



ACCUMULATIVE RESULTS (ALL AUCTIONS)

Period 01.07.12 - 01.02.13

1. Receipts

| Mass (kg) | | |
|----------------|-----------------|--------------|
| Season to Date | Previous Season | % Difference |
| 34 765 669.4 | 31 689 308.2 | 9.7 |

2. Offerings

| | Merino (Bales) | Other (Bales) | Total Bales | Total Kilograms |
|--------------|----------------|---------------|-------------|-----------------|
| 2012/2013 | 135 267 | 58 094 | 193 361 | 28 811 918.3 |
| 2011/2012 | 123 685 | 55 609 | 179 294 | 26 299 252.0 |
| % Difference | 9.4 | 4.5 | 7.8 | 9.6 |

3. Sales

| | | Merino | Other | Total |
|--------------------|------|------------------|----------------|------------------|
| Nett Mass (greasy) | kg | 20 585 417.9 | 8 049 122.8 | 28 634 540.7 |
| Nett Mass (clean) | kg | 13 358 226.5 | 4 546 408.4 | 17 904 634.9 |
| Yield | % | 64.89 | 56.48 | 62.53 |
| Sales Value | R | 1 256 200 420.93 | 340 257 476.91 | 1 596 457 897.84 |
| Ave. Clean Price | c/kg | 9 404 | 7 484 | 8 916 |
| Ave. Greasy Price | c/kg | 6 102 | 4 227 | 5 575 |
| % Sold | % | 99.5 | 99.0 | 99.4 |

4. Market Indicator

| South Africa | |
|--------------|------------------|
| This Auction | Previous Auction |
| 11565 | 11046 |

| Australia | |
|--------------|------------------|
| This Auction | Previous Auction |
| 1128 | 1095 |

Accumulative Market Movements (%)

| Movement | Opening Variance |
|----------|------------------|
| 4.7 | 32.4 |

| Movement | Opening Variance |
|----------|------------------|
| 3.0 | 17.4 |