

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **15-Sep-2004**

Catalogue Number **MV04**



Telephone Number 27-41-4844301  
Fax number 27-41-4846792  
Email [stats@capewools.co.za](mailto:stats@capewools.co.za)  
Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL PRICES EASE SLIGHTLY**

**PORT ELIZABETH - A stronger rand once again prevented the market from making headway and prices for most micron categories were softer with Cape Wool's indicator easing 0,4% to close at R27,66/kg (clean).**

The rand traded at stronger levels against most major currencies compared with the previous sale, exerting downward pressure on prices. It was also much stronger against the Australian dollar, which affected its competitiveness internationally. Most micron categories saw prices closing the day 1% to 2% down. The finer end of the market posted better results with 19 microns gaining nearly 4%. A total of 6 896 bales was on offer of which 95% was cleared to the trade.

Major buyers were A Dewavrin Freres (1 624 bales), Stucken (1 309 bales), Chargeurs Wool (1 145 bales), Modiano (999 bales) and United Wool (686 bales). Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns strengthened 3,9% to R47,44/kg, 20 microns gained a marginal 0,1% at R42,15/kg, 21 microns were down 1,2% at R38,24/kg, 22 microns were 0,5% cheaper at R36,09/kg, 23 microns were down 0,9% at R33,93/kg, 24 microns were 2,3% cheaper at R31,31/kg, but there were no quotes for 25 microns due to the limited offer.

Approximately 7 000 bales will be up for sale at next week's sale

**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	51.6	52.7	Merino Fleeces	55.1	3 801	95.2	4 469	99.5	
Medium Wool	43.0	42.1	Merino Bellies	8.4	579	94.0	600	97.6	
Short Wool and Locks	5.4	5.2	Merino Lambs	8.6	591	95.4	710	98.0	
Fine Wool (<20µ)	10.0	11.7	Merino Locks	6.8	468	97.2	662	95.5	
Medium Wool (20 - 22µ)	60.3	51.8	Other	21.1	1 457	93.0	2 051	94.8	
Strong Wool (22 - 24µ)	28.1	31.9	<b>Total</b>	<b>100.0</b>	<b>6 896</b>	<b>94.8</b>	<b>8 492</b>	<b>95.2</b>	
Overstrong (24 - 27µ)	1.5	4.6							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
<b>SA Market Indicator</b>	<b>2 766</b>	<b>2 778</b>	<b>-0.4</b>	Cape Town	1 174	1 111	94.6	1 388	1 263
AWEX EMI	780	780	0.0	Durban	1 100	987	89.7	588	466
R/US Dollar	6.4800	6.6050	1.9	Port Elizabeth	4 622	4 438	96.0	6 516	6 353
R/A Dollar	4.5351	4.5558	0.5	<b>Total</b>	<b>6 896</b>	<b>6 536</b>	<b>94.8</b>	<b>8 492</b>	<b>8 082</b>
R/Euro	7.9302	7.9808	0.6						
<b>Main Buyers</b>				<b>Receipts 10/09/2004</b>					
Buyers	This Week	% of Sale	To Date	Season to Date (Kg)		Last Season (Kg)		% Change	
ADF	1 624	24.8	7 725	7 022 348		7 247 538		-3.1	
Stucken	1 309	20.0	5 584	<b>Next Auction</b>					
Chargeurs Wool	1 145	17.5	5 330	<b>Name</b>		<b>Date</b>		<b>Offerings (Bales)</b>	
G Modiano	999	15.3	6 781	S A Wool Exchange		22/09/2004		± 6 000	
United Wool	686	10.5	3 264	Van Lill Wool Buyers		21/09/2004		± 600	
Beier Fin	432	6.6	2 057	Saunders et al.		21/09/2004		± 480	
STD Wool	248	3.8	1 467	Lanata		21/09/2004		± 270	
Fibres Int	93	1.4	156						
CPC	0	0.0	0						

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 744	4 566	2	4	3.9	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	4 461	4 372	7	8	2.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	4 215	4 210	8	11	0.1	19.8-20.2µ	3 827	4 086	1	1	-6.3
20.3-20.7µ	3 915	3 978	10	20	-1.6	20.3-20.7µ	0	3 672	0	1	0.0
20.8-21.2µ	3 824	3 873	19	15	-1.2	20.8-21.2µ	3 695	3 875	1	1	-4.7
21.3-21.7µ	3 712	3 755	16	22	-1.2	21.3-21.7µ	3 526	3 733	1	2	-5.5
21.8-22.2µ	3 609	3 626	15	13	-0.5	21.8-22.2µ	3 604	3 438	1	2	4.8
22.3-22.7µ	3 528	3 581	14	23	-1.5	22.3-22.7µ	3 495	0	1	0	0.0
22.8-23.2µ	3 393	3 423	10	13	-0.9	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	3 229	3 281	6	12	-1.6	23.3-23.7µ	3 178	3 162	1	1	0.5
23.8-24.2µ	3 131	3 204	3	8	-2.3	23.8-24.2µ	3 140	0	3	0	0.0
24.3-24.7µ	3 035	3 106	1	5	-2.3	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	3 076	0	1	0.0	24.8-25.2µ	0	3 004	0	1	0.0
25.3-25.7µ	0	2 965	0	1	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 952	2 944	1	3	0.3	>25.8µ	0	2 988	0	2	0.0
<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 421	4 529	11	15	-2.4	18.8-19.2µ	0	0	0	0	0.0
19.3-19.7µ	4 375	4 296	12	12	1.8	19.3-19.7µ	3 833	0	2	0	0.0
19.8-20.2µ	4 082	4 046	16	32	0.9	19.8-20.2µ	3 770	3 688	3	1	2.2
20.3-20.7µ	3 826	3 889	33	40	-1.6	20.3-20.7µ	3 764	3 690	3	6	2.0
20.8-21.2µ	3 740	3 832	38	36	-2.4	20.8-21.2µ	3 574	3 672	7	15	-2.7
21.3-21.7µ	3 634	3 711	34	59	-2.1	21.3-21.7µ	3 573	3 549	11	11	0.7
21.8-22.2µ	3 559	3 600	47	44	-1.1	21.8-22.2µ	3 405	3 493	17	10	-2.5
22.3-22.7µ	3 462	3 513	35	37	-1.5	22.3-22.7µ	3 382	3 263	9	10	3.7
22.8-23.2µ	3 367	3 407	21	24	-1.2	22.8-23.2µ	3 198	3 158	5	2	1.2
23.3-23.7µ	3 274	3 270	10	18	0.1	23.3-23.7µ	3 117	3 164	1	1	-1.5
23.8-24.2µ	3 148	3 168	16	12	-0.6	23.8-24.2µ	3 006	2 988	1	1	0.6
24.3-24.7µ	3 059	3 062	2	10	-0.1	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	3 059	0	4	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	3 072	0	4	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	2 834	2 910	1	3	-2.6	>25.8µ	0	0	0	0	0.0

\* Available on Request \*\* Insufficient quantities to quote reliable price movements

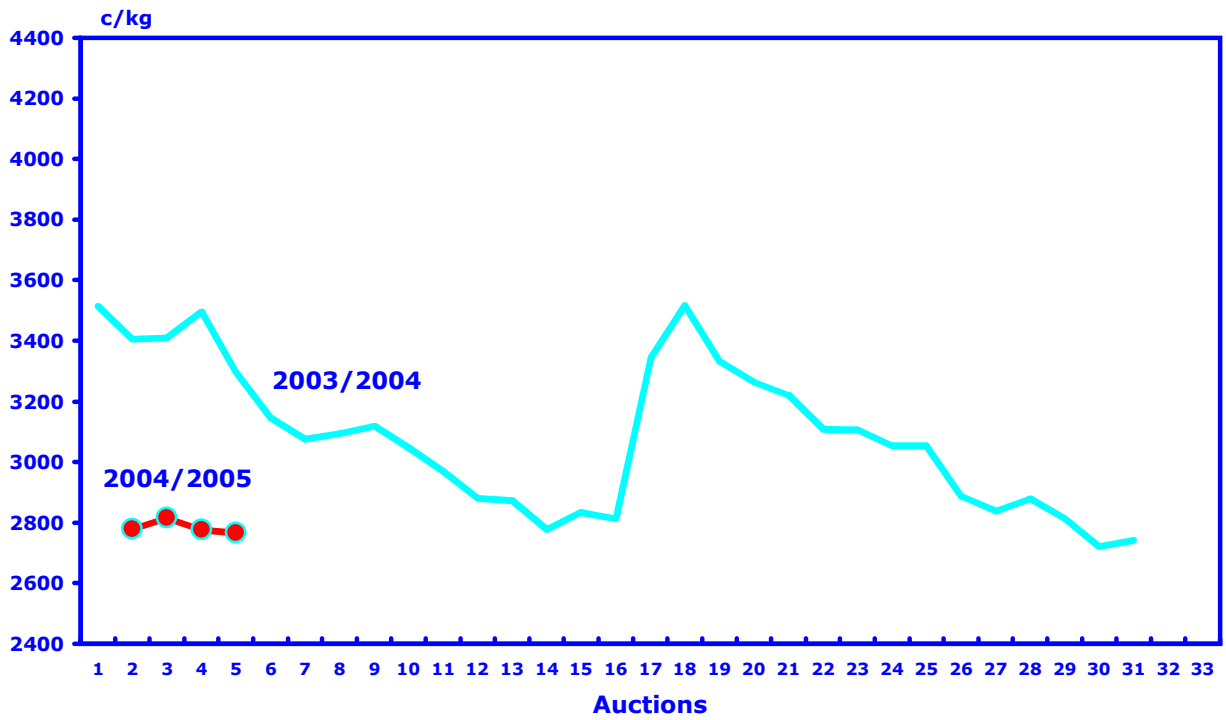
<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	3 787	3 946	8	7	-4.0	18.8-19.2µ	0	3 385	0	1	0.0
19.3-19.7µ	3 946	3 833	6	8	2.9	19.3-19.7µ	3 813	3 291	1	3	**
19.8-20.2µ	3 710	3 721	13	17	-0.3	19.8-20.2µ	3 582	3 772	3	7	-5.0
20.3-20.7µ	3 632	3 706	17	19	-2.0	20.3-20.7µ	3 490	3 539	3	7	-1.4
20.8-21.2µ	3 535	3 607	18	13	-2.0	20.8-21.2µ	3 377	3 289	4	8	2.7
21.3-21.7µ	3 501	3 583	14	23	-2.3	21.3-21.7µ	3 389	3 394	10	8	-0.1
21.8-22.2µ	3 489	3 524	16	11	-1.0	21.8-22.2µ	3 311	3 398	4	4	-2.5
22.3-22.7µ	3 332	3 395	9	12	-1.8	22.3-22.7µ	3 068	3 280	1	4	-6.5
22.8-23.2µ	3 283	3 313	2	7	-0.9	22.8-23.2µ	0	3 317	0	1	0.0
23.3-23.7µ	3 205	3 167	4	4	1.2	23.3-23.7µ	0	3 131	0	1	0.0
23.8-24.2µ	3 033	3 120	3	3	-2.8	23.8-24.2µ	0	2 984	0	1	0.0
24.3-24.7µ	0	2 938	0	4	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	2 973	2 976	1	1	-0.1	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	2 921	0	1	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	0	0	0	0.0	18.8-19.2µ	0	1 775	0	1	0.0
19.3-19.7µ	0	3 146	0	2	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 393	0	2	0	0.0	19.8-20.2µ	3 253	3 139	2	1	3.7
20.3-20.7µ	2 957	0	2	0	0.0	20.3-20.7µ	0	2 548	0	2	0.0
20.8-21.2µ	0	0	0	0	0.0	20.8-21.2µ	0	2 100	0	3	0.0
21.3-21.7µ	0	3 143	0	2	0.0	21.3-21.7µ	1 877	0	1	0	0.0
21.8-22.2µ	3 521	0	1	0	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	3 098	0	2	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 615	4 656	8	8	-0.9
Long Lambs (20μ)	4 268	4 188	4	4	1.9
Medium Lambs (19μ)	4 038	4 275	6	11	-5.5
Medium Lambs (20μ)	3 696	3 831	2	4	-3.5
Long Bellies (20μ)	3 855	3 731	2	3	3.3
Long Bellies (21μ)	0	0	0	0	0.0
Medium Bellies (20μ)	3 480	3 688	4	1	-5.6
Medium Bellies (21μ)	3 393	3 152	2	3	7.6
Long Locks (Good Color)	2 052	1 669	9	8	22.9
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	4 308	4 130	2	3	4.3
Long Lambs (20μ)	3 786	4 133	2	2	-8.4
Medium Lambs (19μ)	4 001	4 049	3	5	-1.2
Medium Lambs (20μ)	3 604	3 587	2	2	0.5
Long Bellies (20μ)	3 559	3 511	4	8	1.4
Long Bellies (21μ)	3 435	3 428	5	7	0.2
Medium Bellies (20μ)	3 446	3 435	9	5	0.3
Medium Bellies (21μ)	3 293	3 261	7	9	1.0
Long Locks (Stain)	1 489	1 542	2	14	-3.4

\*\* Insufficient quantities to quote reliable price movements

### S.A. Market Indicator



### Aust Market Indicator

