

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **9-Mar-2005**  
Catalogue Number **MV24**



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**Market Commentary**

**WOOL PRICES FALL IN THE WAKE OF STRONGER RAND**

**PORT ELIZABETH:** A strengthening currency once again dealt an already jittery market a back-hander, causing prices to fall across the board. Cape Wools' market indicator closed at R23,61/kg (clean) - down 5,1% compared with last week's sale. This is 8,4% below the average indicator for the season to date.

The rand was trading at around R5,75 against the US dollar - a 2,3% increase in value since last week's sale. Traders say in the current tough business climate a strong rand doesn't help the market. All categories were down but the finer wools, 19 microns and finer, were less affected than the broader end of the market which saw some categories dropping by as much as 5%. Major buyers were Modiano (2 396 bales), Stucken (1 325 bales), ADF (1 114 bales), Beier Finance (854 bales) and Chargeurs Wool (789 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 1,2% to close at R38,62/kg, 20 microns were down 3,3% at R34,69/kg, 21 microns were 3,5% cheaper at R32,30/kg, 22 microns shed 5,5% to R30,81/kg, 23 microns dropped 3% to R30,57/kg and 24 microns were 4,9% cheaper. There were no quotes for 25 microns due to the limited offering.

Approximately 8 000 bales will be on offer at next week's sale

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>	
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>
Long Wool	38.9	40.9	Merino Fleeces	44.2	4 179	74.6	4 524	96.8
Medium Wool	54.0	52.7	Merino Bellies	7.3	694	89.0	595	95.8
Short Wool and Locks	7.1	6.5	Merino Lambs	7.2	682	84.0	749	91.7
Fine Wool (<20µ)	18.4	16.3	Merino Locks	7.6	719	97.2	603	96.7
Medium Wool (20 - 22µ)	59.6	60.8	Other	33.7	3 186	82.5	2 687	93.0
Strong Wool (22 - 24µ)	21.2	20.3	<b>Total</b>	<b>100.0</b>	<b>9 460</b>	<b>80.8</b>	<b>9 158</b>	<b>95.2</b>
Overstrong (24 - 27µ)	0.9	2.7						

**Other Indicators**

<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>Offerings per Port</b>				
					<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 361</b>	<b>2 487</b>	<b>-5.1</b>	Cape Town	1 268	982	77.4	859	822
AWEX EMI	715	720	-0.7	Durban	3 345	2 698	80.7	3 367	3 254
R/US Dollar	5.7519	5.8557	1.8	Port Elizabeth	4 847	3 959	81.7	4 932	4 641
R/A Dollar	4.5827	4.5694	-0.3	<b>Total</b>	<b>9 460</b>	<b>7 639</b>	<b>80.8</b>	<b>9 158</b>	<b>8 717</b>
R/Euro	7.6754	7.6954	0.3						

**Receipts 04/03/2005**

<b>Main Buyers</b>				<b>Season to Date (Kg)</b>	<b>Last Season (Kg)</b>	<b>% Change</b>
<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>36 813 949</b>	<b>37 970 491</b>	<b>-3.0</b>
G Modiano	2 396	31.4	<b>69 779</b>	<b>Next Auction</b>		
Stucken	1 325	17.3	<b>34 335</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>
ADF	1 114	14.6	<b>25 238</b>	S A Wool Exchange	16/03/2005	± 8 000
Beier Fin	854	11.2	<b>17 693</b>	Van Lill Wool Buyers	-	-
Chargeurs Wool	789	10.3	<b>27 998</b>	Saunders et al.	-	-
SA Wool Exporters	622	8.1	<b>11 784</b>	Lanata	-	-
Lempriere Aus (Pty)	293	3.8	<b>3 298</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MV24</b>
United Wool	246	3.2	<b>22 793</b>	<b>Ave SA Market Indicator - Season to Date</b>		
CPC	0	0.0	<b>0</b>	<b>2 578</b>		
				<b>Ave SA Market Indicator - Previous Season</b>		
				<b>3 085</b>		

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 862	3 910	1	4	-1.2	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	3 552	3 816	2	9	-6.9	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 469	3 587	7	10	-3.3	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	3 295	3 449	6	9	-4.5	20.3-20.7µ	0	0	0	0	0.0
20.8-21.2µ	3 230	3 346	5	10	-3.5	20.8-21.2µ	3 147	3 382	2	1	-7.0
21.3-21.7µ	3 185	3 297	5	20	-3.4	21.3-21.7µ	3 032	3 255	2	3	-6.9
21.8-22.2µ	3 081	3 261	7	15	-5.5	21.8-22.2µ	3 021	0	2	0	0.0
22.3-22.7µ	3 057	3 204	3	16	-4.6	22.3-22.7µ	0	3 195	0	2	0.0
22.8-23.2µ	3 057	3 152	2	10	-3.0	22.8-23.2µ	3 039	3 080	3	3	-1.3
23.3-23.7µ	2 851	3 082	2	5	-7.5	23.3-23.7µ	2 621	3 076	1	1	**
23.8-24.2µ	2 779	2 923	1	5	-4.9	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	2 776	2 933	1	6	-5.4	24.3-24.7µ	0	2 889	0	2	0.0
24.8-25.2µ	0	2 840	0	2	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	2 801	0	3	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	2 686	0	1	0.0	>25.8µ	0	0	0	0	0.0

<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 810	3 910	10	10	-2.6	18.8-19.2µ	3 606	3 673	5	4	-1.8
19.3-19.7µ	3 595	3 716	20	19	-3.2	19.3-19.7µ	3 553	3 647	6	4	-2.6
19.8-20.2µ	3 350	3 510	20	10	-4.6	19.8-20.2µ	3 310	3 441	5	5	-3.8
20.3-20.7µ	3 283	3 374	24	18	-2.7	20.3-20.7µ	3 176	3 301	12	17	-3.8
20.8-21.2µ	3 189	3 284	25	31	-2.9	20.8-21.2µ	3 061	3 203	14	16	-4.4
21.3-21.7µ	3 116	3 264	31	44	-4.6	21.3-21.7µ	3 011	3 175	10	31	-5.2
21.8-22.2µ	3 137	3 238	16	27	-3.1	21.8-22.2µ	2 971	3 088	19	20	-3.8
22.3-22.7µ	3 005	3 153	14	21	-4.7	22.3-22.7µ	2 884	3 073	13	8	-6.2
22.8-23.2µ	2 998	3 140	9	14	-4.5	22.8-23.2µ	2 829	2 887	6	6	-2.0
23.3-23.7µ	2 904	3 010	8	11	-3.5	23.3-23.7µ	2 836	0	3	0	0.0
23.8-24.2µ	2 792	2 885	1	5	-3.3	23.8-24.2µ	2 770	2 868	1	2	-3.4
24.3-24.7µ	2 799	2 889	1	6	-3.1	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 652	2 879	2	1	**	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	2 871	0	1	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 617	0	1	0	0.0	>25.8µ	0	0	0	0	0.0

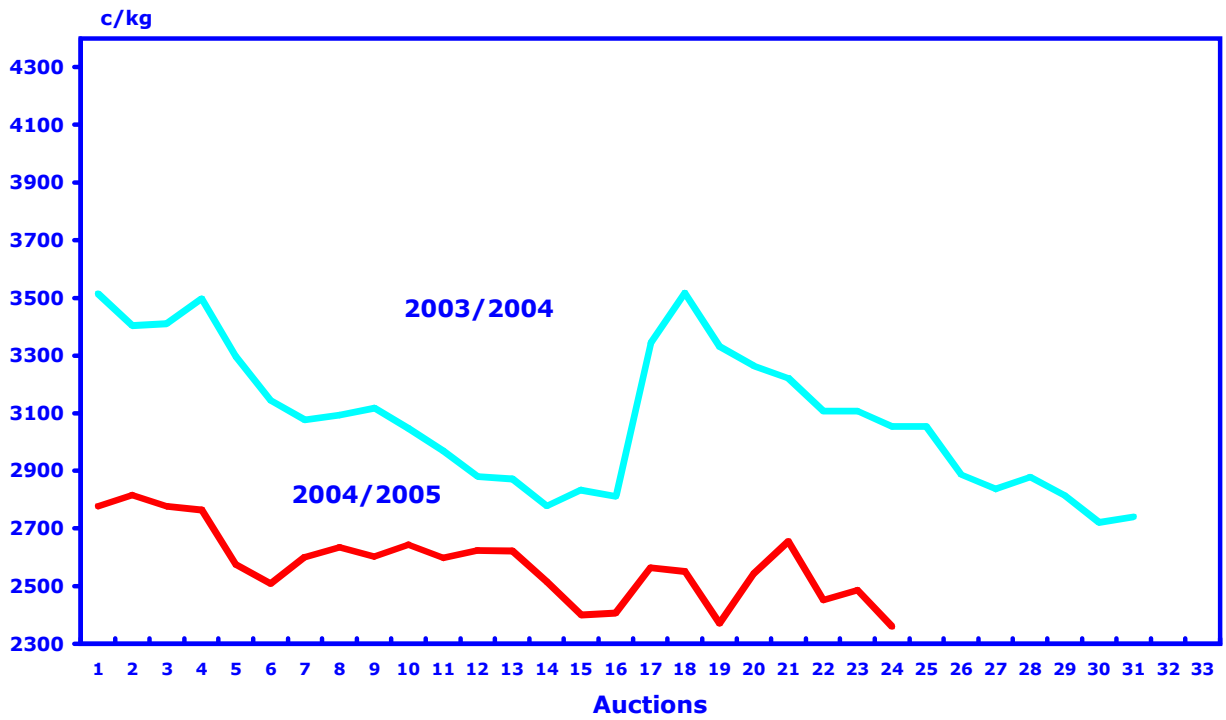
\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 414	3 583	10	7	-4.7	18.8-19.2µ	3 296	3 484	9	4	-5.4
19.3-19.7µ	3 364	3 571	20	9	-5.8	19.3-19.7µ	3 310	3 593	12	8	-7.9
19.8-20.2µ	3 220	3 253	12	14	-1.0	19.8-20.2µ	2 981	3 328	5	13	-10.4
20.3-20.7µ	3 143	3 314	25	21	-5.2	20.3-20.7µ	3 071	3 129	16	15	-1.9
20.8-21.2µ	3 062	3 181	23	29	-3.7	20.8-21.2µ	2 968	3 069	13	18	-3.3
21.3-21.7µ	2 984	3 172	18	14	-5.9	21.3-21.7µ	2 823	3 045	9	11	-7.3
21.8-22.2µ	2 993	3 057	7	12	-2.1	21.8-22.2µ	2 804	2 936	9	12	-4.5
22.3-22.7µ	2 945	3 017	11	15	-2.4	22.3-22.7µ	0	2 897	0	4	0.0
22.8-23.2µ	2 871	3 019	9	6	-4.9	22.8-23.2µ	2 749	2 842	1	5	-3.3
23.3-23.7µ	2 907	2 825	3	9	2.9	23.3-23.7µ	2 769	2 802	3	2	-1.2
23.8-24.2µ	2 760	2 785	4	3	-0.9	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	2 791	0	1	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 907	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	3 149	0	3	0.0	18.8-19.2µ	0	2 693	0	2	0.0
19.3-19.7µ	3 188	0	1	0	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	2 298	3 027	1	3	**	19.8-20.2µ	2 731	3 085	1	1	**
20.3-20.7µ	1 740	2 160	1	2	**	20.3-20.7µ	1 726	2 993	1	1	**
20.8-21.2µ	0	2 852	0	1	0.0	20.8-21.2µ	0	2 871	0	1	0.0
21.3-21.7µ	0	0	0	0	0.0	21.3-21.7µ	0	2 500	0	1	0.0
21.8-22.2µ	0	2 748	0	1	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	2 780	0	2	0	0.0
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	3 835	3 903	2	4	-1.7
Long Lambs (20μ)	0	3 490	0	1	0.0
Medium Lambs (19μ)	3 560	3 736	8	6	-4.7
Medium Lambs (20μ)	3 307	3 353	2	4	-1.4
Long Bellies (20μ)	3 133	3 303	1	1	-5.1
Long Bellies (21μ)	0	3 102	0	2	0.0
Medium Bellies (20μ)	2 930	3 176	1	2	-7.7
Medium Bellies (21μ)	2 962	2 847	1	3	4.0
Long Locks (Good Color)	1 781	1 882	15	11	-5.4
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	3 741	4 023	5	2	-7.0
Long Lambs (20μ)	3 330	0	1	0	0.0
Medium Lambs (19μ)	3 374	3 670	4	4	-8.1
Medium Lambs (20μ)	3 174	3 376	1	1	-6.0
Long Bellies (20μ)	3 039	3 208	1	7	-5.3
Long Bellies (21μ)	2 885	3 077	4	5	-6.2
Medium Bellies (20μ)	3 153	3 096	6	11	1.8
Medium Bellies (21μ)	2 922	3 072	9	7	-4.9
Long Locks (Stain)	1 806	1 626	9	8	11.1

### S.A. Market Indicator



### Aust Market Indicator

