

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **14-Sep-2005**  
Catalogue Number **MA03**



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**Market Commentary**

**WELCOME HIKE IN WOOL PRICES**

**PORT ELIZABETH:** The downward trend in wool prices was halted at this week's sale and Cape Wools' market indicator gained 3,7% to close at at R24,96/kg clean.

Apart from a weaker currency, which was almost 1% down against the US\$, other factors that may have contributed were the smaller offering, prospects of an even smaller offering next week and an upward correction in prices to bring local prices more in line with international trends. The broader end of the market, particularly 24 and 25 microns, benefited most and saw average prices increasing by 4% to 7%. Prices for fine wools, however, were down. A total of 5 804 bales were offered of which 95,5% was cleared to the trade. Major buyers were Modiano (1 157 bales), Stucken (1 045 bales), Chargeurs Wool (976 bales), ADF (877 bales) and SA Wool Exporters (555 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns were down 0,7% to close at R38,34/kg, 20 microns were up 4,8% at R36,24/kg, 21 microns were 4,5% dearer at R33,75/kg, 22 microns rose 5,4% to R33,21/kg, 23 microns were 5% dearer at R32,82/kg, 24 microns gained 6,7% to R31,68/kg and 25 microns were up 7% at R30,70/kg.

Approximately 7 000 bales will be on offer at next week's sale.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>	
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>
Long Wool	56.4	51.3	Merino Fleeces	53.9	3 128	97.9	4 432	85.2
Medium Wool	36.6	44.3	Merino Bellies	7.7	446	91.3	783	93.6
Short Wool and Locks	7.0	4.4	Merino Lambs	8.6	497	97.4	808	87.9
Fine Wool (<20μ)	9.1	8.7	Merino Locks	6.3	365	100.0	913	99.1
Medium Wool (20 - 22μ)	57.7	63.8	Other	23.6	1 368	89.5	1 579	84.5
Strong Wool (22 - 24μ)	28.3	24.2	<b>Total</b>	<b>100.0</b>	<b>5 804</b>	<b>95.5</b>	<b>8 515</b>	<b>87.6</b>
Overstrong (24 - 27μ)	4.8	3.2						

**Other Indicators**

**Offerings per Port**

<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>2 496</b>	<b>2 406</b>	<b>3.7</b>	Cape Town	989	914	92.4	965	615
AWEX EMI	679	676	0.4	Durban	532	510	95.9	570	447
R/US Dollar	6.3393	6.2836	-0.9	Port Elizabeth	4 283	4 120	96.2	6 980	6 398
R/A Dollar	4.8819	4.8294	-1.1	<b>Total</b>	<b>5 804</b>	<b>5 544</b>	<b>95.5</b>	<b>8 515</b>	<b>7 460</b>
R/Euro	7.7849	7.8486	0.8						

**Receipts 09/09/2005**

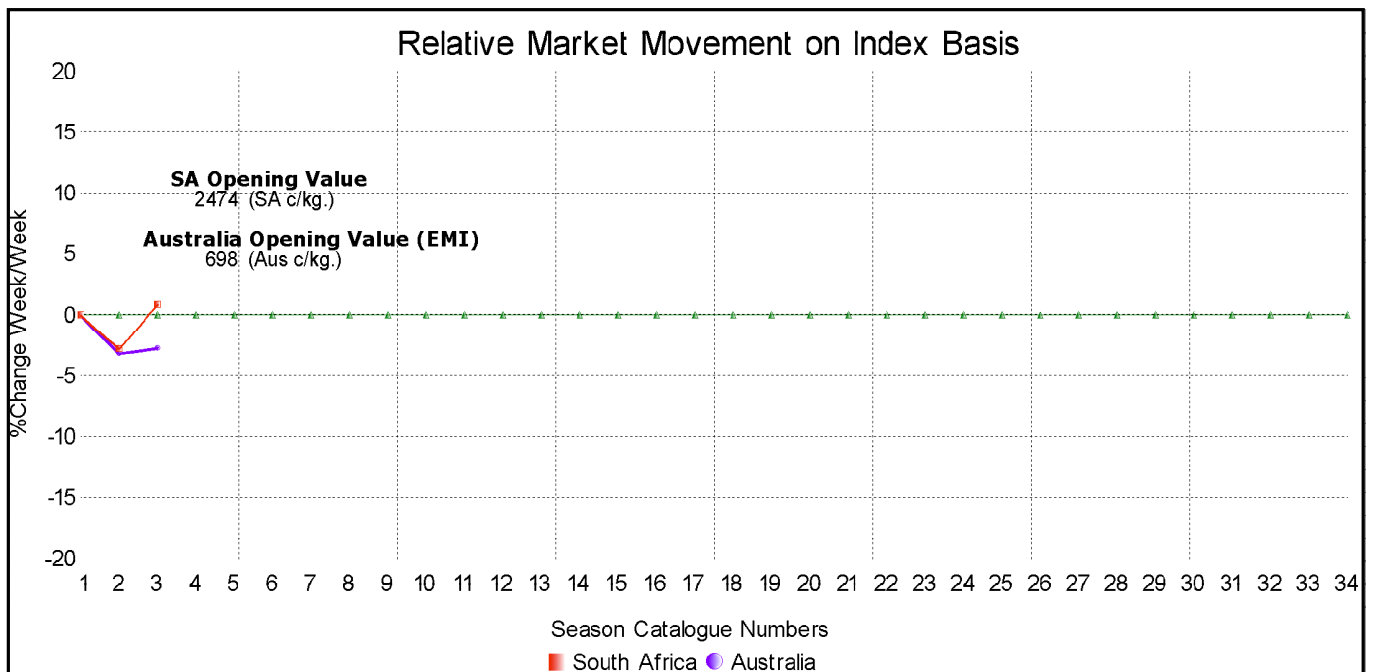
**Main Buyers**

<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date</b>	<b>Season to Date (Kg)</b>		<b>Last Season (Kg)</b>		<b>% Change</b>
				<b>6 620 377</b>		<b>6 600 892</b>		
G Modiano	1 157	20.9	<b>5 987</b>	<b>Next Auction</b>				
Stucken	1 045	18.8	<b>5 557</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>		
Chargeurs Wool	976	17.6	<b>2 913</b>	S A Wool Exchange	21/09/2005	± 7 000		
ADF	877	15.8	<b>919</b>	Van Lill Wool Buyers	-	-		
SA Wool Exporters	555	10.0	<b>2 683</b>	Saunders et al.	-	-		
Beier Fin	522	9.4	<b>1 963</b>	Lanata	-	-		
United Wool	392	7.1	<b>3 145</b>	<b>SA Market Indicator</b>	<b>-</b>	<b>MA03</b>	<b>2 496</b>	
Lempriere Aus (Pty)	20	0.4	<b>691</b>	<b>Ave SA Market Indicator - Season to Date</b>				<b>2 459</b>
CPC	0	0.0	<b>0</b>	<b>Ave SA Market Indicator - Previous Season</b>				<b>2 568</b>

## Cape Wools SA

### Average Fleece Wool Prices (Spinners and Good Topmaking Styles)

Micron	Clean Price (c/kg.)									Percentage change from previous auction		
	75-95mm			60-70mm			40-55mm			75-95mm	60-70mm	40-55mm
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg			
17,5				4498	4498	4497	3966	3966	3966			1.6
18,0							3919	3919	3918			7.9
18,5				4106	4042	4078	3523	3216	3289		-0.1	-10.4
19,0	3961	3688	3834	3984	3676	3852	3665	3385	3534	-0.7	3.1	0.9
19,5	3961	3587	3775	3984	3404	3750	3665	3202	3479	-0.5	5.2	1.2
20,0	3875	3260	3622	3805	3272	3503	3553	3053	3234	4.8	3.5	1.1
20,5	3689	3260	3435	3690	3034	3403	3362	3053	3223	3.2	4.1	2.0
21,0	3462	3260	3375	3473	3034	3338	3361	3053	3189	4.5	4.3	2.8
21,5	3408	3244	3339	3390	3034	3291	3324	3058	3199	5.1	5.0	4.7
22,0	3392	3195	3321	3347	3102	3276	3263	3006	3162	5.4	5.1	5.0
22,5	3368	3195	3313	3330	3030	3245	3242	3006	3127	5.5	4.3	4.6
23,0	3337	3195	3282	3330	3030	3192	3239	3016	3120	5.0	3.2	3.9
23,5	3303	3143	3215	3288	3065	3155	3239	2844	3065	6.8	4.4	1.5
24,0	3226	3117	3168	3224	3065	3138	3180	2844	3053	6.7	5.9	0.9
24,5	3209	3034	3127	3145	3001	3104	3163	3113	3134	7.3	8.1	5.8
25,0	3117	2961	3070	3001	2852	2977	3084	2932	3047	7.0	6.3	7.2
25,5	2998	2862	2907	2969	2852	2910	3084	2932	3047	4.3	5.2	9.0
26,0	2862	2862	2862	2910	2757	2823					2.5	
26,5				2771	2757	2759					1.9	



## Cape Wools SA

### Average Fleece Wool Prices (Averages Topmaking Styles)

Micron	Clean Price (c/kg.)									Percentage change from previous auction		
	75-95mm			60-70mm			40-55mm			75-95mm	60-70mm	40-55mm
	Hi	Lo	Avg	Hi	Lo	Avg	Hi	Lo	Avg			
17,5												
18,0												
18,5				3888	3888	3888	3726	3726	3725			2.7
19,0	3905	3905	3905	3888	3616	3725	3339	3298	3302	4.8	5.0	1.3
19,5	3905	3447	3537	3750	3425	3593	3453	2913	3284	-6.9	1.4	3.4
20,0	3574	3447	3479	3651	3388	3516	3453	2895	3127	-9.9	5.6	0.4
20,5	3574	3340	3440	3415	3287	3337	3268	2849	3061	7.5	3.2	3.1
21,0	3456	3271	3311	3415	3145	3299	3268	2443	3048	6.2	5.8	5.6
21,5	3343	2966	3297	3364	3047	3255	3242	2443	3067	6.2	6.8	8.0
22,0	3334	2966	3305	3310	3041	3225	3214	2801	3048	6.6	6.8	7.0
22,5	3334	3258	3298	3293	2925	3194	3214	2801	3030	6.5	7.1	11.3
23,0	3298	3224	3261	3270	2925	3173				8.9	7.2	
23,5	3298	3224	3261	3215	2930	3125				9.5	6.6	
24,0	3042	3042	3042	3189	2930	3120				6.8	4.2	
24,5	3042	3042	3042	3151	3043	3138				6.8	4.8	
25,0												
25,5												
26,0												
26,5												

#### Other Selected Types/Qualities

Clean Price per Kilogram

	Long			Medium		
	19μ	20μ	21μ	19μ	20μ	21μ
<b>Good Quality</b>						
Lambswool	3812	3568	3356	3608	3382	3107
Bellies				3256	3194	2779
Locks				2418	2056	2168
<b>Average Quality</b>						
Lambswool	3689	3574	3244	3583	3216	3113
Bellies		3008	2963	3259	3081	2868
Locks				2404	1874	1730
<b>Inferior Quality</b>						
Fleecewool	3297	3053	3176		2936	2798
Lambswool	3752			3483		
Bellies			2835	3360	2889	2227
Locks					1802	1830

#### Industry News

##### Wool exports down

Total wool exports (all product categories) for 2004/05 came to 26,2 mkg (clean basis), which was 16% down on the previous year.

The total value of exports was 17% lower at R876,2 million compared with R1 057,7 million in 2003/04.

Main export destinations for the year under review were the Czech Republic, Italy, Germany, France, the UK and China, collectively absorbing 85,4% of total shipment volume (clean basis).