



ACCUMULATIVE RESULTS (ALL AUCTIONS)
01 July 2016 - 23 November 2016

1. Receipts

| Mass (kg) | | |
|----------------|-----------------|--------------|
| Season to Date | Previous Season | % Difference |
| 26 076 648.2 | 26 516 754.2 | -1.7 |

2. Offerings

| | Merino (Bales) | Other (Bales) | Total (Bales) | Total Kilograms |
|--------------|-------------------|------------------|------------------|--------------------|
| 2016/2017 | 89 929 | 44 399 | 134 328 | 20 102 296.0 |
| 2015/2016 | 87 967 | 33 821 | 121 788 | 18 308 985.8 |
| % Difference | 2.2 | 31.3 | 10.3 | 9.8 |

3. Sales

| | | Merino | Other | Total |
|--------------------|------|------------------|----------------|------------------|
| Nett Mass (greasy) | kg | 13 730 274.4 | 6 062 032.3 | 19 792 306.7 |
| Nett Mass (clean) | kg | 8 794 840.6 | 3 411 114.3 | 12 205 954.9 |
| Yield | % | 64.05 | 56.27 | 61.67 |
| Sales Value | R | 1 283 331 488.25 | 395 857 562.00 | 1 679 189 050.25 |
| Ave. Clean Price | c/kg | 14 592 | 11 605 | 13 757 |
| Ave. Greasy Price | c/kg | 9 347 | 6 530 | 8 484 |
| % Sold | % | 98.7 | 97.9 | 98.5 |

4. Market Indicator

| South Africa | | Australia | |
|-----------------------------------|------------------|--------------|------------------|
| This Auction | Previous Auction | This Auction | Previous Auction |
| 15318 | 15470 | 1341 | 1299 |
| Accumulative Market Movements (%) | | | |
| Movement | Opening Variance | Movement | Opening Variance |
| -1.0 | 4.3 | 3.2 | 3.6 |