

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **6-Oct-2004**

Catalogue Number **MV07**



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**Market Commentary**

**WEAKER RAND BOOSTS WOOL PRICES**

**PORT ELIZABETH** - The wool market was given a breather at this week's sale when the rand lost ground against most major currencies and wool prices rose for the first time in four weeks. Cape Wools' market indicator gained 3,6% to finish the day at R26,01/kg (clean).

The rand traded at around R6,50 to the US dollar compared with last Wednesday's R6,38. It was also 2,8% weaker against the Australian dollar. The market was further supported by good competition from grease wool exporters. Prices for all micron categories rose but the biggest gains were posted in the 22 and 23 micron ranges which gained between 3% and 5%.

A total of 8 973 bales was offered of which 95% was cleared to the trade. Major buyers were Modiano (2 288 bales), A Dewavrin Freres (1 695 bales), Chargeurs Wool (1 370 bales), Stucken (1 189 bales) and United Wool (837 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns gained 3,3% to R43,50/kg, 20 microns were up a marginal 0,3% at R38,91/kg, 21 microns rose 0,8% at R35,13/kg, 22 microns were 3,4% dearer at R33,67/kg, 23 microns were up 4,8% at R32,17/kg, but there were no quotes for 24 and 25 microns due to the limited offering.

Approximately 8 000 bales will be on offer at next week's sale.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week	
				%	Bales	% Sold	Bales	% Sold
Long Wool	54.7	43.5	Merino Fleeces	50.9	4 575	94.9	2 670	93.8
Medium Wool	39.2	47.2	Merino Bellies	7.0	<b>634</b>	96.8	361	95.6
Short Wool and Locks	6.1	9.3	Merino Lambs	8.0	<b>718</b>	93.5	428	86.4
Fine Wool (<20µ)	16.3	17.2	Merino Locks	6.2	<b>557</b>	98.2	403	98.8
Medium Wool (20 - 22µ)	55.9	63.4	Other	27.9	2 511	93.3	1 687	93.2
Strong Wool (22 - 24µ)	25.3	18.8	<b>Total</b>	<b>100.0</b>	<b>8 995</b>	<b>94.6</b>	<b>5 549</b>	<b>93.5</b>
Overstrong (24 - 27µ)	2.5	0.6						

<b>Other Indicators</b>				<b>Offerings per Port</b>					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>2 601</b>	<b>2 510</b>	<b>3.6</b>	Cape Town	1 761	1 743	99.0	1 510	1 412
AWEX EMI	739	747	-1.1	Durban	745	659	88.5	550	436
R/US Dollar	6.4900	6.3850	-1.6	Port Elizabeth	6 489	6 111	94.2	3 489	3 342
R/A Dollar	4.6992	4.5725	-2.8	<b>Total</b>	<b>8 995</b>	<b>8 513</b>	<b>94.6</b>	<b>5 549</b>	<b>5 190</b>
R/Euro	7.9918	7.8676	-1.6						

<b>Main Buyers</b>				<b>Receipts 01/10/2004</b>		
Buyers	This Week	% of Sale	To Date	Season to Date (Kg)	Last Season (Kg)	% Change
G Modiano	2 288	26.9	<b>12 126</b>	<b>10 780 901</b>	<b>11 417 019</b>	-5.6
ADF	1 695	19.9	<b>10 880</b>	<b>Next Auction</b>		
Chargeurs Wool	1 370	16.1	<b>8 465</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>
Stucken	1 189	14.0	<b>8 777</b>	S A Wool Exchange	13/10/2004	± 8 000
United Wool	837	9.8	<b>5 677</b>	Van Lill Wool Buyers	-	-
Beier Fin	658	7.7	<b>3 545</b>	Saunders et al.	-	-
SA Wool Exporters	452	5.3	<b>2 646</b>	Lanata	-	-
Fibres Int	12	0.1	<b>312</b>			
CPC	0	0.0	<b>0</b>			

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 350	4 210	9	7	3.3	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	4 040	4 015	9	4	0.6	19.3-19.7µ	3 978	0	2	0	0.0
19.8-20.2µ	3 891	3 881	13	5	0.3	19.8-20.2µ	3 746	0	2	0	0.0
20.3-20.7µ	3 677	3 586	17	11	2.5	20.3-20.7µ	0	3 690	0	1	0.0
20.8-21.2µ	3 513	3 484	22	12	0.8	20.8-21.2µ	3 433	3 421	3	1	0.4
21.3-21.7µ	3 470	3 358	19	13	3.3	21.3-21.7µ	3 450	3 331	2	1	3.6
21.8-22.2µ	3 367	3 255	31	17	3.4	21.8-22.2µ	3 314	3 077	1	1	7.7
22.3-22.7µ	3 309	3 157	24	12	4.8	22.3-22.7µ	3 228	3 149	2	1	2.5
22.8-23.2µ	3 217	3 071	15	5	4.8	22.8-23.2µ	0	2 978	0	3	0.0
23.3-23.7µ	3 105	2 970	12	4	4.5	23.3-23.7µ	3 154	0	1	0	0.0
23.8-24.2µ	3 049	0	9	0	0.0	23.8-24.2µ	0	2 786	0	1	0.0
24.3-24.7µ	2 999	2 813	4	1	6.6	24.3-24.7µ	0	2 784	0	1	0.0
24.8-25.2µ	2 854	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 926	0	2	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 744	0	2	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 242	4 254	13	7	-0.3	18.8-19.2µ	3 828	0	3	0	0.0
19.3-19.7µ	4 010	3 864	18	14	3.8	19.3-19.7µ	3 657	3 822	2	3	-4.3
19.8-20.2µ	3 834	3 747	25	13	2.3	19.8-20.2µ	3 724	3 522	10	1	5.8
20.3-20.7µ	3 628	3 563	43	30	1.8	20.3-20.7µ	3 530	3 437	10	8	2.7
20.8-21.2µ	3 460	3 342	58	21	3.5	20.8-21.2µ	3 364	3 291	12	5	2.2
21.3-21.7µ	3 408	3 337	40	30	2.1	21.3-21.7µ	3 311	3 213	9	6	3.1
21.8-22.2µ	3 324	3 249	36	28	2.3	21.8-22.2µ	3 243	3 162	15	9	2.6
22.3-22.7µ	3 257	3 152	44	19	3.3	22.3-22.7µ	3 170	3 021	8	6	4.9
22.8-23.2µ	3 219	3 044	17	10	5.8	22.8-23.2µ	2 943	2 887	4	2	1.9
23.3-23.7µ	3 093	2 954	17	7	4.7	23.3-23.7µ	3 081	2 817	3	1	9.4
23.8-24.2µ	3 070	2 774	4	2	**	23.8-24.2µ	2 988	2 589	2	1	**
24.3-24.7µ	2 968	2 763	5	3	7.4	24.3-24.7µ	2 952	2 691	1	1	9.7
24.8-25.2µ	2 969	2 829	3	1	4.9	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 692	0	1	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request \*\* Insufficient quantities to quote reliable price movements

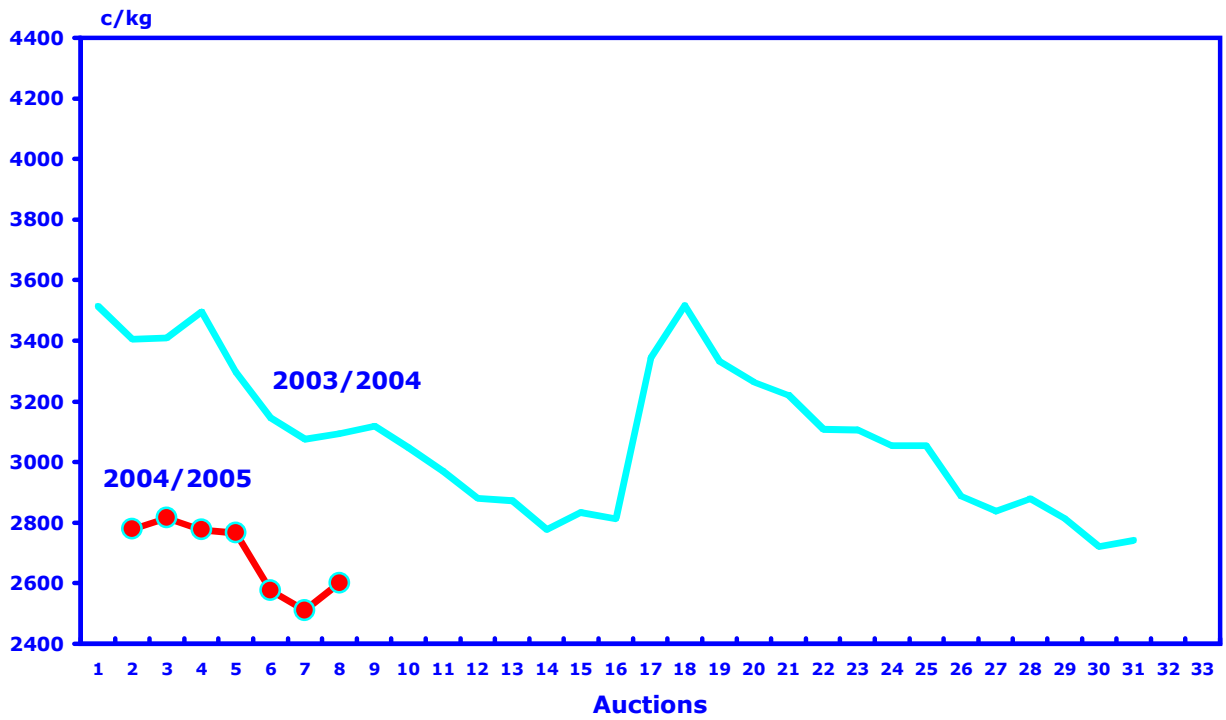
<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 543	3 561	2	9	-0.5	18.8-19.2µ	3 370	3 432	2	1	-1.8
19.3-19.7µ	3 564	3 516	13	10	1.4	19.3-19.7µ	3 686	3 171	5	1	**
19.8-20.2µ	3 510	3 329	20	10	5.4	19.8-20.2µ	3 365	3 245	8	3	3.7
20.3-20.7µ	3 481	3 256	27	11	6.9	20.3-20.7µ	3 325	3 158	10	5	5.3
20.8-21.2µ	3 350	3 304	24	13	1.4	20.8-21.2µ	3 175	3 123	10	8	1.6
21.3-21.7µ	3 299	3 332	21	10	-1.0	21.3-21.7µ	3 094	2 983	2	8	3.7
21.8-22.2µ	3 274	3 128	19	4	4.7	21.8-22.2µ	3 078	2 808	7	4	9.6
22.3-22.7µ	3 156	2 968	12	7	6.3	22.3-22.7µ	3 031	2 749	3	1	**
22.8-23.2µ	3 148	2 894	9	4	8.8	22.8-23.2µ	3 080	0	2	0	0.0
23.3-23.7µ	2 989	2 901	6	4	3.0	23.3-23.7µ	2 944	0	2	0	0.0
23.8-24.2µ	2 945	0	1	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	2 860	0	4	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	2 056	2 230	2	1	-7.8	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	2 871	0	2	0	0.0	19.3-19.7µ	1 887	0	1	0	0.0
19.8-20.2µ	0	0	0	0	0.0	19.8-20.2µ	1 784	0	1	0	0.0
20.3-20.7µ	0	3 334	0	1	0.0	20.3-20.7µ	0	3 176	0	1	0.0
20.8-21.2µ	0	0	0	0	0.0	20.8-21.2µ	0	3 159	0	2	0.0
21.3-21.7µ	0	3 317	0	1	0.0	21.3-21.7µ	0	2 224	0	1	0.0
21.8-22.2µ	0	2 921	0	1	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	0	0	0	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

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<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 376	4 376	8	5	0.0
Long Lambs (20μ)	3 913	0	4	0	0.0
Medium Lambs (19μ)	3 841	3 708	6	1	3.6
Medium Lambs (20μ)	3 396	3 370	1	1	0.8
Long Bellies (20μ)	3 136	0	1	0	0.0
Long Bellies (21μ)	3 171	0	3	0	0.0
Medium Bellies (20μ)	3 186	3 425	3	1	-7.0
Medium Bellies (21μ)	3 241	3 000	6	2	8.0
Long Locks (Good Color)	1 768	1 881	15	5	-6.0
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 133	4 001	3	2	3.3
Long Lambs (20μ)	0	3 113	0	1	0.0
Medium Lambs (19μ)	4 106	3 546	3	2	**
Medium Lambs (20μ)	3 525	0	3	0	0.0
Long Bellies (20μ)	3 469	3 375	3	1	2.8
Long Bellies (21μ)	3 160	3 161	5	1	-0.1
Medium Bellies (20μ)	3 273	3 095	14	6	5.7
Medium Bellies (21μ)	3 096	3 019	8	7	2.5
Long Locks (Stain)	1 697	1 622	4	5	4.6

\*\* Insufficient quantities to quote reliable price movements

### S.A. Market Indicator



### Aust Market Indicator

