 077	0	1	0	0.0
24.3-24.7µ	3 030	3 164	2	3	-4.2	24.3-24.7µ	0	3 169	0	1	0.0
24.8-25.2µ	2 774	3 064	1	2	-9.5	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	2 958	0	3	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	2 825	0	2	0.0	>25.8µ	0	0	0	0	0.0

<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 076	4 191	5	14	-2.8	18.8-19.2µ	4 043	4 103	2	4	-1.5
19.3-19.7µ	3 917	3 970	20	25	-1.3	19.3-19.7µ	4 214	3 868	3	13	**
19.8-20.2µ	3 709	3 763	16	28	-1.5	19.8-20.2µ	3 557	3 612	4	12	-1.5
20.3-20.7µ	3 564	3 651	21	60	-2.4	20.3-20.7µ	3 339	3 537	11	13	-5.6
20.8-21.2µ	3 449	3 555	19	42	-3.0	20.8-21.2µ	3 359	3 391	12	25	-0.9
21.3-21.7µ	3 387	3 501	52	54	-3.2	21.3-21.7µ	3 271	3 370	12	23	-2.9
21.8-22.2µ	3 373	3 462	29	43	-2.6	21.8-22.2µ	3 257	3 316	8	24	-1.8
22.3-22.7µ	3 286	3 384	29	43	-2.9	22.3-22.7µ	3 244	3 276	4	21	-1.0
22.8-23.2µ	3 239	3 330	12	24	-2.7	22.8-23.2µ	3 170	3 307	4	9	-4.1
23.3-23.7µ	3 201	3 299	9	14	-3.0	23.3-23.7µ	3 157	3 247	2	6	-2.8
23.8-24.2µ	3 095	3 174	7	19	-2.5	23.8-24.2µ	0	3 127	0	1	0.0
24.3-24.7µ	2 975	3 134	5	2	-5.1	24.3-24.7µ	2 849	2 920	1	1	-2.4
24.8-25.2µ	2 964	3 038	2	5	-2.4	24.8-25.2µ	0	3 076	0	2	0.0
25.3-25.7µ	0	3 009	0	5	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 481	2 936	1	4	**	>25.8µ	0	0	0	0	0.0

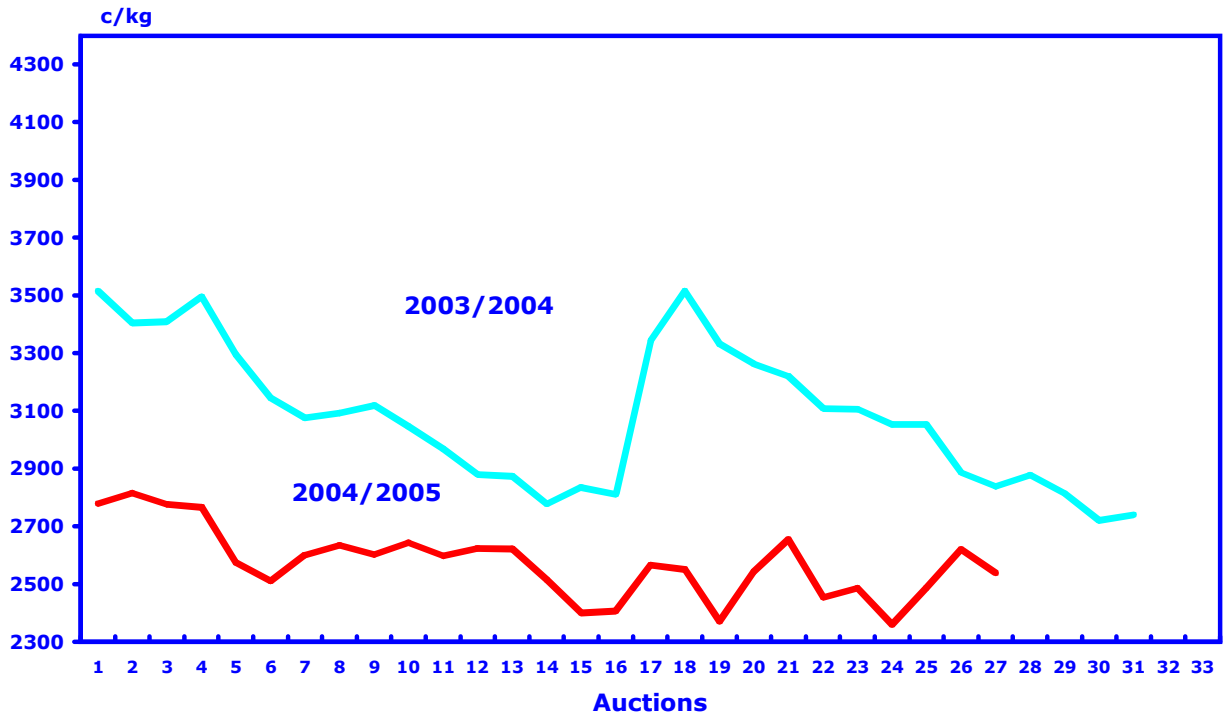
\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 836	3 775	11	20	1.6	18.8-19.2µ	3 671	3 896	4	9	-5.8
19.3-19.7µ	3 673	3 760	13	20	-2.3	19.3-19.7µ	3 329	3 716	3	17	**
19.8-20.2µ	3 397	3 546	17	38	-4.2	19.8-20.2µ	3 321	3 342	8	18	-0.6
20.3-20.7µ	3 385	3 474	24	49	-2.6	20.3-20.7µ	3 154	3 360	11	21	-6.1
20.8-21.2µ	3 261	3 362	22	42	-3.0	20.8-21.2µ	3 125	3 218	15	39	-2.9
21.3-21.7µ	3 250	3 351	21	48	-3.0	21.3-21.7µ	2 898	3 282	10	27	**
21.8-22.2µ	3 218	3 286	20	39	-2.1	21.8-22.2µ	3 032	3 064	9	21	-1.0
22.3-22.7µ	3 130	3 227	19	45	-3.0	22.3-22.7µ	2 839	2 929	8	21	-3.1
22.8-23.2µ	3 099	3 205	10	17	-3.3	22.8-23.2µ	2 813	2 771	3	8	1.5
23.3-23.7µ	3 100	3 074	6	16	0.8	23.3-23.7µ	0	2 848	0	3	0.0
23.8-24.2µ	2 820	3 041	2	11	-7.3	23.8-24.2µ	2 707	2 838	1	4	-4.6
24.3-24.7µ	3 183	2 995	1	2	6.3	24.3-24.7µ	0	2 776	0	1	0.0
24.8-25.2µ	2 987	2 979	2	4	0.3	24.8-25.2µ	0	2 528	0	1	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	2 721	0	2	0.0	18.8-19.2µ	0	1 933	0	1	0.0
19.3-19.7µ	3 242	2 583	1	5	**	19.3-19.7µ	1 937	2 641	1	1	**
19.8-20.2µ	3 344	3 026	1	6	**	19.8-20.2µ	0	1 922	0	2	0.0
20.3-20.7µ	2 685	3 243	3	2	**	20.3-20.7µ	1 828	1 853	1	1	-1.3
20.8-21.2µ	3 045	3 021	2	1	0.8	20.8-21.2µ	2 987	3 358	1	1	**
21.3-21.7µ	2 827	3 033	1	6	**	21.3-21.7µ	2 886	3 145	2	3	-8.2
21.8-22.2µ	0	2 859	0	2	0.0	21.8-22.2µ	2 964	2 664	1	1	**
22.3-22.7µ	0	3 137	0	1	0.0	22.3-22.7µ	0	2 109	0	1	0.0
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	0	2 310	0	1	0.0
23.3-23.7µ	0	2 964	0	1	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	2 952	0	2	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 253	4 280	3	4	-0.6
Long Lambs (20μ)	0	3 748	0	3	0.0
Medium Lambs (19μ)	3 769	3 924	6	13	-3.9
Medium Lambs (20μ)	3 477	3 679	3	2	-5.5
Long Bellies (20μ)	0	3 433	0	6	0.0
Long Bellies (21μ)	0	0	0	0	0.0
Medium Bellies (20μ)	0	3 559	0	3	0.0
Medium Bellies (21μ)	3 047	3 311	1	2	-8.0
Long Locks (Good Color)	1 868	2 016	7	14	-7.3
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	0	4 228	0	4	0.0
Long Lambs (20μ)	3 520	3 629	2	3	-3.0
Medium Lambs (19μ)	3 773	3 751	3	7	0.6
Medium Lambs (20μ)	3 211	3 580	1	8	**
Long Bellies (20μ)	0	3 372	0	5	0.0
Long Bellies (21μ)	0	3 240	0	3	0.0
Medium Bellies (20μ)	3 170	3 276	17	22	-3.2
Medium Bellies (21μ)	3 116	3 175	13	16	-1.9
Long Locks (Stain)	1 597	1 826	12	15	-12.5

### S.A. Market Indicator



### Aust Market Indicator

