



CAPE WOOLS SA
ACCUMULATIVE RESULTS (ALL AUCTIONS)
 Period 01.07.11 - 23.12.11

1. Receipts

Mass (kg)		
Season to Date	Previous Season	% Difference
24 490 908.7	27 619 542.4	-11.3

2. Offerings

	Merino (Bales)	Other (Bales)	Total Bales	Total Kilograms
2011/2012	102 343	36 110	138 453	20 193 361.6
2010/2011	103 521	36 246	139 767	20 657 304.2
% Difference	-1.1	-0.4	-0.9	-2.2

3. Sales

		Merino	Other	Total
Nett Mass (greasy)	kg	15 489 193.6	4 672 642.8	20 161 836.4
Nett Mass (clean)	kg	10 022 042.4	2 657 022.0	12 679 064.5
Yield	%	64.70	56.86	62.89
Sales Value	R	939 977 948.95	166 951 688.57	1 106 929 637.52
Ave. Clean Price	c/kg	9 379	6 283	8 730
Ave. Greasy Price	c/kg	6 069	3 573	5 490
% Sold	%	101.1	96.0	99.8

4. Market Indicator

South Africa		Australia	
This Auction	Previous Auction	This Auction	Previous Auction
9815	10165	1175	1209
Accumulative Market Movements (%)			
Movement	Opening Variance	Movement	Opening Variance
-3.4	6.7	-2.8	-8.0