

# National Weekly Wool Market Report

Season: 2015/2016

Sale Date: 23 September 2015



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| SA Merino Indicator  |              |           |        | Buyers              |                           |                |                                   |
|----------------------|--------------|-----------|--------|---------------------|---------------------------|----------------|-----------------------------------|
| Indicator Unit       | Current Sale | Last Sale | Change | Company             | Bales Purchased This Week | % of Purchases | Total Bales Purchased This Season |
| # SA c/kg            | 12449        | 12460     | -0.1%  | Standard Wool SA    | 1334                      | 26.7%          | 14208                             |
| Ave. to date (15/16) | 12719        | 12773     | -0.4%  | G Modiano SA        | 1225                      | 24.5%          | 11695                             |
| Ave. to date (14/15) | 11405        |           |        | Lempriere SA        | 1136                      | 22.8%          | 14651                             |
| US c/kg              | 909          | 928       | -2.1%  | Stucken & Co        | 644                       | 12.9%          | 5783                              |
| Euro c/kg            | 817          | 825       | -1.1%  | Segard Masurel SA   | 202                       | 4.1%           | 3248                              |
| AWEX EMI             | 1225         | 1241      | -1.3%  | H Dawson Sons & Co  | 174                       | 3.5%           | 1701                              |
|                      |              |           |        | New England Wool SA | 106                       | 2.1%           | 1156                              |
|                      |              |           |        | SAFIL SA            | 53                        | 1.1%           | 102                               |
|                      |              |           |        | CMW Operations      |                           |                | 5                                 |

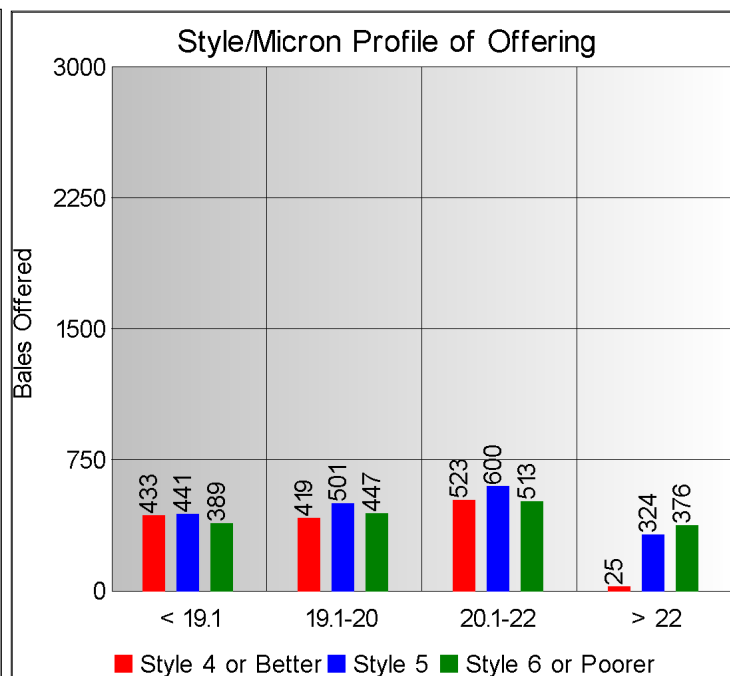
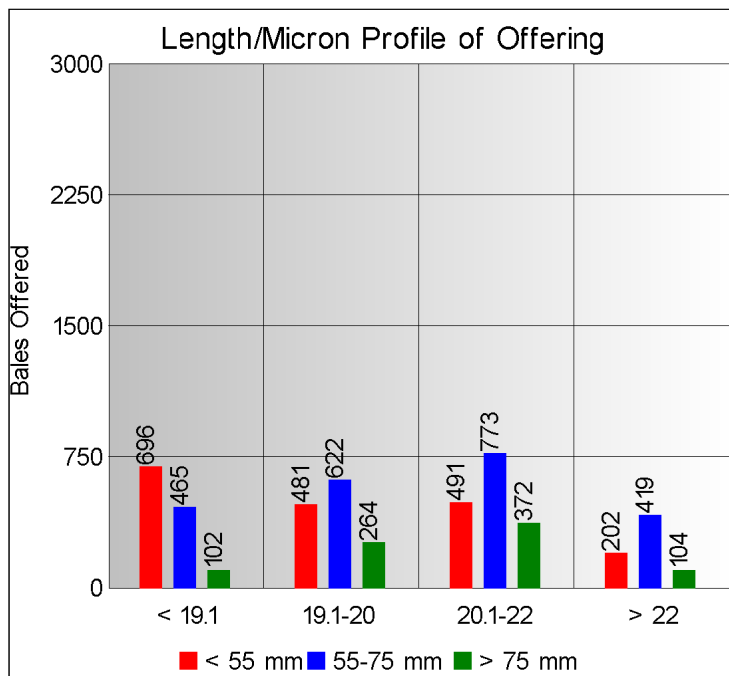
| Exchange Rates |           |               |          |
|----------------|-----------|---------------|----------|
| Currency Unit  | This Week | Previous Week | % Change |
| R/USD          | 13.6909   | 13.4205       | -2.0%    |
| R/Euro         | 15.2418   | 15.0952       | -1.0%    |
| R/AUD          | 9.6440    | 9.6060        | -0.4%    |
| USD/AUD        | 0.7044    | 0.7158        | 1.6%     |

## Analysis of Offerings by Broker This Week (Bales)

| Broker       | Merino Fleeces | Merino Bellies | Merino Lambs | Merino Backs | Merino Locks | * Other    | Total       | % Sold       |
|--------------|----------------|----------------|--------------|--------------|--------------|------------|-------------|--------------|
| BKB          | 1727           | 200            | 261          | 0            | 294          | 255        | 2737        | 98.0%        |
| CMW          | 1341           | 345            | 230          | 200          | 0            | 138        | 2254        | 97.3%        |
| MAS          | 0              | 0              | 0            | 0            | 0            | 0          | 0           |              |
| QWB          | 0              | 0              | 0            | 0            | 0            | 0          | 0           |              |
| SBL          | 0              | 0              | 0            | 0            | 0            | 0          | 0           |              |
| VLW          | 0              | 0              | 0            | 0            | 0            | 0          | 0           |              |
| <b>Total</b> | <b>3068</b>    | <b>545</b>     | <b>491</b>   | <b>200</b>   | <b>294</b>   | <b>393</b> | <b>4991</b> | <b>97.7%</b> |

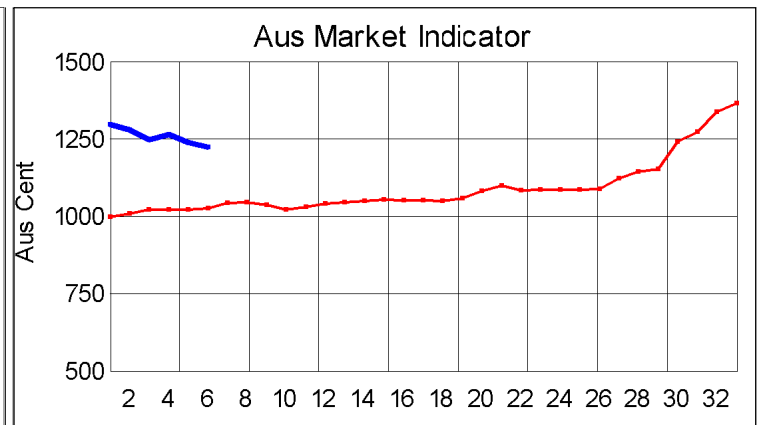
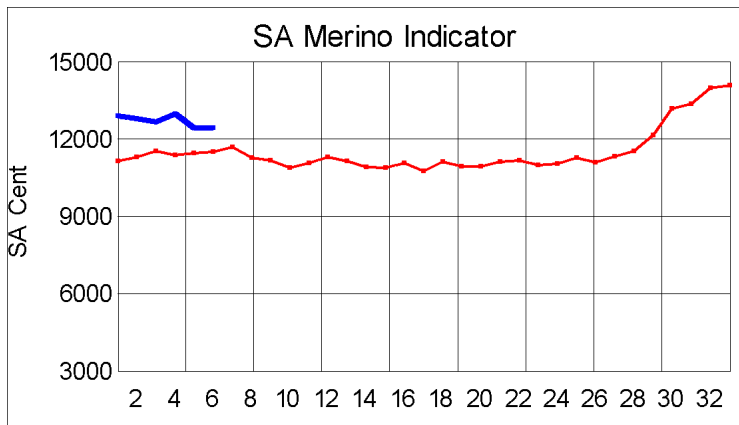
# SA Merino Indicator includes Merino types comparable to international indicators.  
 ## Cape Wools All Wool Indicator, includes all white wool sold at auction.

\* crossbred, coarse and coloured, inferior



## Receipts 2015/2016 Season

Season to Date (Kg.) 9,476,474.6 Previous Season to Date 10,602,781.5 Percentage Change: -10.62%



Current Season █ Previous Season █

**Average Fleece Wool Prices (c/kg. clean)  
Spinners and Good Topmaking Styles (AWEX Types MF4 and MF5)**

| Micron | 100+mm | 90mm  | 80mm  | 70mm  | 60mm  | 50mm  | 40mm  | 30mm | 20mm | 10mm |
|--------|--------|-------|-------|-------|-------|-------|-------|------|------|------|
| 18.0   |        |       |       | 13905 | 13712 | 12936 | 12429 |      |      |      |
| 18.5   |        |       | 13292 | 13313 | 13138 | 12812 | 12552 |      |      |      |
| 19.0   |        |       | 13071 | 13140 | 12599 | 12670 | 12635 |      |      |      |
| 19.5   |        |       | 12735 | 12720 | 12535 | 12630 |       |      |      |      |
| 20.0   |        | 12344 | 12345 | 12350 | 12294 |       | 11892 |      |      |      |
| 20.5   |        | 12329 | 12323 | 12267 | 12177 | 12319 | 12197 |      |      |      |
| 21.0   |        |       | 12245 | 12243 | 12064 |       |       |      |      |      |
| 21.5   |        |       | 12209 | 12179 | 11937 |       |       |      |      |      |
| 22.0   |        |       |       | 12036 |       |       |       |      |      |      |
| 22.5   |        |       |       | 12117 |       |       |       |      |      |      |
| 23.0   |        |       |       |       |       |       |       |      |      |      |
| 23.5   |        |       |       |       |       |       |       |      |      |      |
| 24.0   |        |       |       |       |       |       |       |      |      |      |

\* Based on a minimum of 3 lots sold per category

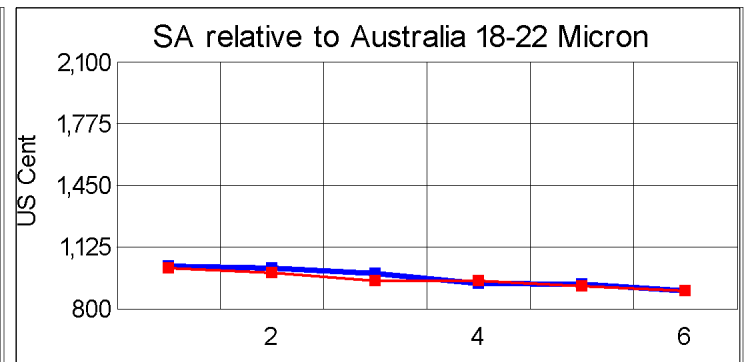
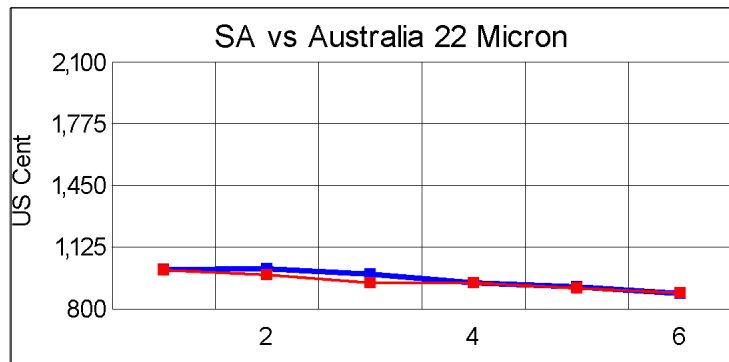
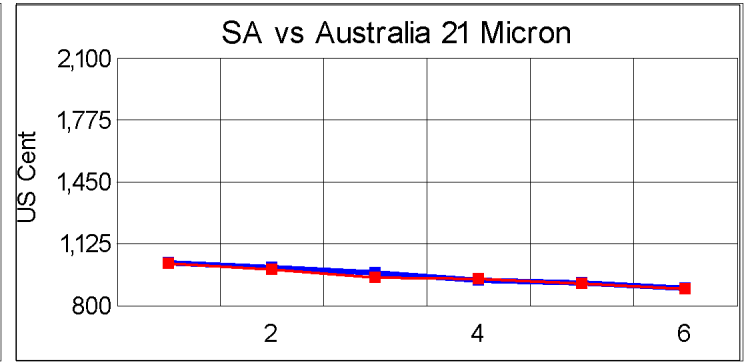
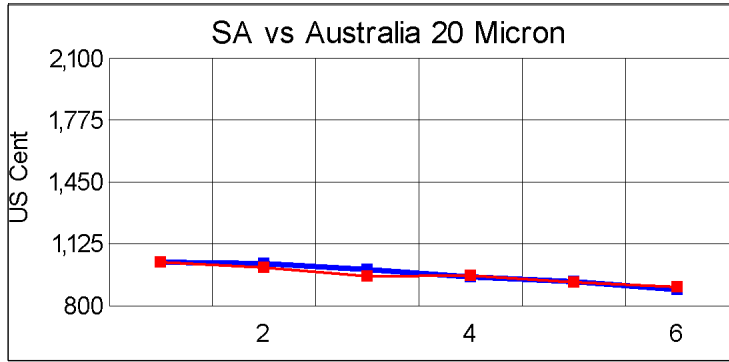
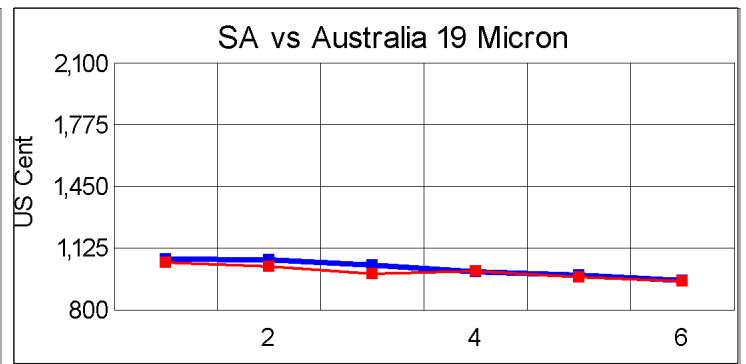
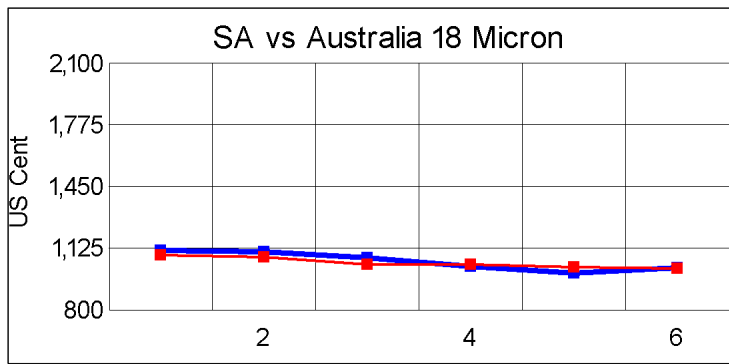
**Average Topmaking Styles (AWEX MF6)**

| Micron | 100+mm | 90mm | 80mm | 70mm  | 60mm  | 50mm | 40mm  | 30mm | 20mm | 10mm |
|--------|--------|------|------|-------|-------|------|-------|------|------|------|
| 18.0   |        |      |      |       |       |      |       |      |      |      |
| 18.5   |        |      |      |       |       |      |       |      |      |      |
| 19.0   |        |      |      |       |       |      |       |      |      |      |
| 19.5   |        |      |      |       |       |      |       |      |      |      |
| 20.0   |        |      |      |       | 12190 |      |       |      |      |      |
| 20.5   |        |      |      |       |       |      |       |      |      |      |
| 21.0   |        |      |      |       |       |      |       |      |      |      |
| 21.5   |        |      |      | 12063 |       |      |       |      |      |      |
| 22.0   |        |      |      | 12056 |       |      | 11213 |      |      |      |
| 22.5   |        |      |      |       |       |      |       |      |      |      |
| 23.0   |        |      |      |       |       |      |       |      |      |      |
| 23.5   |        |      |      |       |       |      |       |      |      |      |
| 24.0   |        |      |      |       |       |      |       |      |      |      |

\* Based on a minimum of 3 lots sold per category

**Other Selected Types/Qualities**

|                         | Long  |       |       | Medium |       |       |
|-------------------------|-------|-------|-------|--------|-------|-------|
|                         | 19μ   | 20μ   | 21μ   | 19μ    | 20μ   | 21μ   |
| <b>Good Quality</b>     |       |       |       |        |       |       |
| Lambswool               | 12973 | 12602 |       | 12396  | 12127 |       |
| Bellies                 | 12437 | 12395 | 12274 | 12412  | 12156 | 11941 |
| Locks                   |       |       |       | 12043  |       |       |
| <b>Average Quality</b>  |       |       |       |        |       |       |
| Lambswool               | 12506 | 11223 |       | 12104  | 11166 |       |
| Bellies                 | 12333 | 11905 | 11253 | 12101  | 11477 | 11712 |
| Locks                   | 12206 |       |       | 11380  | 11219 |       |
| <b>Inferior Quality</b> |       |       |       |        |       |       |
| Fleecewool              | 12213 | 11952 | 10561 |        |       | 10535 |
| Lambswool               |       |       |       | 11811  |       |       |
| Bellies                 | 10731 | 11208 | 9919  | 11155  | 11018 | 11619 |
| Locks                   | 10788 | 10469 | 9676  | 10359  | 10381 |       |



— SA in USc  
— Aus in USc

— SA in USc  
— Aus in USc

## Market Commentary

### WOOL MARKET SLIGHTLY LOWER

Port Elizabeth - Prices declined slightly with the Cape Wools Merino Indicator shedding 0,1% compared to the last sale to close the day at a value of R124,49 (Clean). On the Australian market, the indicator lost 1,3%. The Cape Wools All Wool Indicator closed weaker at 0,1%.

Traders commented that the economic woes experienced in China were still weighing heavily on their buying decisions. Today's offerings was of lesser quality and despite getting off to a slow start the market did eventually reward the better quality wool on offer.

This week saw the rand at R13,69 to the US dollar. The rand weakened by 2% against the US dollar compared with the average rate at the previous sale, trading at R13,69, while the Euro weakened 1.1%, trading at R15.24. The offering comprised of 4 991 bales of which 97,7% was sold. Major traders were Standard Wool SA (1 334) G Modiano SA (1 229) Lempriere SA (1 136), and Stucken & Co (644).

The average clean prices for the selection within the different categories good top-making (MF5), long fleeces were as follows: 18,5 microns weakened by -1.7% to R131,48/kg, 19 microns unchanged to close at R129,46/kg, 19,5 microns gained with 0.2% to close at R126,66/kg, 20 microns decreased with -0.5% to close at R123,15/kg, 20,5 microns lost --0.5% to close at R122,25/kg, 21,0 microns lost -0.4% to close at R121,43/kg, 21,5 microns gained 0.1% to close at R121,86/kg and 22,0 microns declined with -1.6% to close at R120,06/kg.

The next sale is scheduled for 30 September where approximately ±9 448 bales will be on offer.