#### **NATIONAL WOOL MARKET REPORT**

Season: **2007/08**Sale Date: **26-Sep-2007** 

Catalogue: MC05



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### Market Commentary

The market softened slightly after last week's surge, mainly as a result of the stronger rand, and Cape Wools' Merino indicator closed the day down 1,2% at R56,00/kg (clean).

The rand, buoyed by the firm euro, was trading at its best levels since June this year at R6,94 against the US dollar, up 1,7% compared with last Wednesday. It was 0,6% stronger against the euro. Most micron categories were selling at lower prices. The biggest drop was in the 20, and 22-micron categories, which were down 2,6% and 2% respectively.

This week saw a slightly bigger sale, with 8 514 bales on offer of which 98% was sold. Major buyers were Modiano (1921 bales), Segard Masurel (1 592 bales), Stucken (1 430 bales), Standard Wool SA (1 182 bales) and Chargeurs Wool (1 067 bales).

Average price movements for AWEX-type fleeces MF3, MF4 and MF5 of 70 and 80 mm were as follows: 19 microns were 0,7% cheaper at R67,23/kg; 20 microns were down 2,6% at R59,81/kg; 21 microns dropped 1,1% to R56,47/kg and 22 microns were down 2% at R54,73/kg. There were insufficient quantities on offer to quote for 23, 24 and 25 microns in these style/length categories.

Approximately 7 500 bales will be offered at next week's sale.

_			A	uction Analysis								
Composition	of Fleece Off				Analys	sis of Offe	rings	1				
Description		% This	% Prev	Description	-	This Week	Previous Sale					
Description		Week	Sale	2 cocription	%	Bales	% Sold	Bales	% Sold			
Long Wool		72.0	65.2	Merino Fleeces	52.4	4 463	99.3	3 242	99.9			
Medium Wool		23.1	30.7	Merino Bellies	7.0	596	98.5	424	97.2			
Short Wool and Locks		4.9	4.1	Merino Lambs	8.9	757 99.9		643	99.8			
Fine Wool (<20µ)		19.0	19.4	Merino Locks	5.9	504	100.0	350	100.0			
Medium Wool (20 - 22µ)		66.0	64.1	Other	25.8	2 194	93.3	1 491	97.2			
Strong Wool (22 - 24µ)		13.2	14.1	Total	100.0	8 514	97.8	6 150	99.1			
Overstrong (24 - 27µ)		1.7	2.4									
Othe	r Indicators			Offerings per Port								
Indicators	This Pre		%		This	Week (Ba	les)	Prev Sal	e (Bales)			
	Week	Sale	Change	Ports					(24.65)			
SA Indicator	5 600	5 666	-1.2		Offered	Sold	% Sold	Offered	Sold			
AWEX EMI	921	934	-1.4	Durban	606	601	99.2	729	719			
R/US Dollar	6.9470	7.0653	1.7	Port Elizabeth	7 908	7 725	97.7	5 421	5 373			
R/A Dollar	6.0619	6.0259	-0.6	Total	8 514	8 326	97.8	6 150	6 092			
R/Euro	9.8120	9.8682	0.6	Receipts 21 September 2007								
Ма	in Buyers	1		Season to Date (Kg)  Last Season (Kg)  %					%			
Buyers	This %		To					-57	Change			
	Week	of Sale	Date	9 159 555			8 242 008		11.1			
G Modiano	1 921	23.1	12 074		Ne	ext Auction	n					
Segard Masurel	1 592	19.1	8 494	Name		Date	Offe	rings (Bales)				
Stucken	1 430	17.2	6 767	S A Wool Exchange		03/10	)/2007	± 7	7 500			
Standard Wool SA	1 182	14.2	6 621	V 1311 V 15			-		-			
Chargeurs Wool	1 067	12.8	6 145	Saunders et al.			-		-			
Beier Fin	462	5.5	2 652				-		-			
ADF	354	4.3	2 781	SA Indicator	-	МС	05	5 (	600			
Lempriere (Aus) Ltd	176	2.1	_	Ave SA Indicator - Season to Date					5 530			
New England Wool	Ave SA Indicator -	818										

Cape Wools SA
Fleece Wool Prices (Spinners and Good Topmaking Styles, AWEX Types MF3,MF4 and MF5)

															<i>-</i> .					
Average Price (c/kg. clean) *						Percentage change from previous catalogue														
Micron	100 mm	90 mm	80 mm	70 mm	60 mm	50 mm	40 mm	30 mm	20 mm	10 mm	100 mm	90 mm	80 mm	70 mm	60 mm	50 mm	40 mm	30 mm	20 mm	10 mm
18.0				7184	6760															
18.5			6990	7165									-5.0	-2.9						
19.0		6716	6739	6707		5943	5730					-1.8	-1.9	0.5			6.7			
19.5		6371	6354	6316		5906	5516					-3.7	-2.1	-1.7		0.4	1.6			
20.0		6031	6015	5946	5819	5672	5475					-1.5	-2.4	-3.1	-4.1	-1.9	4.6			
20.5	5817	5781	5784	5755	5682	5601	4965					-2.5	-2.1	-1.5	-1.5	4.7	-2.6			
21.0		5673	5673	5621	5550	5326	4842					-1.2	-0.9	-1.4	-1.1	0.4	-1.2			
21.5		5586	5581	5503	5540	5088	4887					-1.7	-1.4	-1.9	-0.1	-4.0	-1.4			
22.0		5489	5477	5468		5129	4920					-1.8	-2.5	-1.5		0.5				
22.5		5428	5378	5419	5239	5010						-2.4	-2.8	3.5	-4.1	7.3				
23.0			5344		5288	5007										-1.3				
23.5		5328		5171	5213							-0.5								
24.0																				

# \* Based on a minimum of 3 lots sold per category



Cape Wools SA
Fleece Wool Prices ( Average Topmaking Style, AWEX type MF6)

												<u> </u>								
	Average Price (c/kg. clean)*								Percentage change from previous catalogue											
Micron	100 mm	90 mm	80 mm	70 mm	60 mm	50 mm	40 mm	30 mm	20 mm	10 mm	100 mm	90 mm	80 mm	70 mm	60 mm	50 mm	40 mm	30 mm	20 mm	10 mm
18.0											•									
18.5																				
19.0																				
19.5																				
20.0																				
20.5				5699		5605								-1.7						
21.0				5589	5418									0.4	-3.1					
21.5			5462	5556			4398													
22.0			5427	5416		5205							-1.8	-3.2						
22.5		5335		5409	5144	5056										-1.1				
23.0																				
23.5																				
24.0																				

<sup>\*</sup> Based on a minimum of 3 lots sold per category.

# Other Selected Types/Qualities

Price per Kilogram

		Long			Mediun	1
Good Quality	19µ	20μ	21µ	19µ	20μ	21μ
Lambswool	6737	6157		5840	5702	
Bellies	6158	5906	5528	6116	5631	5091
Locks		4288		4312	4172	3756
Average Qual	<u>ity</u>					
Lambswool	6354	5860	5663	5661	5239	5118
Bellies		5899	5485	5665	5464	5003
Locks				4208	4110	3761
Inferior Qualit	<u>Y</u>					
Fleecewool	5965	5692	5434		5584	
Lambswool						
Bellies	6404	5818		5182	4974	4417
Locks	4217	3708	3645	3863	3825	3592

# **Industry News**

# **Increase in grease wool exports**

Grease wool exports are increasing at the expense of processed product. Figures for 2006/07 show a 20% rise in grease wool shipments to 28,2mkg from 23,4mkg in 2005/06, with total revenue increasing by almost 80% to R856,03-million.

Local processing (scouring, carbonising and combing) slowed down and the output of scoured and carbonised product fell by 29% to 3,23mkg from 4,55mkg the previous season. Exports in terms of value dropped 20% to R103,32-million from R129,61-million.

Shipments of combed product (top and noil) declined marginally to 5,97mkg from 6mkg, but due to the higher wool prices, increased by 28% in value to R298-million from R232-million in 2005/06.