



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
Period 01.07.03 - 13.02.04

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
34 368 771.8	33 308 226.7	3.2

2. Offerings

	Merino (Bales)	Other (Bales)	Total (Bales)	Total Kilograms
2003/2004	143 912	50 498	194 410	28 924 731.7
2002/2003	141 006	45 557	186 563	27 398 202.6
% Difference	2.1	10.8	4.2	5.6

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	20 429 841.5	6 718 405.7	27 148 247.2
Nett Mass (clean)	kg	13 025 344.0	3 596 518.0	16 621 862.0
Yield	%	63.76	53.53	61.23
Sales Value	R	516 613 209.36	108 073 138.84	624 686 348.20
Ave. Clean Price	c/kg	3 966	3 005	3 758
Ave. Greasy Price	c/kg	2 529	1 609	2 301
% Sold	%	89.76	92.33	93.86

4. Market Indicator

South Africa

This Auction	Previous Auction
3 221	3 264

Australia

This Auction	Previous Auction
791	793

Accumulative Market Movements (%)

Movement	Opening Variance
-1.3	-8.4

Movement	Opening Variance
-0.3	-14.1