

**CAPE WOOLS SA**  
**Final Wool Sales Report and Price Summary**

Auction Date **21-Jan-2004**

Catalogue Number **MS18**



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**Market Commentary**

**ANOTHER RISE IN WOOL PRICES**

**PORT ELIZABETH - Wool prices rose for a second week in a row following last week's sharp increases and Cape Wools' indicator finished the day up 5,2% at R35,16/kg (clean).**

There was keen competition from all sectors of the trade, but in particular from local processors buying to fill orders.

The rand traded in a fairly narrow band and remained at slightly weaker levels for most of the day compared with last week's sale when it opened at a stronger level, but weakened considerably towards the end of the sale. The prices of all micron types rose, with the biggest gains posted in the 22-micron category. Fine wools also performed well with 19 microns up almost 3%. A total of 10 877 bales were offered of which 96% was cleared to the trade. Major buyers were Chargeurs Wool (2 939 bales), Modiano (2 311 bales), United Wool (1 940 bales), and Stucken (1 140 bales).

Average clean prices for good quality long (75 - 95mm) Merino fleeces (spinners' and good topmakers' styles) were as follows: 19 microns gained 2,9% to R54,15/kg, 20 microns were up 2,8% at R50,94/kg, 21 microns rose 2% to R48,47/kg, 22 microns were higher 4% at R46,57/kg, 23 microns were 0,9% dearer at R44,96/kg, 24 microns gained 0,1% at R43,69/kg, but there were no quotes for 25 microns.

Approximately 11 000 bales have been rostered for next week.

**Auction Analysis**

<b>Composition of Fleece Offerings</b>			<b>Analysis of Offerings</b>					
<b>Description</b>	<b>% This Week</b>	<b>% Prev Week</b>	<b>Description</b>	<b>This Week</b>			<b>Previous Week</b>	
				<b>%</b>	<b>Bales</b>	<b>% Sold</b>	<b>Bales</b>	<b>% Sold</b>
Long Wool	51.5	37.3	Merino Fleeces	44.3	4 822	96.6	3 312	92.5
Medium Wool	43.2	52.2	Merino Bellies	5.1	558	93.5	691	95.7
Short Wool and Locks	5.3	10.5	Merino Lambs	5.6	613	93.5	512	92.0
Fine Wool (<20μ)	15.9	10.4	Merino Locks	4.2	460	97.2	501	94.8
Medium Wool (20 - 22μ)	57.7	58.3	Other	40.7	4 424	95.0	4 738	96.5
Strong Wool (22 - 24μ)	24.0	29.4	<b>Total</b>	<b>100.0</b>	<b>10 877</b>	<b>95.6</b>	<b>9 754</b>	<b>94.8</b>
Overstrong (24 - 27μ)	2.4	1.9						

**Other Indicators**

**Offerings per Port**

<b>Indicators</b>	<b>This Week</b>	<b>Prev Week</b>	<b>% Change</b>	<b>Ports</b>	<b>This Week (Bales)</b>			<b>Prev Week (Bales)</b>	
					<b>Offered</b>	<b>Sold</b>	<b>% Sold</b>	<b>Offered</b>	<b>Sold</b>
<b>SA Market Indicator</b>	<b>3 516</b>	<b>3 343</b>	<b>5.2</b>	Cape Town	543	528	97.2	1 511	1 160
AWEX EMI	821	821	0.0	Durban	3 529	3 340	94.6	2 632	2 573
R/US Dollar	7.0550	6.8800	-2.5	Port Elizabeth	6 805	6 533	96.0	5 611	5 511
R/A Dollar	5.4259	5.3419	-1.6	<b>Total</b>	<b>10 877</b>	<b>10 401</b>	<b>95.6</b>	<b>9 754</b>	<b>9 244</b>
R/Euro	8.8703	8.7548	-1.3						

**Main Buyers**

**Receipts 16/01/2004**

<b>Buyers</b>	<b>This Week</b>	<b>% of Sale</b>	<b>To Date *</b>	<b>Season to Date (Kg)</b>		<b>% Change</b>
				<b>2003/01</b>	<b>2004/01</b>	
Chargeurs Wool	2 939	28.3	<b>33 639</b>	<b>29 815 794</b>	<b>28 563 394</b>	<b>4.4</b>
G Modiano	2 311	22.2	<b>39 449</b>	<b>Next Auction</b>		
United Wool	1 940	18.7	<b>13 491</b>	<b>Name</b>	<b>Date</b>	<b>Offerings (Bales)</b>
Stucken	1 140	11.0	<b>25 725</b>	S A Wool Exchange	28/01/2004	± 9 000
Beier Fin	890	8.6	<b>12 264</b>	Van Lill Wool Buyers	2004/01/27	± 1 200
SA Wool Exp	479	4.6	<b>9 154</b>	Saunders et al.	2004/01/27	± 571
ADF	466	4.5	<b>13 342</b>	Lanata	2004/01/27	± 243
Fibres Int	236	2.3	<b>6 377</b>			
CPC	0	0.0	<b>369</b>			

\* Including Aftersales up to 14/01/2004

<b>Price Analysis</b>											
<b>Long Merino Fleece Wool (75 - 95mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	5 415	5 261	4	5	2.9	18.8-19.2µ	5 421	0	2	0	0.0
19.3-19.7µ	5 298	5 036	12	2	5.2	19.3-19.7µ	5 241	0	2	0	0.0
19.8-20.2µ	5 094	4 957	17	8	2.8	19.8-20.2µ	5 072	4 799	3	1	5.7
20.3-20.7µ	4 998	4 818	20	6	3.7	20.3-20.7µ	4 918	0	3	0	0.0
20.8-21.2µ	4 847	4 751	26	7	2.0	20.8-21.2µ	4 826	4 584	1	2	5.3
21.3-21.7µ	4 775	4 602	32	16	3.8	21.3-21.7µ	4 639	4 574	6	2	1.4
21.8-22.2µ	4 657	4 479	32	15	4.0	21.8-22.2µ	4 670	4 284	4	3	9.0
22.3-22.7µ	4 553	4 420	21	12	3.0	22.3-22.7µ	4 514	0	3	0	0.0
22.8-23.2µ	4 496	4 458	13	7	0.9	22.8-23.2µ	4 408	4 443	2	2	-0.8
23.3-23.7µ	4 431	4 191	17	5	5.7	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	4 369	4 364	5	4	0.1	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	4 274	3 863	6	1	**	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	4 289	0	1	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	4 125	4 060	2	2	1.6	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

<b>Medium to Long Merino Fleece Wool (60 - 70mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ *	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	5 338	5 008	18	7	6.6	18.8-19.2µ	5 030	4 682	5	1	7.4
19.3-19.7µ	5 105	4 850	17	8	5.3	19.3-19.7µ	4 969	4 442	6	2	**
19.8-20.2µ	4 998	4 653	29	12	7.4	19.8-20.2µ	4 920	4 657	6	6	5.7
20.3-20.7µ	4 915	4 747	32	24	3.5	20.3-20.7µ	4 736	4 392	11	8	7.8
20.8-21.2µ	4 777	4 655	43	30	2.6	20.8-21.2µ	4 655	4 380	16	17	6.3
21.3-21.7µ	4 678	4 568	47	26	2.4	21.3-21.7µ	4 634	4 326	21	16	7.1
21.8-22.2µ	4 624	4 360	21	38	6.0	21.8-22.2µ	4 548	4 203	11	16	8.2
22.3-22.7µ	4 521	4 403	28	26	2.7	22.3-22.7µ	4 398	3 958	9	15	**
22.8-23.2µ	4 415	4 331	19	21	2.0	22.8-23.2µ	4 094	4 282	3	9	-4.4
23.3-23.7µ	4 424	4 279	8	10	3.4	23.3-23.7µ	0	4 271	0	2	0.0
23.8-24.2µ	4 297	4 218	10	5	1.9	23.8-24.2µ	4 147	0	1	0	0.0
24.3-24.7µ	4 279	4 150	5	3	3.1	24.3-24.7µ	4 337	4 171	1	1	4.0
24.8-25.2µ	4 210	4 246	3	1	-0.8	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

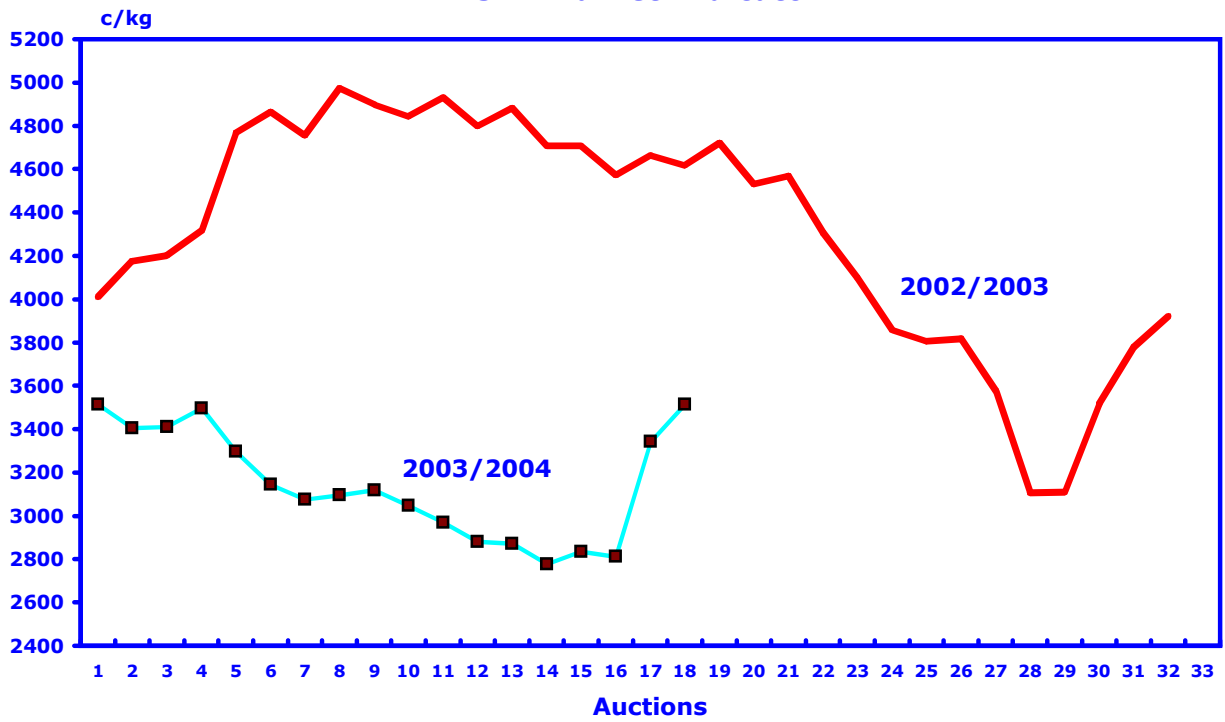
\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Price Analysis</b>											
<b>Medium Merino Fleece Wool (40 - 55mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 742	4 242	12	5	11.8	18.8-19.2µ	4 820	4 121	1	2	**
19.3-19.7µ	4 607	4 491	9	8	2.6	19.3-19.7µ	4 637	4 121	2	4	**
19.8-20.2µ	4 580	4 462	12	14	2.6	19.8-20.2µ	4 601	4 046	1	10	**
20.3-20.7µ	4 575	4 337	19	23	5.5	20.3-20.7µ	4 124	4 211	7	7	-2.1
20.8-21.2µ	4 488	4 304	24	18	4.3	20.8-21.2µ	4 260	4 217	7	12	1.0
21.3-21.7µ	4 404	4 300	20	26	2.4	21.3-21.7µ	3 596	4 161	5	13	**
21.8-22.2µ	4 360	4 112	19	12	6.0	21.8-22.2µ	4 148	3 942	4	6	5.2
22.3-22.7µ	4 274	3 979	16	13	7.4	22.3-22.7µ	4 205	3 471	6	1	**
22.8-23.2µ	4 203	4 101	13	11	2.5	22.8-23.2µ	0	4 072	0	2	0.0
23.3-23.7µ	4 180	4 036	4	3	3.6	23.3-23.7µ	3 753	3 964	2	2	-5.3
23.8-24.2µ	4 103	4 091	6	8	0.3	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	4 192	0	1	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	4 106	0	1	0	0.0	24.8-25.2µ	0	3 845	0	1	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0
<b>Short Merino Fleece Wool (20 - 35mm)</b>											
<b>Spinners, Best and Good Topmakers</b>						<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>	<b>Micron</b>	<b>Price ( c/kg )</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>			<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
<18.7µ	0	0	0	0	0.0	<18.7µ	0	0	0	0	0.0
18.8-19.2µ	4 185	0	1	0	0.0	18.8-19.2µ	0	4 023	0	1	0.0
19.3-19.7µ	0	0	0	0	0.0	19.3-19.7µ	0	0	0	0	0.0
19.8-20.2µ	4 105	3 157	3	1	**	19.8-20.2µ	0	0	0	0	0.0
20.3-20.7µ	0	3 521	0	1	0.0	20.3-20.7µ	0	0	0	0	0.0
20.8-21.2µ	0	0	0	0	0.0	20.8-21.2µ	0	3 776	0	1	0.0
21.3-21.7µ	3 402	1 848	1	1	**	21.3-21.7µ	0	0	0	0	0.0
21.8-22.2µ	0	3 357	0	2	0.0	21.8-22.2µ	0	0	0	0	0.0
22.3-22.7µ	0	0	0	0	0.0	22.3-22.7µ	0	0	0	0	0.0
22.8-23.2µ	3 473	0	1	0	0.0	22.8-23.2µ	0	2 301	0	1	0.0
23.3-23.7µ	0	0	0	0	0.0	23.3-23.7µ	0	0	0	0	0.0
23.8-24.2µ	0	0	0	0	0.0	23.8-24.2µ	0	0	0	0	0.0
24.3-24.7µ	0	0	0	0	0.0	24.3-24.7µ	0	0	0	0	0.0
24.8-25.2µ	0	0	0	0	0.0	24.8-25.2µ	0	0	0	0	0.0
25.3-25.7µ	0	0	0	0	0.0	25.3-25.7µ	0	0	0	0	0.0
>25.8µ	0	0	0	0	0.0	>25.8µ	0	0	0	0	0.0

\* Available on Request    \*\* Insufficient quantities to quote reliable price movements

<b>Other Types</b>					
<b>Spinners, Best and Good Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	5 324	4 937	7	6	7.8
Long Lambs (20μ)	5 073	4 744	4	1	6.9
Medium Lambs (19μ)	4 738	4 573	9	9	3.6
Medium Lambs (20μ)	4 605	4 592	4	3	0.3
Long Bellies (20μ)	4 474	4 275	3	2	4.7
Long Bellies (21μ)	4 367	4 072	3	2	7.3
Medium Bellies (20μ)	4 498	4 221	8	6	6.6
Medium Bellies (21μ)	4 309	4 145	6	3	4.0
Long Locks (Good Color)	2 931	2 508	16	11	16.9
<b>Other Types</b>					
<b>Average to Inferior Topmakers</b>					
<b>Micron</b>	<b>Price ( c/kg)</b>		<b>Lots Sold</b>		<b>% Price Change</b>
	<b>This Week</b>	<b>Prev Week</b>	<b>This Week</b>	<b>Prev Week</b>	
Long Lambs (19μ)	5 323	0	1	0	0.0
Long Lambs (20μ)	0	0	0	0	0.0
Medium Lambs (19μ)	4 691	4 180	2	1	**
Medium Lambs (20μ)	4 413	4 336	2	2	1.8
Long Bellies (20μ)	4 385	4 322	7	4	1.4
Long Bellies (21μ)	4 325	4 341	7	3	-0.4
Medium Bellies (20μ)	4 364	4 283	8	14	1.9
Medium Bellies (21μ)	4 217	4 234	20	10	-0.4
Long Locks (Stain)	2 336	2 218	6	3	5.3

### S.A. Market Indicator



### Aust Market Indicator

