



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
Period 01.07.03 - 26.03.04

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
40 408 785.5	38 908 861.3	3.9

2. Offerings

	Merino (Bales)	Other (Bales)	Total (Bales)	Total Kilograms
2003/2004	170 143	62 004	232 147	34 787 567.0
2002/2003	167 496	56 690	224 186	33 134 956.2
% Difference	1.6	9.4	3.6	5.0

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	24 650 879.8	8 408 698.8	33 059 578.6
Nett Mass (clean)	kg	15 645 641.2	4 475 187.2	20 120 828.5
Yield	%	63.47	53.22	60.86
Sales Value	R	615 521 474.08	133 777 216.07	749 298 690.15
Ave. Clean Price	c/kg	3 934	2 989	3 724
Ave. Greasy Price	c/kg	2 497	1 591	2 267
% Sold	%	89.90	92.53	95.03

4. Market Indicator

South Africa

This Auction	Previous Auction
3 054	3 054

Australia

This Auction	Previous Auction
796	785

Accumulative Market Movements (%)

Movement	Opening Variance
0.0	-13.1

Movement	Opening Variance
1.4	-13.6