



**CAPE WOOLS SA**  
**ACCUMULATIVE RESULTS (ALL AUCTIONS)**  
 Period 01.07.11 - 23.09.11

**1. Receipts**

| Mass (kg)      |                 |              |
|----------------|-----------------|--------------|
| Season to Date | Previous Season | % Difference |
| 8 713 511.1    | 9 300 475.6     | -6.3         |

**2. Offerings**

|              | Merino<br>(Bales) | Other (Bales) | Total Bales | Total<br>Kilograms |
|--------------|-------------------|---------------|-------------|--------------------|
| 2011/2012    | 32 468            | 5 273         | 37 741      | 5 642 678.7        |
| 2010/2011    | 32 596            | 5 907         | 38 503      | 5 776 930.0        |
| % Difference | -0.4              | -10.7         | -2.0        | -2.3               |

**3. Sales**

|                    |      | Merino         | Other         | Total          |
|--------------------|------|----------------|---------------|----------------|
| Nett Mass (greasy) | kg   | 5 001 127.7    | 701 700.0     | 5 702 827.7    |
| Nett Mass (clean)  | kg   | 3 271 783.7    | 392 889.0     | 3 664 672.7    |
| Yield              | %    | 65.42          | 55.99         | 64.26          |
| Sales Value        | R    | 302 287 146.18 | 20 697 686.24 | 322 984 832.42 |
| Ave. Clean Price   | c/kg | 9 239          | 5 268         | 8 813          |
| Ave. Greasy Price  | c/kg | 6 044          | 2 950         | 5 664          |
| % Sold             | %    | 101.5          | 98.2          | 101.1          |

**4. Market Indicator**

| South Africa                             |                     | Australia       |                     |
|--|---------------------|-----------------|---------------------|
| This<br>Auction                          | Previous<br>Auction | This<br>Auction | Previous<br>Auction |
| 9761                                     | 9657                | 1252            | 1285                |
| <b>Accumulative Market Movements (%)</b> |                     |                 |                     |
| Movement                                 | Opening<br>Variance | Movement        | Opening<br>Variance |
| 1.1                                      | 6.1                 | -2.6            | -2.0                |