



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
Period 01.07.03 - 16.01.04

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
29 737 643.0	28 563 393.6	4.1

2. Offerings

	Merino (Bales)	Other (Bales)	Total (Bales)	Total Kilograms
2003/2004	119 505	36 659	156 164	23 107 000.5
2002/2003	118 471	35 137	153 608	22 435 834.1
% Difference	0.9	4.3	1.7	3.0

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	16 476 675.4	4 720 701.6	21 197 377.0
Nett Mass (clean)	kg	10 550 216.2	2 544 831.0	13 095 047.3
Yield	%	64.03	53.91	61.78
Sales Value	R	412 765 186.40	75 405 229.23	488 170 415.63
Ave. Clean Price	c/kg	3 912	2 963	3 728
Ave. Greasy Price	c/kg	2 505	1 597	2 303
% Sold	%	88.98	91.89	91.74

4. Market Indicator

South Africa

This Auction	Previous Auction
3 343	2 813

Australia

This Auction	Previous Auction
821	777

Accumulative Market Movements (%)

Movement	Opening Variance
18.8	-4.9

Movement	Opening Variance
5.7	-10.9