

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **16-Mar-2005**

Catalogue Number **MV25**



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**Market Commentary**

**WOOL PRICES UP AS RAND WEAKENS**

**PORT ELIZABETH:** The extent to which the wool market is being held captive by currency fluctuations was once again illustrated at this week's sale when a drop in the value of the rand helped to recoup last weeks losses, which were largely as a result of a stronger rand. Cape Wools' indicator subsequently gained 5,3% to finish at R24,87/kg (clean). At last week's sale the rand was trading at R5,75 to the US dollar, but this week lost steam and traded at around R6,06. All categories benefited but the star performers were 20, 21, 22 and 24 microns, which gained 7,5%, 7,2%, 7,3% and 10,5% respectively. Grease wool exporters once again dominated with Modiano taking up 46%, or 3 555 bales, of the total offering of 8 179 bales. Other major buyers were ADF (1 078 bales) and Chargeurs Wool (733 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns rose 5,4% to close at R40,72/kg, 20 microns were up 7,5% at R37,28/kg, 21 microns were 7,2% dearer at R34,63/kg, 22 microns gained 7,3% to R33,06/kg, 23 microns rose 4,6% to R31,99/kg and 24 microns were 10,5% dearer at R30,72/kg. There were no quotes for 25 microns due to the limited offering.

There will be no sales over the next two weeks. Sales will resume on 6 April when just over 8 000 bales will be on offer.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	36.2	38.9	Merino Fleeces	47.6	3 894	94.9	4 179	74.6	
Medium Wool	56.3	54.0	Merino Bellies	5.0	409	97.3	694	89.0	
Short Wool and Locks	7.5	7.1	Merino Lambs	7.2	590	93.6	682	84.0	
Fine Wool (<20µ)	12.1	18.4	Merino Locks	8.2	668	96.9	719	97.2	
Medium Wool (20 - 22µ)	61.6	59.6	Other	32.0	2 618	90.7	3 186	82.5	
Strong Wool (22 - 24µ)	24.2	21.2	<b>Total</b>	<b>100.0</b>	<b>8 179</b>	<b>93.8</b>	<b>9 460</b>	<b>80.8</b>	
Overstrong (24 - 27µ)	2.2	0.9							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>2 487</b>	<b>2 361</b>	<b>5.3</b>	Cape Town	1 125	951	84.5	1 268	982
AWEX EMI	721	715	<b>0.8</b>	Durban	3 735	3 612	96.7	3 345	2 698
R/US Dollar	6.0680	5.7519	<b>-5.5</b>	Port Elizabeth	3 319	3 105	93.6	4 847	3 959
R/A Dollar	4.7968	4.5827	<b>-4.7</b>	<b>Total</b>	<b>8 179</b>	<b>7 668</b>	<b>93.8</b>	<b>9 460</b>	<b>7 639</b>
R/Euro	8.0997	7.6754	<b>-5.5</b>	<b>Receipts 11/03/2005</b>					
<b>Main Buyers</b>				<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>	
Buyers	This Week	% of Sale	To Date	<b>37 615 410</b>		<b>38 702 501</b>		<b>-2.8</b>	
G Modiano	3 555	46.4	<b>73 983</b>	<b>Next Auction</b>					
ADF	1 078	14.1	<b>26 521</b>	Name	Date	Offerings (Bales)			
Chargeurs Wool	733	9.6	<b>28 778</b>	S A Wool Exchange	06/04/2005	± 7 000			
Beier Fin	688	9.0	<b>18 451</b>	Van Lill Wool Buyers	05/04/2005	± 700			
Stucken	628	8.2	<b>35 080</b>	Saunders et al.	05/04/2005	± 400			
United Wool	470	6.1	<b>23 267</b>	Lanata	05/04/2005	± 600			
SA Wool Exporters	410	5.3	<b>12 370</b>	<b>SA Market Indicator</b>	<b>- MV25</b>		<b>2 487</b>		
Lempriere Aus (Pty) L	106	1.4	<b>3 431</b>	<b>Ave SA Market Indicator - Season to Date</b>					
CPC	0	0.0	<b>0</b>	<b>2 574</b>					
				<b>Ave SA Market Indicator - Previous Season</b>					
				<b>3 085</b>					

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 072	3 862	3	1	5.4	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	3 959	3 552	1	2	11.5	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 728	3 469	4	7	7.5	19.8-20.2µ	3 597	0	1	0	0.0
20.3-20.7µ	3 509	3 295	5	6	6.5	20.3-20.7µ	0	0	0	0	0.0
20.8-21.2µ	3 463	3 230	7	5	7.2	20.8-21.2µ	0	3 147	0	2	0.0
21.3-21.7µ	3 392	3 185	9	5	6.5	21.3-21.7µ	0	3 032	0	2	0.0
21.8-22.2µ	3 306	3 081	6	7	7.3	21.8-22.2µ	0	3 021	0	2	0.0
22.3-22.7µ	3 248	3 057	10	3	6.3	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	3 199	3 057	8	2	4.6	22.8-23.2µ	0	3 039	0	3	0.0
23.3-23.7µ	3 161	2 851	3	2	10.9	23.3-23.7µ	0	2 621	0	1	0.0
23.8-24.2µ	3 072	2 779	2	1	10.5	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	3 016	2 776	2	1	8.7	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 899	0	4	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 695	0	1	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 970	3 810	10	10	4.2	18.8-19.2µ	0	3 606	0	5	0.0
19.3-19.7µ	3 843	3 595	18	20	6.9	19.3-19.7µ	3 684	3 553	3	6	3.7
19.8-20.2µ	3 614	3 350	14	20	7.9	19.8-20.2µ	3 580	3 310	5	5	8.1
20.3-20.7µ	3 453	3 283	27	24	5.2	20.3-20.7µ	3 338	3 176	6	12	5.1
20.8-21.2µ	3 324	3 189	18	25	4.3	20.8-21.2µ	3 191	3 061	12	14	4.2
21.3-21.7µ	3 316	3 116	36	31	6.4	21.3-21.7µ	3 203	3 011	21	10	6.4
21.8-22.2µ	3 282	3 137	21	16	4.6	21.8-22.2µ	3 173	2 971	14	19	6.8
22.3-22.7µ	3 275	3 005	14	14	9.0	22.3-22.7µ	3 129	2 884	18	13	8.5
22.8-23.2µ	3 194	2 998	12	9	6.6	22.8-23.2µ	3 063	2 829	6	6	8.3
23.3-23.7µ	3 128	2 904	4	8	7.7	23.3-23.7µ	2 841	2 836	1	3	0.2
23.8-24.2µ	3 006	2 792	2	1	7.7	23.8-24.2µ	2 798	2 770	2	1	1.0
24.3-24.7µ	2 915	2 799	2	1	4.2	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	2 652	0	2	0.0	24.8-25.2µ	2 546	0	1	0	0.0
25.3-25.7µ	2 674	0	2	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 603	2 617	1	1	-0.5	>25.8µ	0	0	0	0	0.0

\* Available on Request \*\* Insufficient quantities to quote reliable price movements

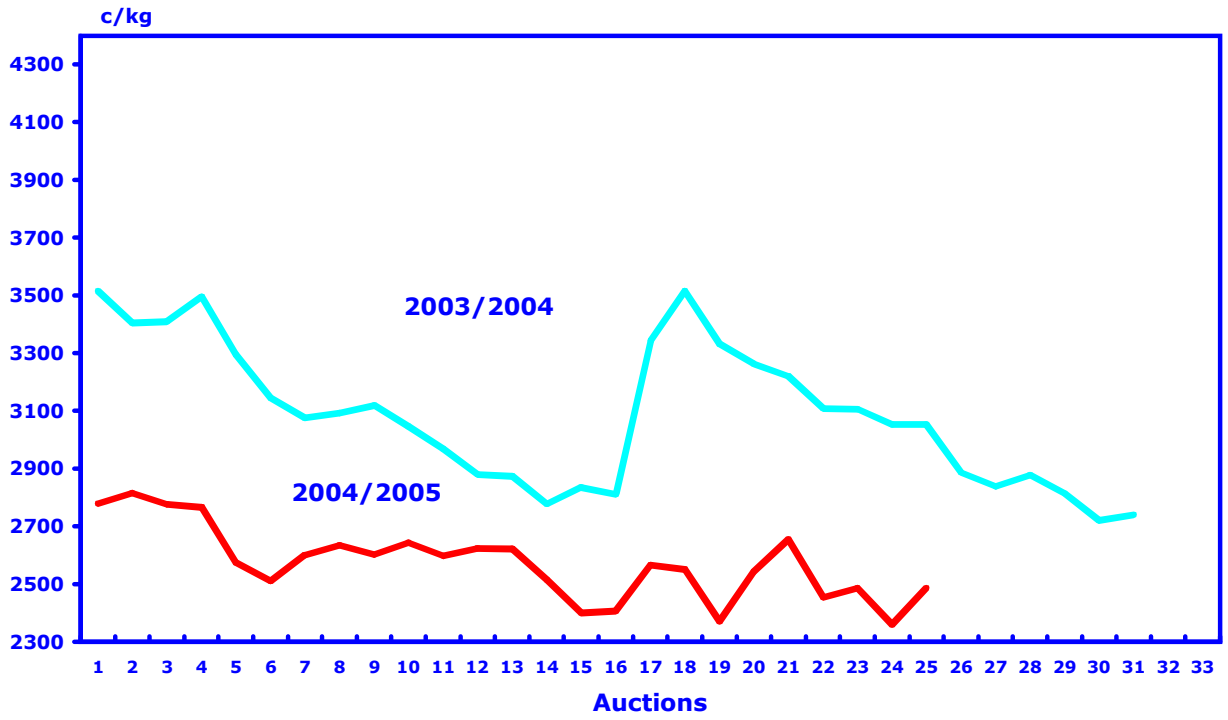
<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 832	3 414	8	10	12.2	18.8-19.2µ	3 669	3 296	9	9	11.3
19.3-19.7µ	3 525	3 364	8	20	4.8	19.3-19.7µ	3 586	3 310	13	12	8.4
19.8-20.2µ	3 488	3 220	11	12	8.3	19.8-20.2µ	3 289	2 981	15	5	10.3
20.3-20.7µ	3 379	3 143	17	25	7.5	20.3-20.7µ	3 144	3 071	25	16	2.4
20.8-21.2µ	3 256	3 062	13	23	6.3	20.8-21.2µ	3 093	2 968	16	13	4.2
21.3-21.7µ	3 222	2 984	12	18	8.0	21.3-21.7µ	3 055	2 823	19	9	8.2
21.8-22.2µ	3 205	2 993	11	7	7.1	21.8-22.2µ	2 977	2 804	14	9	6.2
22.3-22.7µ	3 124	2 945	9	11	6.1	22.3-22.7µ	2 819	0	13	0	0.0
22.8-23.2µ	3 024	2 871	7	9	5.3	22.8-23.2µ	0	2 749	0	1	0.0
23.3-23.7µ	3 089	2 907	4	3	6.2	23.3-23.7µ	2 637	2 769	2	3	-4.8
23.8-24.2µ	2 672	2 760	3	4	-3.2	23.8-24.2µ	2 704	0	3	0	0.0
24.3-24.7µ	2 855	2 791	3	1	2.3	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 582	2 907	1	1	**	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	0	0	0	0.0	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	1 847	3 188	1	1	**	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	0	2 298	0	1	0.0	19.8-20.2µ	0	2 731	0	1	0.0
20.3-20.7µ	2 986	1 740	2	1	**	20.3-20.7µ	2 383	1 726	1	1	**
20.8-21.2µ	3 021	0	2	0	0.0	20.8-21.2µ	0	0	0	0	0.0
21.3-21.7µ	0	0	0	0	0.0	21.3-21.7µ	0	0	0	0	0.0
21.8-22.2µ	2 958	0	2	0	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	2 466	2 780	1	2	**
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 176	3 835	1	2	8.9
Long Lambs (20μ)	3 691	0	4	0	0.0
Medium Lambs (19μ)	3 712	3 560	7	8	4.3
Medium Lambs (20μ)	3 291	3 307	4	2	-0.5
Long Bellies (20μ)	0	3 133	0	1	0.0
Long Bellies (21μ)	2 994	0	1	0	0.0
Medium Bellies (20μ)	3 229	2 930	1	1	10.2
Medium Bellies (21μ)	2 943	2 962	2	1	-0.6
Long Locks (Good Color)	1 895	1 781	8	15	6.4
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	0	3 741	0	5	0.0
Long Lambs (20μ)	0	3 330	0	1	0.0
Medium Lambs (19μ)	3 746	3 374	9	4	11.0
Medium Lambs (20μ)	0	3 174	0	1	0.0
Long Bellies (20μ)	3 159	3 039	1	1	3.9
Long Bellies (21μ)	2 986	2 885	3	4	3.5
Medium Bellies (20μ)	3 096	3 153	9	6	-1.8
Medium Bellies (21μ)	2 902	2 922	6	9	-0.7
Long Locks (Stain)	1 580	1 806	8	9	-12.5

\*\* Insufficient quantities to quote reliable price movements

### S.A. Market Indicator



### Aust Market Indicator

