

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **19-Oct-2005**  
Catalogue Number **MA08**



Telephone Number 27-41-4844301  
Fax number 27-41-4846792  
Email [stats@capewools.co.za](mailto:stats@capewools.co.za)  
Website [www.capewools.co.za](http://www.capewools.co.za)

**Market Commentary**

**WOOL PRICES SOFTEN**

**PORT ELIZABETH:** Wool prices were softer at this week's sale and Cape Wools' market indicator dropped 1,1% to close at R24,47/kg (clean).

Prices have remained range-bound since the start of the season and have been hovering around the R24,00/kg-level. The indicator kicked off at R24,75/kg, briefly touched R25,16/kg in the third week of September before settling down at just over R24,00/kg. This week saw medium wools marginally up, while the broader and the finer end of the market saw prices dropping by up to 4%. The rand was slightly softer against the US dollar,

A total of 7 031 bales was offered of which 94% was sold. Major buyers were Modiano (2 662 bales), Stucken (841 bales), Chargeurs Wool (813 bales), ADF (648 bales) and Beier Finance (629 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns were 2,2 cheaper at R38,38/kg, 20 microns were down 2% at R34,69/kg, 21 microns were up a marginal 0,3% at R33,14/kg, 22 microns were 0,4% dearer at R32,36/kg, 23 microns dropped 1% to R31,73/kg, 24 microns were up 0,4% at R31,09/kg, and 25 microns were down 3,8% at R28,48/kg.

Approximately 7 500 bales will come under the hammer at next week's sale

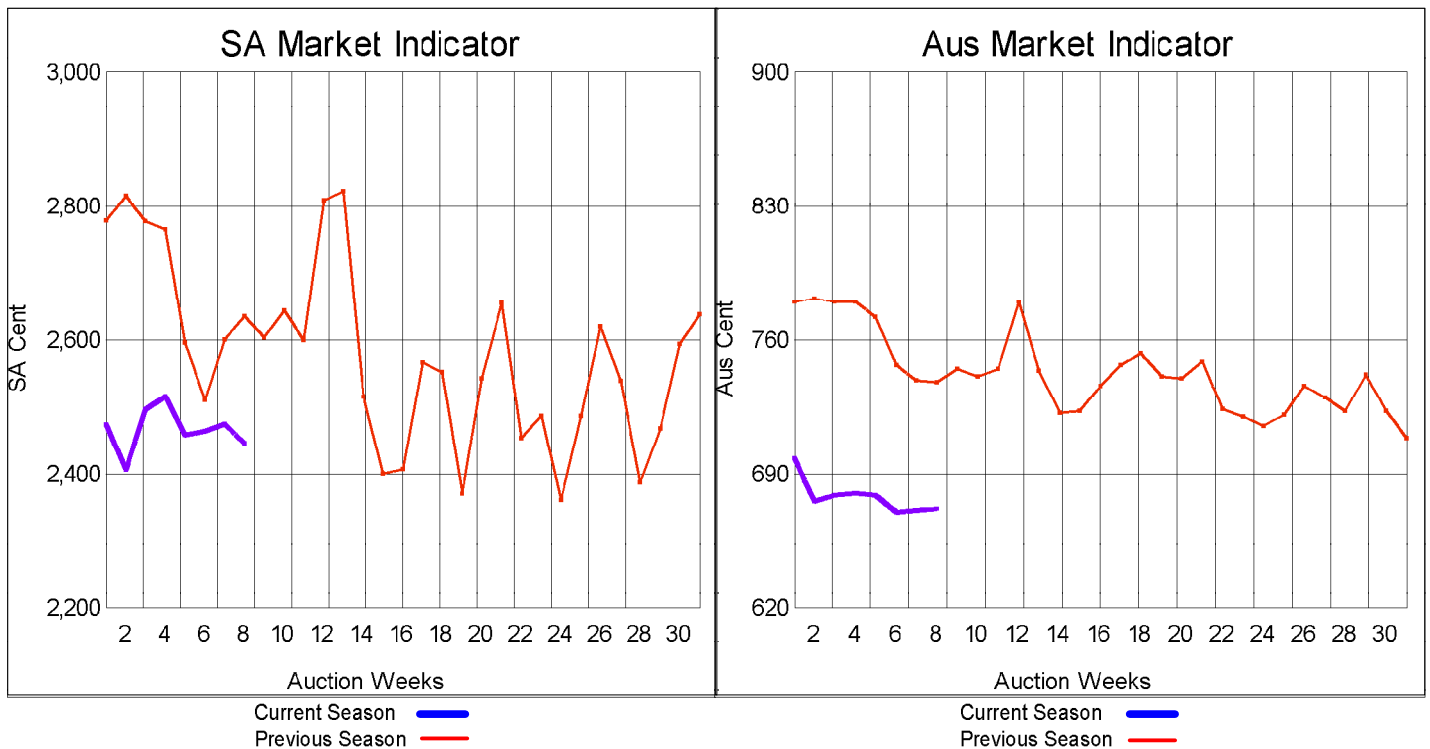
**Auction Analysis**

<b>Composition of Fleece Offerings</b>				<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>		
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>	
Long Wool	58.8	56.5	Merino Fleeces	48.3	3 398	97.3	4 060	96.9	
Medium Wool	36.8	37.5	Merino Bellies	9.5	670	91.6	594	96.8	
Short Wool and Locks	4.4	6.0	Merino Lambs	8.8	622	94.9	742	96.0	
Fine Wool (<20µ)	11.6	12.7	Merino Locks	6.6	463	95.5	691	98.1	
Medium Wool (20 - 22µ)	61.9	61.7	Other	26.7	1 878	87.9	2 250	88.2	
Strong Wool (22 - 24µ)	25.4	24.2	<b>Total</b>	<b>100.0</b>	<b>7 031</b>	<b>93.9</b>	<b>8 337</b>	<b>94.5</b>	
Overstrong (24 - 27µ)	1.2	1.4							
<b>Other Indicators</b>				<b>Offerings per Port</b>					
<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 447</b>	<b>2 475</b>	<b>-1.1</b>	Cape Town	1 362	1 294	95.0	1 808	1 614
AWEX EMI	672	671	0.1	Durban	1 072	939	87.6	957	887
R/US Dollar	6.5726	6.5318	-0.6	Port Elizabeth	4 597	4 370	95.1	5 572	5 381
R/A Dollar	4.9088	4.9109	0.0	<b>Total</b>	<b>7 031</b>	<b>6 603</b>	<b>93.9</b>	<b>8 337</b>	<b>7 882</b>
R/Euro	7.8368	7.8191	-0.2						
<b>Main Buyers</b>				<b>Receipts 14/10/2005</b>					
<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>	
				<b>13 040 776</b>	<b>12 807 323</b>	<b>1.8</b>			
G Modiano	2 662	40.3	<b>17 460</b>	<b>Next Auction</b>					
Stucken	841	12.7	<b>11 645</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>			
Chargeurs Wool	813	12.3	<b>7 553</b>	S A Wool Exchange	26/10/2005	± 7 000			
ADF	648	9.8	<b>3 744</b>	Van Lill Wool Buyers	25/10/2005	± 550			
Beier Fin	629	9.5	<b>5 253</b>	Saunders et al.	25/10/2005	± 775			
SA Wool Exporters	571	8.6	<b>5 695</b>	Lanata	25/10/2005	± 600			
United Wool	439	6.6	<b>7 171</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MA08</b>	<b>2 447</b>		
CPC	0	0.0	<b>0</b>	<b>Ave SA Market Indicator - Season to Date</b>				<b>2 467</b>	
Lempriere Aus (Pty)	0	0.0	<b>706</b>	<b>Ave SA Market Indicator - Previous Season</b>				<b>2 568</b>	

## Cape Wools SA

### Average Fleece Wool Prices (Spinners and Good Topmaking Styles)

Micron	75-95mm			Clean Price (c/kg.) 60-70mm			40-55mm			Percentage change from previous auction		
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg	75-95mm	60-70mm	40-55mm
17,5							3695	3695	<b>3695</b>			
18,0	4364	4364	<b>4364</b>				3882	3882	<b>3881</b>	0.9		
18,5	4374	4374	<b>4374</b>	4160	4160	<b>4160</b>					2.5	
19,0	3840	3839	<b>3838</b>	3811	3562	<b>3654</b>	3592	3438	<b>3497</b>	-2.2	-4.7	1.1
19,5	3840	3673	<b>3818</b>	3811	3562	<b>3656</b>	3592	3201	<b>3397</b>	3.9	0.6	-0.3
20,0	3706	3394	<b>3469</b>	3702	3414	<b>3524</b>	3492	3041	<b>3267</b>	-2.0	2.2	-0.3
20,5	3514	3284	<b>3410</b>	3525	3275	<b>3399</b>	3286	2956	<b>3150</b>	0.0	0.7	-3.0
21,0	3432	3207	<b>3314</b>	3424	3161	<b>3296</b>	3272	2834	<b>3143</b>	0.3	0.2	-1.7
21,5	3318	3182	<b>3264</b>	3304	3140	<b>3242</b>	3272	2834	<b>3143</b>	0.5	-0.4	0.5
22,0	3275	3182	<b>3236</b>	3304	3140	<b>3237</b>	3190	2775	<b>3149</b>	0.4	1.1	1.7
22,5	3252	3151	<b>3217</b>	3253	3084	<b>3200</b>	3190	2775	<b>3046</b>	0.1	0.7	-2.0
23,0	3234	3064	<b>3173</b>	3210	3084	<b>3162</b>	3170	2775	<b>2956</b>	-1.0	-0.6	-2.8
23,5	3195	3050	<b>3128</b>	3195	3096	<b>3127</b>	3131	2799	<b>2968</b>	-1.0	-0.5	-0.5
24,0	3136	2776	<b>3109</b>	3096	2990	<b>3031</b>	3033	2799	<b>2980</b>	0.4	-0.3	-0.5
24,5	3031	2776	<b>2927</b>	3040	2982	<b>3002</b>				-2.0		
25,0	2918	2776	<b>2848</b>	2982	2845	<b>2885</b>	2831	2831	<b>2831</b>	-3.8		-0.9
25,5				2878	2845	<b>2871</b>	2831	2831	<b>2831</b>			3.9



## Cape Wools SA

### Average Fleece Wool Prices (Averages Topmaking Styles)

Micron	75-95mm			Clean Price (c/kg.) 60-70mm			40-55mm			Percentage change from previous auction		
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg	75-95mm	60-70mm	40-55mm
17,5												
18,0												
18,5				4237	4237	4236	3239	3239	3238		11.1	
19,0				3739	3739	3739	3501	3347	3413		1.3	-2.5
19,5				3739	3426	3602	3501	3347	3413		1.0	-0.7
20,0				3595	3365	3436	3265	3265	3264		-0.3	-0.4
20,5				3365	3156	3259	3265	3265	3264		-2.3	3.4
21,0	3220	3150	3172	3245	3024	3151	3265	2983	3055	-3.2	-1.6	-0.5
21,5	3220	3150	3178	3245	3024	3150	3076	2576	2963	0.3	-0.4	-2.3
22,0	3204	3133	3148	3214	2794	3143	3076	2576	2953	-0.3	-0.1	-2.4
22,5	3139	3133	3136	3155	2778	2943	3050	2695	2948	-0.0	-4.7	-1.6
23,0	3139	2996	3112	3155	2677	2904	3050	2695	2902	-0.7	-5.4	0.4
23,5	3014	2996	3002	3109	2677	2928	3050	2949	2985	-1.3	-1.0	11.2
24,0	2984	2984	2984	3044	3014	3028	2949	2949	2949	1.7	9.7	
24,5	2984	2984	2984	3014	3014	3014				0.7	17.8	
25,0	2984	2984	2984									
25,5												

### Other Selected Types/Qualities

Clean Price per Kilogram

	Long			Medium		
	19μ	20μ	21μ	19μ	20μ	21μ
<b>Good Quality</b>						
Lambswool	3847	3533	3266	3521	3207	3098
Bellies		3244		3741		2971
Locks				2784	2303	2122
<b>Average Quality</b>						
Lambswool	3691	3366	3282	3503	3271	3127
Bellies	3509		3110	3337	3133	2918
Locks				2328	2165	1972
<b>Inferior Quality</b>						
Fleecewool			3004			
Lambswool					3191	
Bellies				3089	2702	2418
Locks				2143	1814	1663

### Industry News

#### Wool promotion campaign in US up and running

Executive director, Brenda McGahan, executive director of The Woolmark Company says that the \$US6,6-million US test wool promotion campaign is up and running.

“For the first time in five years, the wool industry has united in its focus to actively market wool to both retailers and end consumers,” Ms McGahan said.

The aim of the campaign, which targets women, is to achieve greater demand for superfine and fine Merino wool.