

CAPE WOOLS SA
Final Wool Sales Report and Price Summary

Auction Date **1-Sep-2004**

Catalogue Number **MV02**



Telephone Number 27-41-4844301
Fax number 27-41-4846792
Email stats@capewools.co.za
Website www.capewools.co.za

Market Commentary

WEAKER RAND SUPPORTS WOOL MARKET

PORT ELIZABETH - A weaker rand and keen demand from grease wool exporters supported the market at this week's sale and Cape Wools' market indicator rose 1,3% to finish the day at R28,16/kg (clean).

The rand came off its strong levels seen during the previous sale and traded 2,5% lower against the US dollar and 1% down on the Euro. Grease wool exporters dominated with Modiano taking up 2 495 bales of the total offering of 8 403 bales, followed by ADF with 1486 bales. Other major buyers were Stucken (1 379 bales), United Wool (907 bales) and Chargeurs Wool (896 bales).

The finer categories posted the biggest increases with 19 microns gaining 4%. Medium wools saw mixed results with some categories slightly cheaper while others were slightly dearer. Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns gained 4,1% to R46,59/kg, 20 microns gained 2,5% at R41,39/kg, 21 microns were up 1,5% at R38,10/kg, 22 microns were 0,7% cheaper at R36,51/kg, 23 microns were down 2,3% at R33,85/kg, 24 microns gained 1,1 % at R33,17/kg, and 25 microns were down a marginal 0,2% at R31,05/kg.

Approximately 8 000 bales will be on offer at next week's sale.

Auction Analysis

Composition of Fleece Offerings				Analysis of Offerings					
Description	% This Week	% Prev Week	Description	This Week			Previous Week		
				%	Bales	% Sold	Bales	% Sold	
Long Wool	44.4	38.2	Merino Fleeces	58.1	4 885	95.8	5 851	95.1	
Medium Wool	48.6	54.9	Merino Bellies	7.3	612	90.0	695	91.9	
Short Wool and Locks	7.0	6.9	Merino Lambs	10.1	849	92.2	1 173	96.0	
Fine Wool (<20µ)	16.7	13.2	Merino Locks	9.9	833	98.6	619	95.3	
Medium Wool (20 - 22µ)	57.1	57.9	Other	14.6	1 224	89.5	1 584	85.7	
Strong Wool (22 - 24µ)	23.8	24.4	Total	100.0	8 403	94.3	9 922	93.5	
Overstrong (24 - 27µ)	2.3	4.5							
Other Indicators				Offerings per Port					
Indicators	This Week	Prev Week	% Change	Ports	This Week (Bales)			Prev Week (Bales)	
					Offered	Sold	% Sold	Offered	Sold
SA Market Indicator	2 816	2 779	1.3	Cape Town	1 734	1 626	93.8	1 933	1 716
AWEX EMI	782	780	0.3	Durban	465	435	93.5	394	319
R/US Dollar	6.6200	6.4600	-2.5	Port Elizabeth	6 204	5 867	94.6	7 595	7 244
R/A Dollar	4.6642	4.6253	-0.8	Total	8 403	7 928	94.3	9 922	9 279
R/Euro	8.0651	7.9813	-1.0						
Main Buyers				Receipts 27/08/2004					
Buyers	This Week	% of Sale	To Date	Season to Date (Kg)		Last Season (Kg)		% Change	
G Modiano	2 495	31.5	4 402	4 512 256		4 210 224		7.2	
ADF	1 486	18.7	4 099	Next Auction					
Stucken	1 379	17.4	2 801	Name	Date	Offerings (Bales)			
United Wool	907	11.4	1 825	S A Wool Exchange	08/09/2004	± 6 000			
Chargeurs Wool	896	11.3	2 453	Van Lill Wool Buyers	07/09/2004	± 800			
Beier Fin	418	5.3	1 110	Saunders et al.	07/09/2004	± 1 200			
STD Wool	332	4.2	704	Lanata	07/09/2004	± 350			
Fibres Int	15	0.2	15						
CPC	0	0.0	0						

Price Analysis											
Long Merino Fleece Wool (75 - 95mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 659	4 475	5	3	4.1	18.8-19.2µ	0	4 410	0	1	0.0
19.3-19.7µ	4 400	4 344	4	6	1.3	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	4 139	4 037	14	8	2.5	19.8-20.2µ	4 226	4 194	1	1	0.8
20.3-20.7µ	3 993	3 955	11	8	1.0	20.3-20.7µ	3 916	0	4	0	0.0
20.8-21.2µ	3 910	3 854	22	22	1.5	20.8-21.2µ	3 714	3 623	2	1	2.5
21.3-21.7µ	3 779	3 738	26	23	1.1	21.3-21.7µ	3 771	3 581	3	1	5.3
21.8-22.2µ	3 651	3 676	23	14	-0.7	21.8-22.2µ	3 616	3 616	2	2	0.0
22.3-22.7µ	3 539	3 538	16	12	0.0	22.3-22.7µ	3 502	3 569	3	2	-1.9
22.8-23.2µ	3 385	3 464	12	11	-2.3	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	3 339	3 263	8	4	2.3	23.3-23.7µ	3 225	0	1	0	0.0
23.8-24.2µ	3 317	3 280	2	2	1.1	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	3 190	2 963	4	2	7.7	24.3-24.7µ	0	3 155	0	1	0.0
24.8-25.2µ	3 105	3 110	2	1	-0.2	24.8-25.2µ	3 129	0	1	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	3 195	0	1	0.0	>25.8µ	0	0	0	0	0.0
Medium to Long Merino Fleece Wool (60 - 70mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 540	4 297	14	16	5.6	18.8-19.2µ	4 449	3 718	1	1	**
19.3-19.7µ	4 276	4 308	19	26	-0.8	19.3-19.7µ	4 208	4 044	7	1	4.0
19.8-20.2µ	4 065	4 021	36	31	1.1	19.8-20.2µ	3 942	4 054	5	3	-2.8
20.3-20.7µ	3 911	3 860	52	52	1.3	20.3-20.7µ	3 814	3 730	11	12	2.3
20.8-21.2µ	3 791	3 784	35	76	0.2	20.8-21.2µ	3 727	3 689	13	9	1.0
21.3-21.7µ	3 705	3 684	45	92	0.6	21.3-21.7µ	3 630	3 551	10	7	2.2
21.8-22.2µ	3 587	3 613	34	52	-0.7	21.8-22.2µ	3 545	3 539	10	6	0.2
22.3-22.7µ	3 499	3 505	36	49	-0.2	22.3-22.7µ	3 409	3 445	5	8	-1.0
22.8-23.2µ	3 389	3 398	31	41	-0.3	22.8-23.2µ	3 380	3 207	5	5	5.4
23.3-23.7µ	3 301	3 320	11	24	-0.6	23.3-23.7µ	0	3 149	0	4	0.0
23.8-24.2µ	3 240	3 165	12	15	2.4	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	3 205	3 057	6	16	4.9	24.3-24.7µ	2 977	0	1	0	0.0
24.8-25.2µ	3 179	3 016	3	7	5.4	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	3 060	2 996	3	4	2.1	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	2 961	0	4	0.0	>25.8µ	0	0	0	0	0.0

* Available on Request ** Insufficient quantities to quote reliable price movements

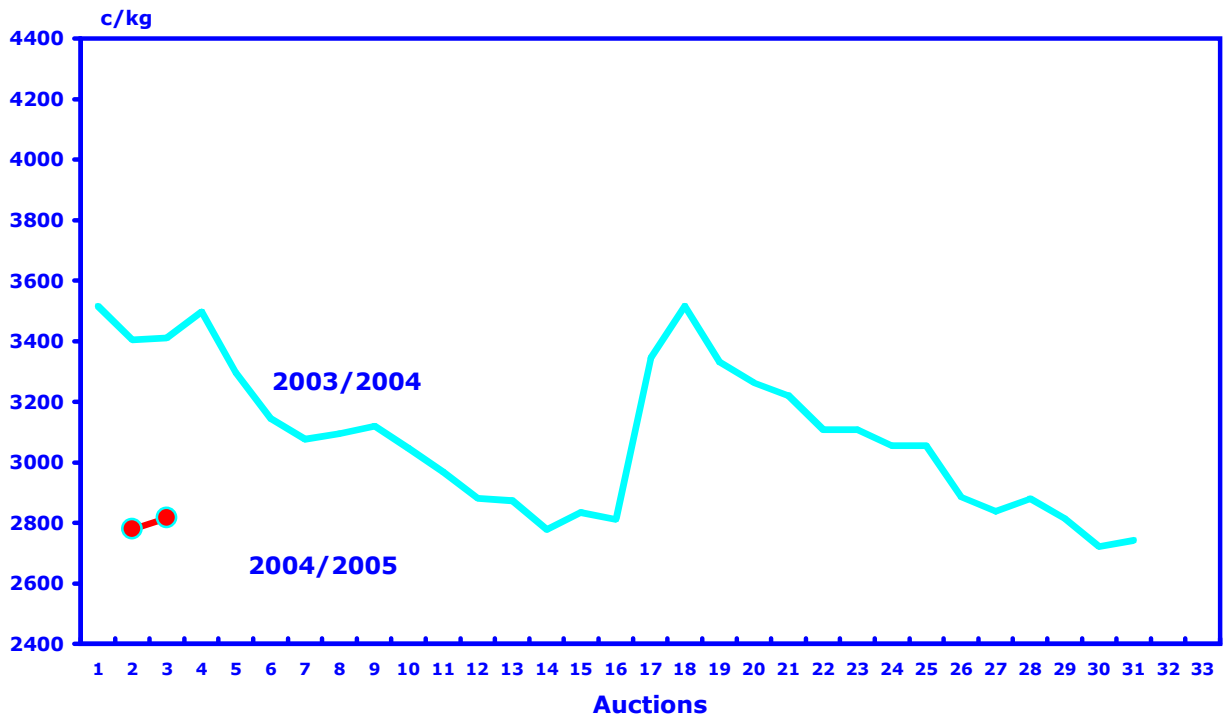
Price Analysis											
Medium Merino Fleece Wool (40 - 55mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 069	3 943	11	12	3.2	18.8-19.2µ	3 677	3 547	4	3	3.7
19.3-19.7µ	3 766	3 712	20	17	1.5	19.3-19.7µ	3 686	3 540	1	4	4.1
19.8-20.2µ	3 628	3 545	21	24	2.4	19.8-20.2µ	3 723	3 567	6	9	4.4
20.3-20.7µ	3 714	3 489	27	49	6.4	20.3-20.7µ	3 465	3 369	5	5	2.9
20.8-21.2µ	3 512	3 441	26	41	2.0	20.8-21.2µ	3 342	3 400	6	5	-1.7
21.3-21.7µ	3 483	3 435	18	28	1.4	21.3-21.7µ	3 318	3 318	10	9	0.0
21.8-22.2µ	3 369	3 254	16	21	3.5	21.8-22.2µ	3 370	3 344	6	3	0.8
22.3-22.7µ	3 428	3 252	12	22	5.4	22.3-22.7µ	3 052	3 113	5	3	-2.0
22.8-23.2µ	3 261	3 301	4	13	-1.2	22.8-23.2µ	3 169	3 089	2	3	2.6
23.3-23.7µ	3 194	2 930	4	11	**	23.3-23.7µ	0	3 115	0	2	0.0
23.8-24.2µ	2 945	3 026	2	2	-2.7	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	2 987	0	3	0.0	24.3-24.7µ	0	2 976	0	1	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	2 777	2 926	1	1	-5.1	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
Short Merino Fleece Wool (20 - 35mm)											
Spinners, Best and Good Topmakers						Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change	Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week			This Week	Prev Week	This Week	Prev Week	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	0	3 230	0	1	0.0	18.8-19.2µ	3 272	0	1	0	0.0
19.3-19.7µ	0	3 222	0	1	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	3 180	3 237	1	2	-1.8	19.8-20.2µ	3 257	0	1	0	0.0
20.3-20.7µ	0	0	0	0	0.0	20.3-20.7µ	3 161	0	2	0	0.0
20.8-21.2µ	3 172	3 065	1	2	3.5	20.8-21.2µ	2 802	0	1	0	0.0
21.3-21.7µ	0	3 176	0	3	0.0	21.3-21.7µ	0	0	0	0	0.0
21.8-22.2µ	2 910	3 023	1	1	-3.8	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	1 787	3 057	1	2	**	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	0	2 905	0	1	0.0	22.8-23.2µ	0	0	0	0	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	2 014	0	1	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	2 051	0	2	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

* Available on Request ** Insufficient quantities to quote reliable price movements

Other Types					
Spinners, Best and Good Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week	
Long Lambs (19μ)	4 697	4 583	9	9	2.5
Long Lambs (20μ)	4 250	4 122	10	13	3.1
Medium Lambs (19μ)	4 114	3 960	16	17	3.9
Medium Lambs (20μ)	3 795	3 752	4	7	1.1
Long Bellies (20μ)	0	3 740	0	1	0.0
Long Bellies (21μ)	0	0	0	0	0.0
Medium Bellies (20μ)	3 356	3 592	2	1	-6.6
Medium Bellies (21μ)	0	3 185	0	3	0.0
Long Locks (Good Color)	1 713	1 778	11	10	-3.7
Other Types					
Average to Inferior Topmakers					
Micron	Price (c/kg)		Lots Sold		% Price Change
	This Week	Prev Week	This Week	Prev Week	
Long Lambs (19μ)	0	4 122	0	1	0.0
Long Lambs (20μ)	4 084	3 800	1	2	7.5
Medium Lambs (19μ)	3 906	3 731	3	3	4.7
Medium Lambs (20μ)	3 708	3 395	4	5	9.2
Long Bellies (20μ)	3 431	3 531	3	2	-2.8
Long Bellies (21μ)	3 342	3 259	1	4	2.6
Medium Bellies (20μ)	3 412	3 327	8	14	2.5
Medium Bellies (21μ)	3 202	3 281	10	9	-2.4
Long Locks (Stain)	1 554	1 570	15	5	-1.0

** Insufficient quantities to quote reliable price movements

S.A. Market Indicator



Aust Market Indicator

