



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
 Period 01.07.02 - 20.12.02

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
42 574 356.9	46 119 844.0	-7.7

2. Offerings

	Merino (Bales)	Other (Bales)	Total (Bales)	Total Kilograms
2002/2003	112 881	30 712	143 593	20 976 960.3
2001/2002	113 930	30 648	144 578	21 545 812.7
% Difference	- 0.9	0.2	- 0.7	- 2.6

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	15 891 482	3 734 446	19 625 927
Nett Mass (clean)	kg	10 332 691	2 097 419	12 430 110
Yield	%	65.02	56.16	63.34
Sales Value	R	610 181 655	94 469 706	704 651 361
Ave. Clean Price	c/kg	5 905	4 504	5 669
Ave. Greasy Price	c/kg	3 840	2 530	3 590
% Sold	%	94.39	90.19	93.56

4. Market Indicator

South Africa		Australia	
This Auction	Previous Auction	This Auction	Previous Auction
4571	4707	1169	1164

Accumulative Market Movements (%)

Movement	Opening Variance	Movement	Opening Variance
-2.9	14.0	0.4	28.0