

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **3-Nov-2004**

Catalogue Number **MV11**



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**Market Commentary**

**STRONG RAND PUNISHES WOOL MARKET**

**PORT ELIZABETH - A stronger rand and sluggish demand took its toll on the market and Cape Wools' indicator shed 1,7% to finish at R26,00/kg (clean).**

The rand traded in a band of R6,10 to R6,17 against the US dollar compared to last week's levels of around R6,22 to R6,26 and also was significantly stronger against other currencies, putting prices under pressure. Fortunately, the market was well supported by grease wool exporters, which preventing sharper declines. All micron categories shed between 1% and 2%

Modiano once again emerged as the top buyer for the day (3 830 bales), followed by Stucken (1 746 bales), United Wool (1 302 bales) and Beier Finances (922 bales). In total, 10 577 bales were offered of which 94% changed hands. Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns shed 1% to close at R43,43/kg, 20 microns were down 1,5% at R38,27/kg, 21 microns shed 0,7% at R35,20/kg, 22 microns were down 0,5% at R34,04/kg, 23 microns fell 0,7% at R32,63/kg, 24 microns were down 2% at R31,02/kg, but were no quotes for 25 microns.

Approximately 9 000 bales will come under the hammer at next week's sale.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	54.5	53.6	Merino Fleeces	45.4	4 799	95.7	3 795	96.9	
Medium Wool	37.9	39.3	Merino Bellies	7.1	756	94.4	498	96.4	
Short Wool and Locks	7.6	7.1	Merino Lambs	6.7	711	95.2	644	96.9	
Fine Wool (<20µ)	15.3	18.4	Merino Locks	7.5	790	98.9	558	97.5	
Medium Wool (20 - 22µ)	59.2	60.9	Other	33.3	3 521	90.1	2 672	90.5	
Strong Wool (22 - 24µ)	23.1	19.6	<b>Total</b>	<b>100.0</b>	<b>10 577</b>	<b>93.9</b>	<b>8 167</b>	<b>94.8</b>	
Overstrong (24 - 27µ)	2.4	1.1							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>2 600</b>	<b>2 644</b>	<b>-1.7</b>	Cape Town	1 433	1 415	98.7	1 845	1 772
AWEX EMI	745	741	<b>0.5</b>	Durban	1 957	1 786	91.3	1 558	1 425
R/US Dollar	6.1000	6.2200	<b>1.9</b>	Port Elizabeth	7 187	6 733	93.7	4 764	4 547
R/A Dollar	4.5517	4.6361	<b>1.8</b>	<b>Total</b>	<b>10 577</b>	<b>9 934</b>	<b>93.9</b>	<b>8 167</b>	<b>7 744</b>
R/Euro	7.7397	7.9317	<b>2.4</b>						
<b>Main Buyers</b>				<b>Receipts 29/10/2004</b>					
Buyers	This Week	% of Sale	To Date	Season to Date (Kg)		Last Season (Kg)		% Change	
G Modiano	3 830	38.6	<b>23 257</b>	<b>16 851 366</b>		<b>17 816 223</b>		<b>-5.4</b>	
Stucken	1 746	17.6	<b>15 313</b>	<b>Next Auction</b>					
United Wool	1 302	13.1	<b>10 120</b>	Name	Date	Offerings (Bales)			
Beier Fin	922	9.3	<b>6 259</b>	S A Wool Exchange	10/11/2004	± 9 000			
Chargeurs Wool	751	7.6	<b>11 835</b>	Van Lill Wool Buyers	-	-			
ADF	693	7.0	<b>15 243</b>	Saunders et al.	-	-			
SA Wool Exporters	614	6.2	<b>4 354</b>	Lanata	-	-			
Fibres Int	76	0.8	<b>624</b>						
CPC	0	0.0	<b>0</b>						

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 343	4 386	6	9	-1.0	18.8-19.2µ	0	4 329	0	1	0.0
19.3-19.7µ	4 036	4 178	11	13	-3.4	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 827	3 884	13	12	-1.5	19.8-20.2µ	3 718	3 842	2	1	-3.2
20.3-20.7µ	3 641	3 712	24	24	-1.9	20.3-20.7µ	3 470	3 549	1	6	-2.2
20.8-21.2µ	3 520	3 547	33	24	-0.7	20.8-21.2µ	3 443	3 482	5	3	-1.1
21.3-21.7µ	3 443	3 486	37	28	-1.2	21.3-21.7µ	3 351	3 530	7	1	-5.1
21.8-22.2µ	3 404	3 421	24	18	-0.5	21.8-22.2µ	3 321	3 434	6	2	-3.3
22.3-22.7µ	3 328	3 355	16	15	-0.8	22.3-22.7µ	3 170	3 150	4	1	0.6
22.8-23.2µ	3 263	3 284	14	8	-0.7	22.8-23.2µ	3 149	0	3	0	0.0
23.3-23.7µ	3 183	3 245	8	4	-1.9	23.3-23.7µ	3 108	3 168	3	1	-1.9
23.8-24.2µ	3 102	3 166	5	4	-2.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	2 956	2 991	2	2	-1.2	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 818	0	1	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 799	0	1	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 295	4 257	10	9	0.9	18.8-19.2µ	4 041	4 385	3	1	-7.8
19.3-19.7µ	3 854	4 057	18	14	-5.0	19.3-19.7µ	3 766	4 087	12	5	-7.9
19.8-20.2µ	3 726	3 787	23	24	-1.6	19.8-20.2µ	3 500	3 570	8	7	-2.0
20.3-20.7µ	3 524	3 591	28	27	-1.9	20.3-20.7µ	3 484	3 551	18	6	-1.9
20.8-21.2µ	3 470	3 530	32	26	-1.7	20.8-21.2µ	3 375	3 456	15	14	-2.4
21.3-21.7µ	3 435	3 433	34	33	0.1	21.3-21.7µ	3 317	3 278	27	12	1.2
21.8-22.2µ	3 351	3 422	23	22	-2.1	21.8-22.2µ	3 292	3 287	25	14	0.2
22.3-22.7µ	3 277	3 352	25	23	-2.2	22.3-22.7µ	3 107	3 228	10	6	-3.7
22.8-23.2µ	3 206	3 281	12	17	-2.3	22.8-23.2µ	2 930	3 156	1	5	-7.1
23.3-23.7µ	3 094	3 232	10	4	-4.3	23.3-23.7µ	3 155	2 989	2	3	5.5
23.8-24.2µ	3 034	3 135	5	5	-3.2	23.8-24.2µ	3 165	3 109	1	1	1.8
24.3-24.7µ	2 876	3 066	4	5	-6.2	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 624	3 036	2	1	**	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 741	2 963	2	1	-7.5	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 650	0	4	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request \*\* Insufficient quantities to quote reliable price movements

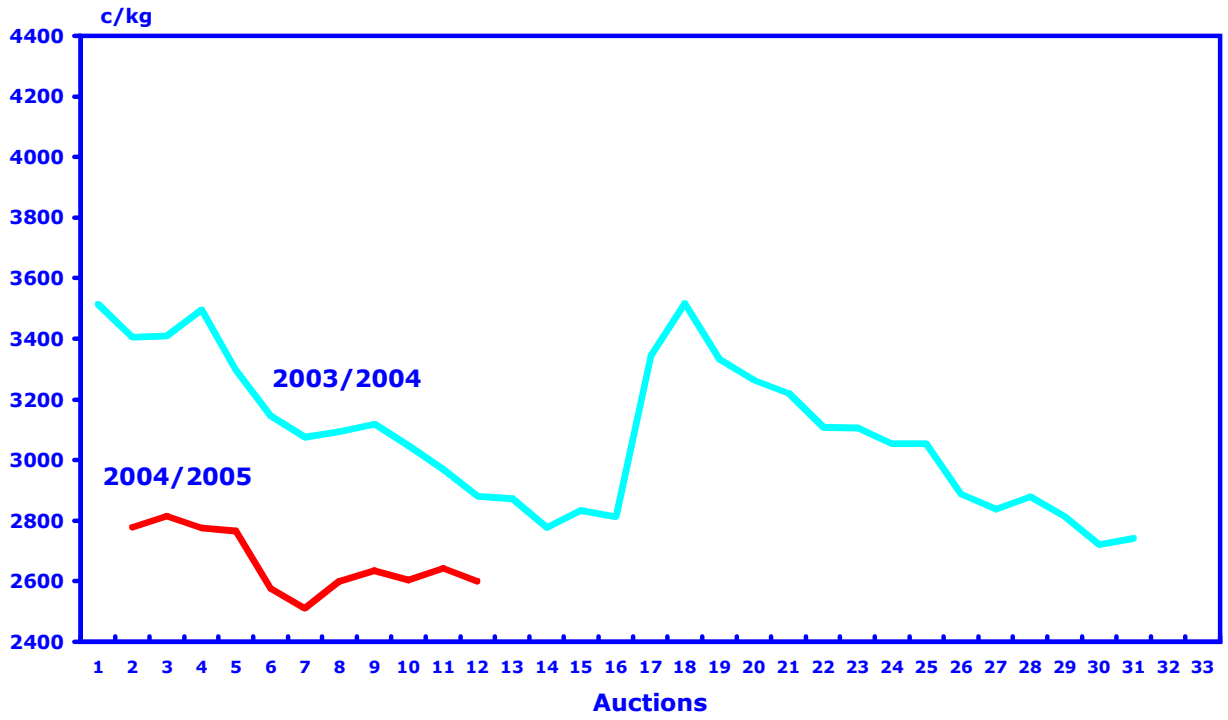
<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 697	3 730	8	6	-0.9	18.8-19.2µ	3 296	0	1	0	0.0
19.3-19.7µ	3 709	3 601	5	12	3.0	19.3-19.7µ	3 601	3 567	5	9	0.9
19.8-20.2µ	3 444	3 440	11	13	0.1	19.8-20.2µ	3 346	3 533	9	3	-5.3
20.3-20.7µ	3 399	3 448	19	15	-1.4	20.3-20.7µ	3 240	3 311	7	8	-2.2
20.8-21.2µ	3 333	3 381	15	21	-1.4	20.8-21.2µ	3 285	3 082	15	4	6.6
21.3-21.7µ	3 289	3 268	17	15	0.7	21.3-21.7µ	3 109	3 146	9	7	-1.2
21.8-22.2µ	3 340	3 239	18	12	3.1	21.8-22.2µ	3 044	3 127	8	8	-2.7
22.3-22.7µ	3 187	3 209	11	9	-0.7	22.3-22.7µ	3 026	3 222	7	4	-6.1
22.8-23.2µ	3 055	3 092	4	2	-1.2	22.8-23.2µ	2 847	0	4	0	0.0
23.3-23.7µ	3 004	3 180	3	5	-5.5	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	2 943	2 905	1	2	1.3	23.8-24.2µ	0	2 984	0	1	0.0
24.3-24.7µ	2 868	0	1	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 964	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	3 061	0	1	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 650	0	1	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 252	3 305	1	1	-1.6	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	0	2 640	0	2	0.0	19.3-19.7µ	2 398	0	3	0	0.0
19.8-20.2µ	3 221	0	2	0	0.0	19.8-20.2µ	2 358	0	1	0	0.0
20.3-20.7µ	3 149	3 148	2	1	0.0	20.3-20.7µ	3 135	0	1	0	0.0
20.8-21.2µ	0	0	0	0	0.0	20.8-21.2µ	3 105	0	1	0	0.0
21.3-21.7µ	2 276	0	2	0	0.0	21.3-21.7µ	3 036	0	1	0	0.0
21.8-22.2µ	0	0	0	0	0.0	21.8-22.2µ	2 957	0	1	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

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<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 293	4 445	11	9	-3.4
Long Lambs (20μ)	3 759	3 911	3	3	-3.9
Medium Lambs (19μ)	3 532	3 571	4	4	-1.1
Medium Lambs (20μ)	3 500	0	3	0	0.0
Long Bellies (20μ)	3 409	3 470	4	1	-1.7
Long Bellies (21μ)	3 427	0	2	0	0.0
Medium Bellies (20μ)	3 342	3 474	2	1	-3.8
Medium Bellies (21μ)	3 202	3 153	4	2	1.6
Long Locks (Good Color)	1 936	1 935	14	12	0.0
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 271	4 081	3	2	4.6
Long Lambs (20μ)	3 713	3 535	2	1	5.0
Medium Lambs (19μ)	3 598	0	5	0	0.0
Medium Lambs (20μ)	3 612	3 451	1	4	4.7
Long Bellies (20μ)	3 305	3 434	7	5	-3.8
Long Bellies (21μ)	3 091	3 130	5	4	-1.3
Medium Bellies (20μ)	3 157	3 147	17	12	0.3
Medium Bellies (21μ)	2 992	3 010	17	12	-0.6
Long Locks (Stain)	1 507	1 553	6	5	-3.0

\*\* Insufficient quantities to quote reliable price movements

### S.A. Market Indicator



### Aust Market Indicator

