



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
Period 01.07.03 - 02.01.04

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
27 686 561.4	26 512 856.2	4.4

2. Offerings

	Merino (Bales)	Other (Bales)	Total (Bales)	Total Kilograms
2003/2004	113 983	32 427	146 410	21 641 726.8
2002/2003	112 881	30 712	143 593	20 976 960.3
% Difference	1.0	5.6	2.0	3.2

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	15 602 435.0	4 103 943.3	19 706 378.3
Nett Mass (clean)	kg	10 001 582.8	2 223 740.5	12 225 323.3
Yield	%	64.10	54.19	62.04
Sales Value	R	390 318 938.91	65 358 175.99	455 677 114.90
Ave. Clean Price	c/kg	3 903	2 939	3 727
Ave. Greasy Price	c/kg	2 502	1 593	2 312
% Sold	%	88.77	91.22	91.06

4. Market Indicator

South Africa

This Auction	Previous Auction
2 813	2 835

Australia

This Auction	Previous Auction
777	786

Accumulative Market Movements (%)

Movement	Opening Variance
-0.8	-20.0

Movement	Opening Variance
-1.1	-15.6