

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **16-Nov-2005**  
Catalogue Number **MA12**



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**Market Commentary**

**WOOL MARKET MOVES SIDEWAYS**

**PORT ELIZABETH:** Wool prices moved sideways at this week sale and Cape Wools' market overall indicator closed a marginal 0,2% down at R22,79/kg (clean).

Buyers say demand remains under pressure as cash-tight clients continue to buy small volumes on a just-in-time basis only as they don't want to carry stocks. Most micron categories finished the day lower, with 20 micron posting the biggest drop. A total of 8 942 bales was offered of which 88,6% was sold.

Major buyers were Modiano (2 711 bales), Chargeurs Wool (1 499 bales), Stucken (1 000 bales), SA Wool Exporters (997 bales), and Beier Finances (671 bales). Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns dropped 0,9% at R36,58/kg, 20 microns were 3,7% cheaper at R33,39/kg, 21 microns were down 0,7% at R30,77/kg, 22 microns were 0,7% lower at R30,25/kg, 23 microns were down 1,9% at R29,37/kg, 24 microns were 0,8% cheaper at R29,67/kg, and 25 microns were down 0,3% to close at R28,72 /kg.

Around 10 500 bales will come under the hammer at next week's sale.

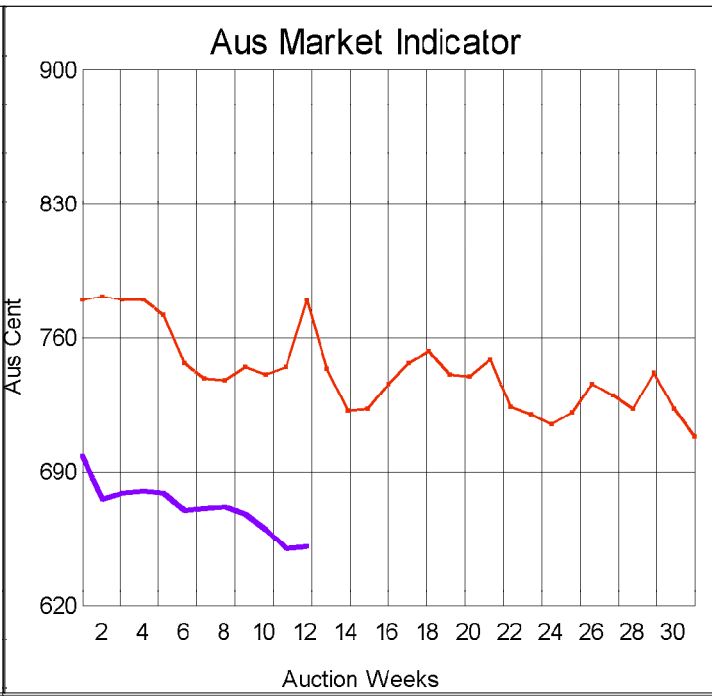
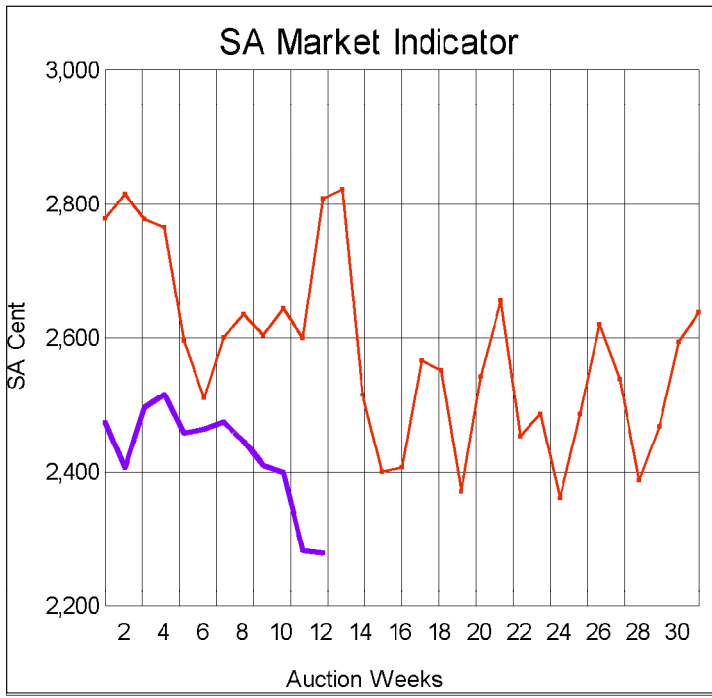
**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>		
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>	
Long Wool	51.0	47.6	Merino Fleeces	45.0	4 028	90.7	4 201	80.4	
Medium Wool	44.2	46.0	Merino Bellies	6.6	591	86.1	919	84.5	
Short Wool and Locks	4.8	6.4	Merino Lambs	8.4	747	79.7	768	75.9	
Fine Wool (<20µ)	14.7	12.4	Merino Locks	7.2	644	97.7	545	98.3	
Medium Wool (20 - 22µ)	59.6	61.6	Other	32.8	2 932	86.6	4 188	76.5	
Strong Wool (22 - 24µ)	24.8	23.9	<b>Total</b>	<b>100.0</b>	<b>8 942</b>	<b>88.6</b>	<b>10 621</b>	<b>79.8</b>	
Overstrong (24 - 27µ)	1.0	2.1							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 279</b>	<b>2 283</b>	<b>-0.2</b>	Cape Town	1 326	1 128	85.1	1 626	1 009
AWEX EMI	651	650	0.2	Durban	1 703	1 505	88.4	1 989	1 479
R/US Dollar	6.7383	6.7020	-0.5	Port Elizabeth	5 913	5 292	89.5	7 006	5 988
R/A Dollar	4.9212	4.9189	0.0	<b>Total</b>	<b>8 942</b>	<b>7 925</b>	<b>88.6</b>	<b>10 621</b>	<b>8 476</b>
R/Euro	7.8901	7.8829	-0.1						
<b>Main Buyers</b>				<b>Receipts 11/11/2005</b>					
<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>	
				<b>19 550 675</b>	<b>18 935 333</b>	<b>3.2</b>			
G Modiano	2 711	34.2	<b>27 943</b>	<b>Next Auction</b>					
Chargeurs Wool	1 499	18.9	<b>13 955</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>			
Stucken	1 000	12.6	<b>17 115</b>	S A Wool Exchange	23/11/2005	± 9 000			
SA Wool Exporters	997	12.6	<b>9 666</b>	Van Lill Wool Buyers	22/11/2005	± 800			
Beier Fin	671	8.5	<b>8 278</b>	Saunders et al.	22/11/2005	± 300			
United Wool	591	7.5	<b>9 675</b>	Lanata	22/11/2005	± 330			
ADF	456	5.8	<b>6 371</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MA12</b>	<b>2 279</b>		
Lempriere Aus (Pty)	0	0.0	<b>706</b>	<b>Ave SA Market Indicator - Season to Date</b>			<b>2 426</b>		
				<b>Ave SA Market Indicator - Previous Season</b>			<b>2 568</b>		

# Cape Wools SA

## Average Fleece Wool Prices (Spinners and Good Topmaking Styles)

Micron	Clean Price (c/kg.)									Quantities Sold						Percentage change from previous auction			
	75-95mm			60-70mm			40-55mm			75-95mm		60-70mm		40-55mm		75-95	60-70	40-55	
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg	Lots	bales	Lots	bales	Lots	bales	Lots	bales	Lots	bales
17,5				4140	3988	4051	3677	3556	3604			2	3	3	3			-1.5	-2.3
18,0				4035	3811	3957	3749	3322	3442			2	5	3	10			-0.4	
18,5				3855	3536	3687	3589	3252	3424			4	7	4	8				
19,0	3908	3566	3658	3712	3499	3597	3520	3222	3356	4	26	7	17	5	13	-0.9	0.6	2.0	
19,5	3787	3283	3512	3652	3014	3425	3491	3036	3292	15	93	24	67	13	39	-3.3	-1.1	3.5	
20,0	3593	3154	3339	3529	3014	3230	3294	1402	2925	29	150	34	109	32	100	-3.7	-2.1	-1.0	
20,5	3336	2971	3161	3370	2868	3124	3113	1402	2882	37	173	45	173	41	138	0.2	-1.5	1.1	
21,0	3181	2948	3077	3141	2734	3060	3084	2531	2882	49	292	52	207	41	162	-0.7	-1.0	1.0	
21,5	3134	2942	3052	3115	2734	3025	3048	2531	2873	58	391	55	242	37	188	-0.7	-1.1	-0.2	
22,0	3087	2879	3025	3097	2830	3010	3029	2543	2869	48	276	47	194	33	183	-0.7	-1.2	0.1	
22,5	3071	2781	2983	3078	2820	2976	2929	2642	2813	46	221	30	93	24	149	-0.9	-1.0	-2.6	
23,0	3019	2752	2937	3012	2720	2937	2929	2571	2832	49	199	25	93	24	162	-1.9	-1.5	-1.4	
23,5	3003	2752	2942	3012	2490	2931	2904	2571	2807	39	136	18	67	20	91	-2.4	-1.5	-2.3	
24,0	3003	2899	2967	2939	2490	2793	2904	2687	2772	10	27	4	10	12	34	-0.8	-6.1	-2.0	
24,5	2979	2881	2951	2869	2869	2868	2837	2715	2801	6	15	1	1	5	12	0.5	-3.1	0.0	
25,0	2881	2870	2872				2744	2744	2744	2	8			1	3	-0.3			
25,5	2870	2870	2869				2744	2744	2744	1	6			1	3	3.8			3.0



Current Season — (blue line)  
Previous Season — (red line)

Current Season — (blue line)  
Previous Season — (red line)

## Cape Wools SA

### Average Fleece Wool Prices (Averages Topmaking Styles)

Micron	Clean Price (c/kg.)									Quantities Sold						Percentage change from previous auction		
	75-95mm			60-70mm			40-55mm			75-95mm		60-70mm		40-55mm		75-95	60-70	40-55
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg	Lots	Bales	Lots	Bales	Lots	Bales			
17,5							3826	3826	3826					1	2			
18,0				3680	3680	3679						1	2					
18,5	3980	3687	3805	3582	3582	3582	3568	3335	3393	2	4	1	1	3	7	-1.9		
19,0				3480	3417	3462	3316	3116	3187			2	6	4	11	5.4	-4.6	
19,5	3605	3315	3424	3480	2944	3202	3316	3116	3168	3	15	12	72	7	23	-2.1	-1.2	
20,0	3336	3315	3331	3246	2882	3163	3161	2807	2965	2	10	22	94	12	42	2.3	-0.6	2.2
20,5	3065	2658	2983	3246	2821	3082	3067	2548	2755	4	22	36	122	25	102	-6.8	-0.9	-3.7
21,0	3075	2658	3004	3118	2742	2970	2998	2516	2758	7	39	37	139	32	126	-2.2	-0.3	-2.0
21,5	3075	2907	3008	3087	2695	2950	2949	2421	2695	8	41	42	167	28	103	1.3	0.9	-1.2
22,0	3012	2907	2948	3039	2695	2920	2946	2409	2632	4	19	33	160	23	79	-0.7	0.1	-5.3
22,5	2980	2765	2924	3021	2707	2860	2905	2261	2608	5	24	17	83	18	69	-1.9	-2.1	-6.9
23,0	2980	2765	2872	3021	2602	2793	2905	2261	2569	6	24	10	47	11	43	-2.9	0.3	-2.4
23,5	2969	2806	2878	2848	2602	2767	2624	2345	2495	4	16	6	33	4	8	-2.7	10.8	12.7
24,0	2969	2963	2965				2640	2471	2504	2	5			3	6			
24,5							2640	2640	2639					1	1			
25,0				2797	2797	2796						1	2					
25,5				2797	2797	2796						1	2					

### Other Selected Types/Qualities

Clean Price per Kilogram

	Long			Medium		
	19μ	20μ	21μ	19μ	20μ	21μ
<b>Good Quality</b>						
Lambswool	3639	3221	2987	3286	3027	2876
Bellies		3141		3380	2901	2713
Locks				2374	2026	2000
<b>Average Quality</b>						
Lambswool	3402	3080	2912	3267	2889	2585
Bellies	3214	2878	2801	3087	2770	2447
Locks				2350	1897	1857
<b>Inferior Quality</b>						
Fleecewool	3222	3129	2653	3171	2860	2665
Lambswool	3070	2831		3442		1871
Bellies				2309	2403	2309
Locks				2230	1679	1556

### Industry News

#### Producers urged to stick to white-woolled breeds

Industry leaders have urged producers who are considering crossing their Merino ewes with mutton breeds to improve their income in the current depressed market conditions to stick to white-woolled breeds that have no coloured or kempy fibres.

They cautioned against pitfalls, such as crossing too many ewes, which could leave them with too few replacement ewes to maintain the quality of their Merino flock.

They also urged producers to approach cross breeding with circumspection, since introducing a faulty gene onto a flock could take a lifetime to correct.